

Interim Results 2007

Fiscal Year 2007 Interim (ended Sep. 30, 2007)



USS Co., Ltd.
November 8, 2007

Operating Results Presentation for Fiscal Year 2007 Interim

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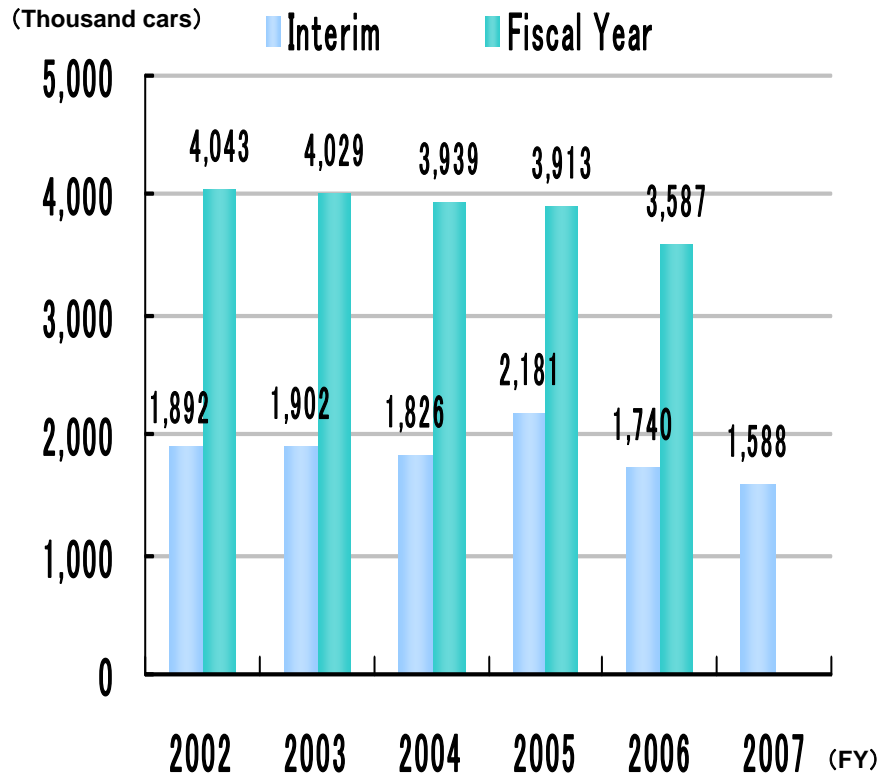
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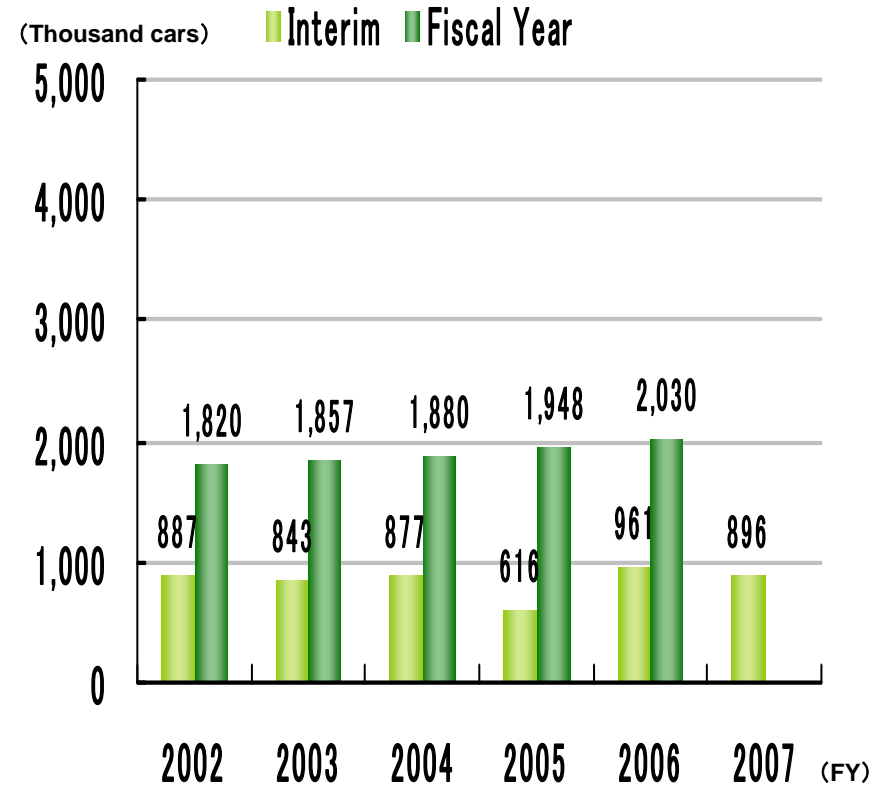
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Automobile Distribution Market Trend

