

## Announcement of USS Group Used Car Auction Data

FY3/2024(April 1, 2023 - March 31, 2024)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	78	81	293,022	274,614	106.7%	162,121	163,077	99.4%	55.3%	59.4%	883	929	95.0%
May	62	56	227,077	198,401	114.5%	141,727	131,149	108.1%	62.4%	66.1%	950	990	96.0%
Jun.													
Jul.													
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	140	137	520,099	473,015	110.0%	303,848	294,226	103.3%	58.4%	62.2%	914	956	95.6%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (May 2023)**

The number of auctions held in May 2023 increased one auction at each of six sites, including Sapporo and Kobe compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 14.5% (YoY) and number of contract completions was up 8.1% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in May 2023 compared with the corresponding period of the previous year (May 2, 2022 to June 1, 2022) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	227K	205K	110.4%
Number of contract completions	141K	135K	104.4%
Contract completion rate	62.4%	65.9%	-
Average price of vehicles contracted	¥950K	¥976K	97.3%