

USS Group Used Car Auction Data (Preliminary Report)

The Fourth Quarter Results (from January 1, 2008 to March 31, 2008)

4th quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
	Nagoya	12	12	103,990	98,290	105.8%	59,201	57,938	102.2%	56.9%	58.9%
	R-Nagoya	13	12	35,273	32,850	107.4%	28,739	20,228	142.1%	81.5%	61.6%
	Kyushu	12	12	54,947	56,277	97.6%	29,218	27,835	105.0%	53.2%	49.5%
	Fukuoka	12	12	25,874	24,710	104.7%	10,341	9,892	104.5%	40.0%	40.0%
	Tokyo	12	12	205,389	203,267	101.0%	120,726	117,064	103.1%	58.8%	57.6%
	Shizuoka	12	12	27,174	32,647	83.2%	14,993	16,885	88.8%	55.2%	51.7%
Total in Parent		73	72	452,647	448,041	101.0%	263,218	249,842	105.4%	58.2%	55.8%
	Okayama	12	12	26,604	25,656	103.7%	13,482	13,632	98.9%	50.7%	53.1%
	Sapporo	12	12	40,279	36,521	110.3%	24,681	21,464	115.0%	61.3%	58.8%
	West Tokyo	12	12	21,773	22,314	97.6%	9,525	10,512	90.6%	43.7%	47.1%
	Gunma	12	12	31,725	32,786	96.8%	18,835	19,123	98.5%	59.4%	58.3%
	Tohoku	12	12	35,649	31,851	111.9%	23,697	21,171	111.9%	66.5%	66.5%
	Osaka	12	13	36,061	34,868	103.4%	20,345	18,622	109.3%	56.4%	53.4%
	Yokohama	13	12	80,796	71,318	113.3%	42,459	39,430	107.7%	52.6%	55.3%
	Ryutsu	13	13	44,475	46,847	94.9%	18,449	21,799	84.6%	41.5%	46.5%
	Kobe	13	12	16,452	14,311	115.0%	8,180	7,114	115.0%	49.7%	49.7%
	Niigata	12	0	8,601	0	-	4,236	0	-	49.3%	-
	Hokuriku	12	0	8,453	0	-	5,380	0	-	63.6%	-
	Fujioka	12	0	7,444	0	-	2,631	0	-	35.3%	-
Total in Subsidiaries		147	110	358,312	316,472	113.2%	191,900	172,867	111.0%	53.6%	54.6%
Total in Consolidated		220	182	810,959	764,513	106.1%	455,118	422,709	107.7%	56.1%	55.3%

Reusable Vehicle Auction Data	138,803	142,783	97.2%	91,121	78,402	116.2%	65.6%	54.9%
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※The data of Tokyo Site includes the data of R-Tokyo Site.

USS Group Used Car Auction Data (Preliminary Report)

Fiscal 2007 results from April to March

		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
	Nagoya	49	50	371,707	358,321	103.7%	222,106	204,232	108.8%	59.8%	57.0%
	R-Nagoya	50	49	121,907	121,216	100.6%	87,661	74,873	117.1%	71.9%	61.8%
	Kyushu	50	51	203,753	206,091	98.9%	105,379	95,968	109.8%	51.7%	46.6%
	Fukuoka	49	49	90,859	95,222	95.4%	36,939	36,918	100.1%	40.7%	38.8%
	Tokyo	48	49	727,658	742,165	98.0%	445,318	428,250	104.0%	61.2%	57.7%
	Shizuoka	49	49	107,629	116,687	92.2%	57,585	59,747	96.4%	53.5%	51.2%
Total in Parent		295	297	1,623,513	1,639,702	99.0%	954,988	899,988	106.1%	58.8%	54.9%
	Okayama	50	51	94,356	98,634	95.7%	48,848	51,125	95.5%	51.8%	51.8%
	Sapporo	49	48	162,750	146,866	110.8%	99,342	85,883	115.7%	61.0%	58.5%
	West Tokyo	50	50	80,841	88,658	91.2%	39,358	43,635	90.2%	48.7%	49.2%
	Gunma	49	50	113,783	122,664	92.8%	66,623	68,164	97.7%	58.6%	55.6%
	Tohoku	49	49	126,513	118,377	106.9%	84,891	78,011	108.8%	67.1%	65.9%
	Osaka	49	50	130,471	115,618	112.8%	74,209	64,142	115.7%	56.9%	55.5%
	Yokohama	50	49	275,575	253,913	108.5%	151,221	135,742	111.4%	54.9%	53.5%
	Ryutsu	52	53	164,877	166,773	98.9%	76,514	80,163	95.4%	46.4%	48.1%
	Kobe	50	49	56,362	88,924	63.4%	28,066	34,668	81.0%	49.8%	39.0%
	Niigata	45	0	32,588	0	-	15,866	0	-	48.7%	-
	Hokuriku	48	0	31,522	0	-	20,218	0	-	64.1%	-
Fujioka	48	0	27,205	0	-	10,285	0	-	37.8%	-	
Total in Subsidiaries		589	449	1,296,843	1,200,427	108.0%	715,441	641,533	111.5%	55.2%	53.4%
Total in Consolidated		884	746	2,920,356	2,840,129	102.8%	1,670,429	1,541,521	108.4%	57.2%	54.3%

Reusable Vehicle Auction Data	504,090	488,103	103.3%	316,963	272,763	116.2%	62.9%	55.9%
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※The data of Tokyo Site includes the data of R-Tokyo Site.