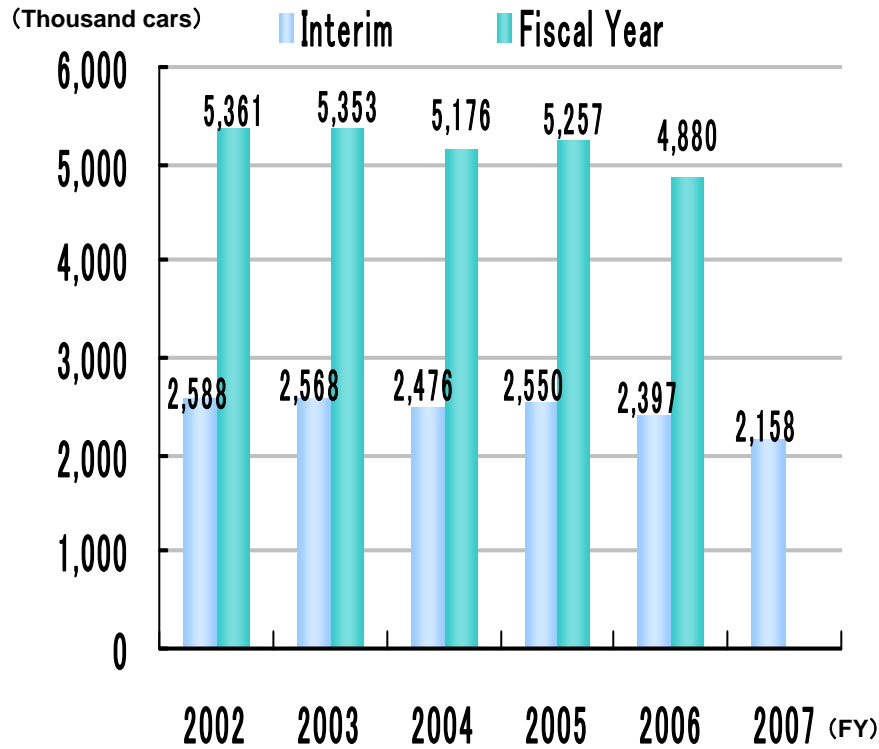
Ordinary Vehicles



