## Consolidated Earning Results for the Third Quarter ended December 31, 2009

February 2, 2010
Company Name : USS Co., Ltd.
Stock Code :
4732
(URL http://www.ussnet.co.ip)
President: Yukihiro Ando
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Junior Managing Director \& Officer of Supervisory Office
Date of Filing of Quarterly Report (Scheduled): February 12, 2010

1. Consolidated Results for the Third Quarter ended December 31, 2009 (April 1, 2009 - December 31, 2009)
(1) Consolidated Operating Results (Accumulated)
(millions of yen)

|  | Net sales | Operating income | Ordinary income |  |
| :--- | :---: | :---: | :---: | :---: |
| Nine months ended Dec. 31, 2009 | $43,572 \quad(15.9) \%$ | $15,615 \quad(12.3) \%$ | 16,016 | $(9.5) \%$ |
| Nine months ended Dec. 31, 2008 | $51,803 \quad-$ | 17,801 | - | 17,699 |


|  | Net income | Net income <br> per share (yen) | Diluted net income <br> per share (yen) |
| :--- | :---: | :---: | :---: |
| Nine months ended Dec.31,2009 | $9,064 \quad(4.2) \%$ | 297.10 | 297.09 |
| Nine months ended Dec. 31,2008 | $9,464 \quad-$ | 299.29 | - |

Note: Percent indication shows percentage of change from corresponding figure for the same quarter of the prior fiscal year.
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio <br> $(\%)$ | Equity per share <br> (yen) |
| :--- | :---: | :---: | :---: | :---: |
| As of Dec. 31, 2009 | 132,243 | 116,814 | 88.2 | $3,870.20$ |
| As of March 31, 2009 | 138,370 | 114,941 | 82.9 | $3,751.90$ |

Reference: Shareholders' equity (millions of yen): As of Dec. 31, 2009: 116,633 As of March 31, 2009: 114,771

## 2. Dividends

|  | Dividend per share (yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Reference date) | First quarter | Second quarter | Third quarter | Fiscal year | Annual total |
| Year ended <br> March 31, 2009 <br> Year ending <br> March 31, 2010 | - | 82.50 | - | 82.50 | 165.00 |
| Year ending <br> March 31, 2010 <br> (Estimated) | - | 72.50 | - |  |  |

Note: Revision of dividends forecast for this period: No
3. Consolidated Outlook for Fiscal 2009 (April 1, 2009 - March 31, 2010)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per <br> share (yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| For the year | $58,000(12.8) \%$ | $20,000(11.4) \%$ | $20,200(10.2) \%$ | $11,000(8.4) \%$ | 361.63 |

Note: Percent indication shows percentage of change from corresponding figure for annual period of the prior fiscal year.
Note: Revision of outlook for this period: No

## 4. Other Information

(1) Significant change of subsidiaries during the term (changes of specified subsidiaries that affected the scope of consolidated reporting): No
(2) Use of simplified accounting method and special accounting policy for quarterly financial reporting: Yes
(3) Changes in accounting principles, methods or reporting methods affecting the production of the consolidated financial statements (fundamental changes in main reported items for the production of the consolidated financial statements)
(1) Changes caused by revisions to accounting standard: No
(2) Other changes: No
(4) Number of shares issued (common shares):
(1) Number of shares issued (including treasury stock):

As of Dec. 31, 2009: 32,695,982 shares As of March 31, 2009: 32,695,982 shares
(2) Number of treasury stock:

As of Dec. 31, 2009: 2,559,653 shares As of March 31, 2009: 2,105,687 shares
(3) Average number of outstanding stock for each period (cumulative term):

As of Dec. 31, 2009: 30,510,798 shares As of Dec. 31, 2008: 31,622,579 shares
*Explanation of the appropriate use of forecasts and other related items
The above forecast has been prepared based on information available at the time of this writing. Actual performance is subject to various factors and is therefore to change.
5. Quarterly Consolidated Financial Statements
(1) Consolidated Quarterly Balance Sheets

