## Announcement of USS Group Used Car Auction Data

FY3/2024(April 1, 2023 - March 31, 2024)

|  | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  | Average price of vehicles contracted (thousand yen) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current FY | Previous FY | Current FY | Previous FY | Changes | Current FY | Previous FY | Changes | Current FY | Previous FY | Current FY | Previous FY | Changes |
| Apr. | 78 | 81 | 293,022 | 274,614 | 106.7\% | 162,121 | 163,077 | 99.4\% | 55.3\% | 59.4\% | 883 | 929 | 95.0\% |
| May | 62 | 56 | 227,077 | 198,401 | 114.5\% | 141,727 | 131,149 | 108.1\% | 62.4\% | 66.1\% | 950 | 990 | 96.0\% |
| Jun. | 76 | 79 | 274,839 | 238,574 | 115.2\% | 171,557 | 160,958 | 106.6\% | 62.4\% | 67.5\% | 1,085 | 1,079 | 100.6\% |
| Jul. | 78 | 81 | 250,981 | 223,724 | 112.2\% | 158,822 | 156,355 | 101.6\% | 63.3\% | 69.9\% | 1,066 | 1,159 | 92.0\% |
| Aug. | 63 | 62 | 210,876 | 173,070 | 121.8\% | 136,832 | 124,811 | 109.6\% | 64.9\% | 72.1\% | 1,038 | 1,115 | 93.1\% |
| Sep. | 81 | 76 | 276,840 | 247,861 | 111.7\% | 179,444 | 172,270 | 104.2\% | 64.8\% | 69.5\% | 1,074 | 1,221 | 88.0\% |
| Oct. | 74 | 78 | 252,343 | 249,529 | 101.1\% | 162,691 | 161,241 | 100.9\% | 64.5\% | 64.6\% | 1,063 | 1,134 | 93.7\% |
| Nov. | 79 | 80 | 277,041 | 266,158 | 104.1\% | 176,359 | 163,985 | 107.5\% | 63.7\% | 61.6\% | 1,061 | 1,060 | 100.1\% |
| Dec. | 72 | 72 | 235,504 | 229,030 | 102.8\% | 145,068 | 130,649 | 111.0\% | 61.6\% | 57.0\% | 1,016 | 997 | 102.0\% |
| Jan. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Feb. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mar. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 663 | 665 | 2,298,523 | 2,100,961 | 109.4\% | 1,434,621 | 1,364,495 | 105.1\% | 62.4\% | 64.9\% | 1,029 | 1,079 | 95.3\% |

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

## Comments on Used Car Auction Data (December 2023)

The number of auctions held in December 2023 was the same as the number of auctions in the same month of the previous fiscal year As a result, number of consigned vehicles was up $2.8 \%(\mathrm{YoY})$ and number of contract completions was up $11.0 \%$ (YoY).

Year on year comparison (calendar factor adjusted)
Since the number of auctions held in December 2023 was the same as the number of auctions in the same month of the previous fiscal year, calendar factor adjusted comparisons are not shown.

|  | This month | Prv. year | YoY |
| :--- | :--- | :--- | :--- | :--- |
| Number of consigned vehicles | - | - | - |
| Number of contract completions | - | - | - |
| Contract completion rate | - | - | - |
| Average price of vehicles contracted | - | - | - |