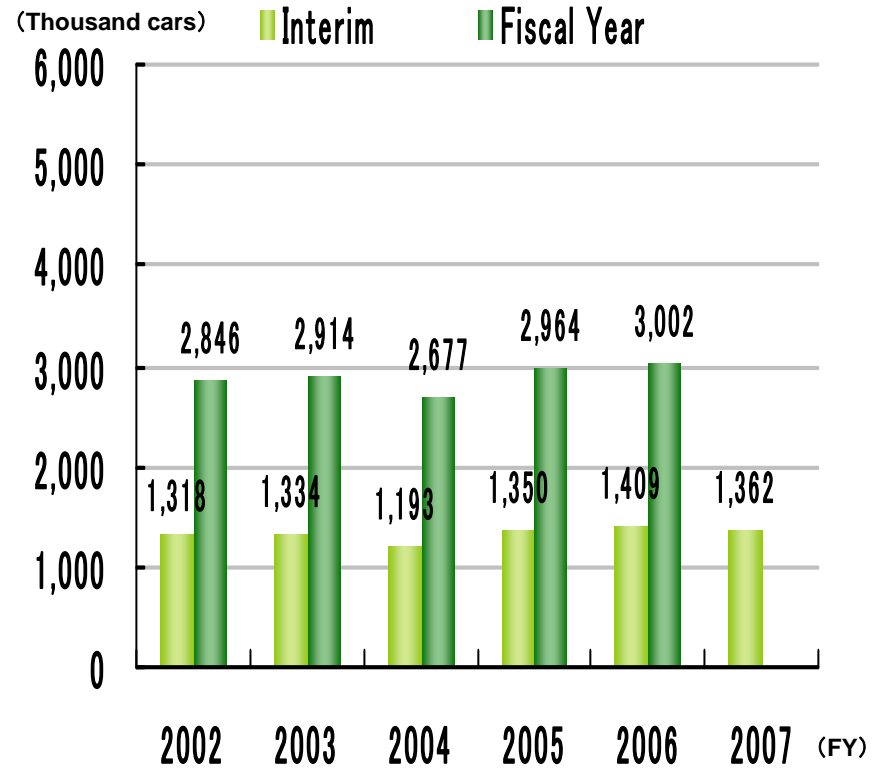
Mini Vehicles

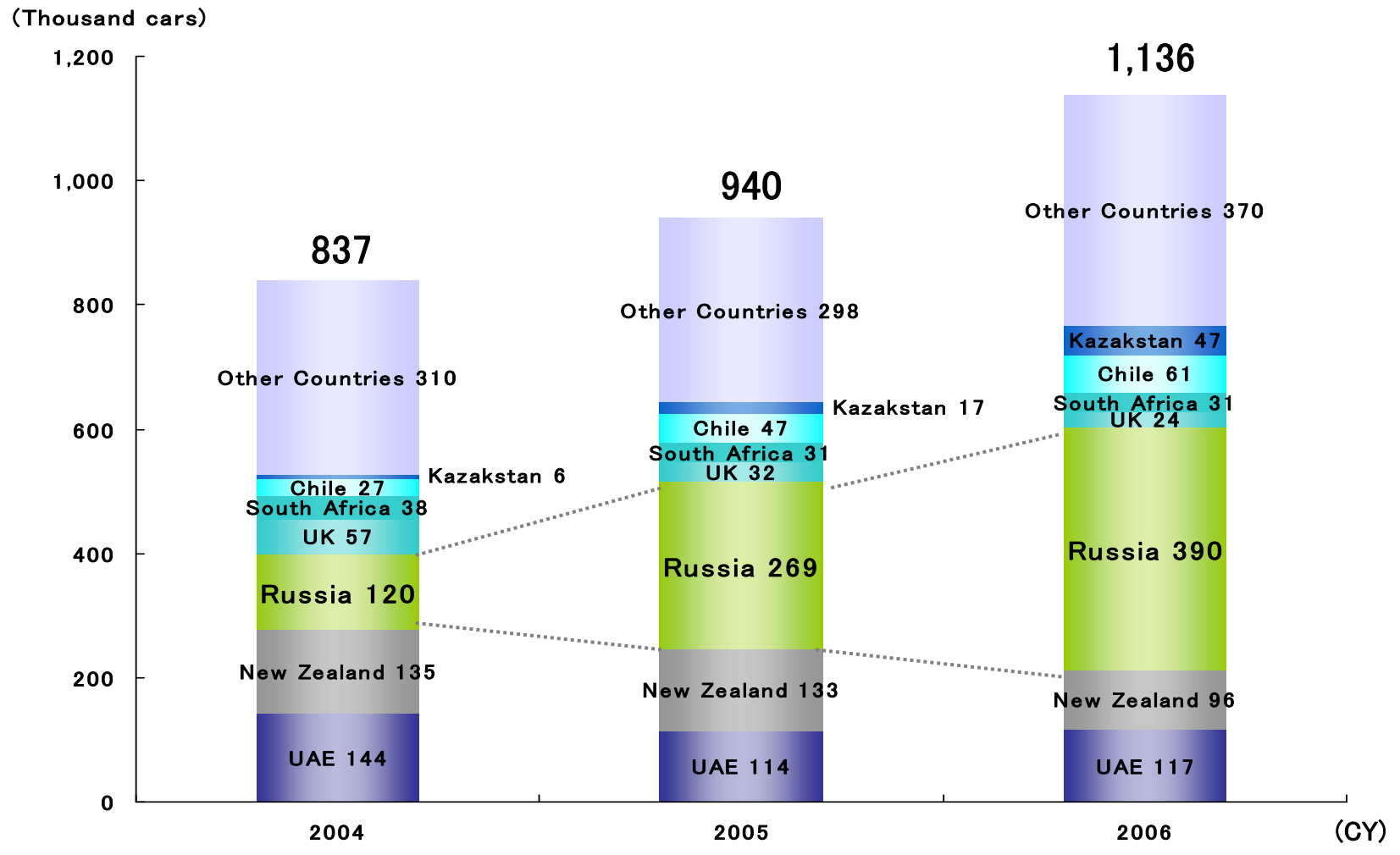


