## Announcement of USS Group Used Car Auction Data

## FY3/2024(April 1, 2023 - March 31, 2024)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY Pre	evious FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	78	81	293,022	274,614	106.7%	162,121	163,077	99.4%	55.3%	59.4%	883	929	95.0%
May	62	56	227,077	198,401	114.5%	141,727	131,149	108.1%	62.4%	66.1%	950	990	96.0%
Jun.	76	79	274,839	238,574	115.2%	171,557	160,958	106.6%	62.4%	67.5%	1,085	1,079	100.6%
Jul.	78	81	250,981	223,724	112.2%	158,822	156,355	101.6%	63.3%	69.9%	1,066	1,159	92.0%
Aug.	63	62	210,876	173,070	121.8%	136,832	124,811	109.6%	64.9%	72.1%	1,038	1,115	93.1%
Sep.	81	76	276,840	247,861	111.7%	179,444	172,270	104.2%	64.8%	69.5%	1,074	1,221	88.0%
Oct.	74	78	252,343	249,529	101.1%	162,691	161,241	100.9%	64.5%	64.6%	1,063	1,134	93.7%
Nov.	79	80	277,041	266,158	104.1%	176,359	163,985	107.5%	63.7%	61.6%	1,061	1,060	100.1%
Dec.													
Jan.													
Feb.													
Mar.													
Total	591	593	2,063,019	1,871,931	110.2%	1,289,553	1,233,846	104.5%	62.5%	65.9%	1,030	1,088	94.7%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

## Comments on Used Car Auction Data (November 2023)

The number of auctions held in November 2023 increased one auction at Tokyo site and decreased one auction at Yokohama and R-Nagoya sites compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 4.1% (YoY) and number of contract completions was up 7.5% (YoY).

## Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in November 2023 compared with the corresponding period of the previous year (November 2, 2022 to December 1, 2022) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	277K	275K	100.7%
Number of contract completions	176K	168K	104.6%
Contract completion rate	63.7%	61.3%	-
Average price of vehicles contracted	¥1,061K	¥1,089K	97.5%