|  | FY2009 Third Quarter (As of Dec 31, 2009) | FY 2008 (As of March 31, 2009) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets: |  |  |
| Cash and deposits | 21,313 | 18,445 |
| Receivables due from member dealers at auction | 2,636 | 6,482 |
| Notes and accounts receivable-trade | 2,175 | 2,804 |
| Inventories | 918 | 839 |
| Other | 1,703 | 1,949 |
| Allowance for doubtful accounts | (82) | (92) |
| Total current assets | 28,664 | 30,430 |
| Noncurrent assets: |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 36,006 | 38,001 |
| Land | 52,812 | 52,863 |
| Construction in progress | 17 | 20 |
| Other, net | 4,858 | 6,140 |
| Total property, plant and equipment | 93,695 | 97,027 |
| Intangible assets |  |  |
| Goodwill | 558 | 1,095 |
| Other | 1,118 | 1,274 |
| Total intangible assets | 1,676 | 2,370 |
| Investments and other assets |  |  |
| Investments and other assets | 8,306 | 8,703 |
| Allowance for doubtful accounts | (98) | (160) |
| Total investments and other assets | 8,208 | 8,543 |
| Total noncurrent assets | 103,579 | 107,940 |
| Total assets | 132,243 | 138,370 |


|  | FY2009 Third Quarter (As of Dec 31, 2009) | FY 2008 (As of March 31, 2009) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities: |  |  |
| Payables due to member dealers at auction | 2,588 | 6,530 |
| Notes and accounts payable-trade | 411 | 522 |
| Short-term loans payable | 197 | 787 |
| Income taxes payable | 1,879 | 3,102 |
| Provision | 199 | 515 |
| Other | 3,666 | 5,193 |
| Total current liabilities | 8,942 | 16,651 |
| Noncurrent liabilities: |  |  |
| Long-term loans payable | 406 | 571 |
| Provision | 82 | 126 |
| Other | 5,997 | 6,078 |
| Total noncurrent liabilities | 6,486 | 6,777 |
| Total liabilities | 15,429 | 23,428 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 18,881 | 18,881 |
| Capital surplus | 27,992 | 27,992 |
| Retained earnings | 91,923 | 87,600 |
| Treasury stock | $(17,207)$ | $(14,710)$ |
| Total shareholders' equity | 121,589 | 119,763 |
| Valuation and translation adjustments |  |  |
| Valuation difference on available-for-sale securities | 21 | (14) |
| Revaluation reserve for land | $(4,977)$ | $(4,977)$ |
| Total valuation and translation adjustments | $(4,956)$ | $(4,991)$ |
| Subscription rights to shares | 15 | 8 |
| Minority interests | 165 | 161 |
| Total net assets | 116,814 | 114,941 |
| Total liabilities and net assets | 132,243 | 138,370 |

(2) Consolidated Quarterly Statements of Income
[Results for the nine months]
(millions of yen)

|  | Nine months ended Dec.31,2008 | Nine months ended Dec.31,2009 |
| :---: | :---: | :---: |
| Net sales | 51,803 | 43,572 |
| Cost of sales | 24,836 | 19,911 |
| Gross profit | 26,967 | 23,661 |
| Selling, general and administrative expenses | 9,165 | 8,045 |
| Operating income | 17,801 | 15,615 |
| Non-operating income: |  |  |
| Interest income | 17 | 23 |
| Real estate rent | 115 | 117 |
| Gain on valuation of compound financial instruments | - | 186 |
| Miscellaneous income | 125 | 102 |
| Total non-operating income | 258 | 431 |
| Non-operating expenses: |  |  |
| Interest expenses | 24 | 11 |
| Rent cost of real estate | 13 | 11 |
| Loss on valuation of derivatives | 299 | - |
| Miscellaneous loss | 23 | 7 |
| Total non-operating expenses | 360 | 30 |
| Ordinary income | 17,699 | 16,016 |
| Extraordinary income: |  |  |
| Gain on sales of noncurrent assets | 7 | 32 |
| Reversal of allowance for doubtful accounts | 22 | 34 |
| Other | - | 1 |
| Total extraordinary income | 30 | 68 |
| Extraordinary loss: |  |  |
| Loss on sales of noncurrent assets | 0 | 8 |
| Loss on retirement of noncurrent assets | 289 | 43 |
| Loss on valuation of investment securities | - | 168 |
| Directors' retirement benefits | 101 | - |
| Loss on cancellation of leasehold contracts | 218 | - |
| Other | 22 | 26 |
| Total extraordinary losses | 633 | 247 |
| Income before income taxes and minority interests | 17,097 | 15,837 |
| Income taxes | 7,692 | 6,769 |
| Minority interests in income (loss) | (59) | 3 |
| Net income | 9,464 | 9,064 |


