

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2023 to February 29, 2024)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,920	1,887	4,428,497	4,131,633	107.2%	2,867,335	2,673,713	107.2%	64.7%	64.7%	2,505,102,095	2,384,661,300	105.1%
JU Group	1,573	1,582	1,290,091	1,166,814	110.6%	748,483	687,292	108.9%	58.0%	58.9%	271,394,391	258,654,613	104.9%
Maker & Dealer	1,233	1,236	1,341,892	1,123,755	119.4%	1,100,720	932,824	118.0%	82.0%	83.0%	743,872,118	596,275,685	124.8%
<b>Total</b>	<b>4,726</b>	<b>4,705</b>	<b>7,060,480</b>	<b>6,422,202</b>	<b>109.9%</b>	<b>4,716,538</b>	<b>4,293,829</b>	<b>109.8%</b>	<b>66.8%</b>	<b>66.9%</b>	<b>3,520,368,604</b>	<b>3,239,591,598</b>	<b>108.7%</b>

(Note: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2023 to February 29, 2024)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
<b>Total of USS Group</b>	<b>798</b>	<b>799</b>	<b>2,778,356</b>	<b>2,608,821</b>	<b>106.5%</b>	<b>1,767,919</b>	<b>1,664,015</b>	<b>106.2%</b>	<b>63.6%</b>	<b>63.8%</b>	<b>1,856,154,135</b>	<b>1,775,597,782</b>	<b>104.5%</b>