|  | three months ended Dec.31,2008 | three months ended Dec.31,2009 |
| :---: | :---: | :---: |
| Net sales | 15,372 | 14,857 |
| Cost of sales | 7,937 | 6,621 |
| Gross profit | 7,434 | 8,235 |
| Selling, general and administrative expenses | 2,980 | 2,652 |
| Operating income | 4,454 | 5,582 |
| Non-operating income: |  |  |
| Interest income | 9 | 1 |
| Real estate rent | 36 | 38 |
| Gain on valuation of compound financial instruments | - | 20 |
| Miscellaneous income | 41 | 23 |
| Total non-operating income | 88 | 84 |
| Non-operating expenses: |  |  |
| Interest expenses | 3 | 2 |
| Rent cost of real estate | 3 | 3 |
| Loss on valuation of derivatives | 217 | - |
| Miscellaneous loss | 7 | 5 |
| Total non-operating expenses | 232 | 11 |
| Ordinary income | 4,309 | 5,655 |
| Extraordinary income: |  |  |
| Gain on sales of noncurrent assets | 1 | 23 |
| Reversal of allowance for doubtful accounts | 18 | 26 |
| Other | - | 0 |
| Total extraordinary income | 20 | 50 |
| Extraordinary loss: |  |  |
| Loss on sales of noncurrent assets | 0 | 0 |
| Loss on retirement of noncurrent assets | 0 | 19 |
| Loss on cancellation of leasehold contracts | - | 12 |
| Other | 3 | 1 |
| Total extraordinary losses | 4 | 33 |
| Income before income taxes and minority interests | 4,325 | 5,671 |
| Income taxes | 2,246 | 2,386 |
| Minority interests in income (loss) | (128) | 22 |
| Net income | 2,207 | 3,262 |

Net cash provided by (used in) operating activities:

Income before income taxes and minority interests
Depreciation and other amortization

Amortization of goodwill
Increase (decrease) in allowance for doubtful accounts
Increase (decrease) in provision for bonuses
Increase (decrease) in provision for retirement benefits
Increase (decrease) in provision for directors' retirement benefits

Interest and dividends income
Interest expenses
Loss(gain) on valuation of investment securities
Loss(gain) on valuation of derivatives
Loss (gain) on valuation of compound financial instruments
Loss (gain) on sales and retirement of property, plant and equipment

Net change in due from/to member dealers at auction
Decrease (increase) in notes and accounts receivable-trade
Increase (decrease) in notes and accounts payable-trade
Increase (decrease) in deposits received
Other, net
Subtotal

Interest and dividends income received
Interest expenses paid
Income taxes paid
Net cash provided by (used in) operating activities

299
(757)

20,509
17,097
4,335

588
(31)
(282)
(16)
(2)
(30)

24
-
-
139
(70)

948

15

7,311

|  | FY2008 Third Quarter (April 1, 2008 through Dec. 31, 2008) | FY2009 Third Quarter (April 1, 2009 through Dec. 31, 2009) |
| :---: | :---: | :---: |
| Net cash provided by (used in) investing activities: Net decrease (increase) in time deposits | - - | (350) |
| Purchase of property, plant and equipment | $(5,149)$ | (986) |
| Proceeds from sales of property, plant and equipment | 12 | 137 |
| Purchase of intangible assets | (219) | (167) |
| Purchase of investment securities | (500) | (150) |
| Purchase of long-term prepaid expenses | (36) | (29) |
| Purchase of investments in subsidiaries | - | (59) |
| Other, net | 48 | (15) |
| Net cash provided by (used in) investing activities | $(5,844)$ | $(1,621)$ |
| Net cash provided by (used in) financing activities: <br> Net increase (decrease) in short-term loans payable | - | (300) |
| Repayment of long-term loans payable | $(1,937)$ | (455) |
| Proceeds from guarantee deposits received from member dealers | 196 | 166 |
| Repayment of guarantee deposits received from member dealers | (89) | (89) |
| Purchase of treasury stock | $(8,940)$ | $(2,496)$ |
| The subsidiary's purchase of its own treasury stock | (84) | - |
| Cash dividends paid | $(5,324)$ | $(4,741)$ |
| Repayments of finance lease obligations | (48) | (226) |
| Net cash provided by (used in) financing activities | $(16,230)$ | $(8,143)$ |
| Net increase (decrease) in cash and cash equivalents | $(14,763)$ | 2,017 |
| Cash and cash equivalents at beginning of period | 26,280 | 18,445 |
| Cash and cash equivalents at end of period | 11,517 | 20,463 |