Ordinary Vehicles

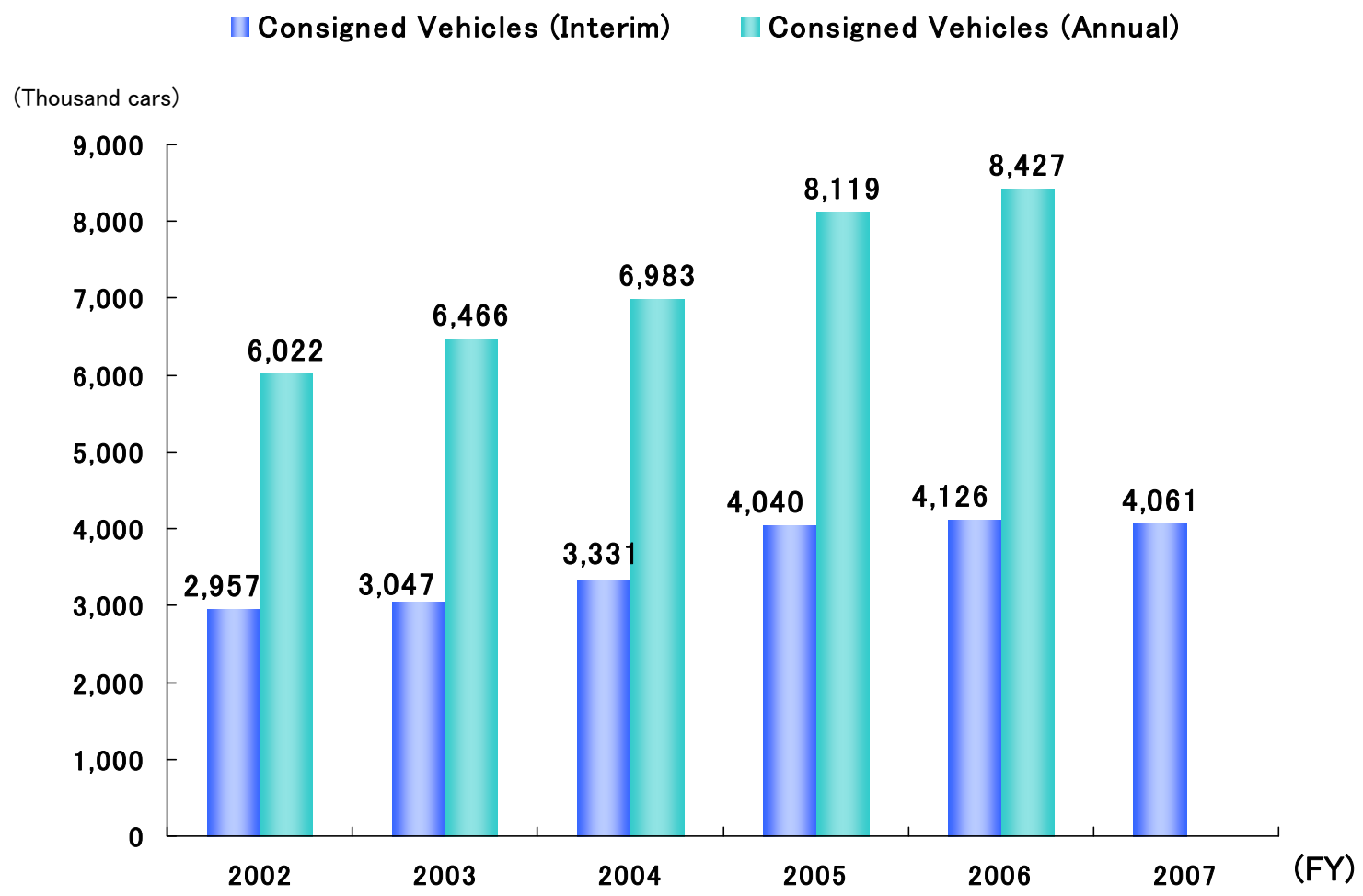


Mini Vehicles

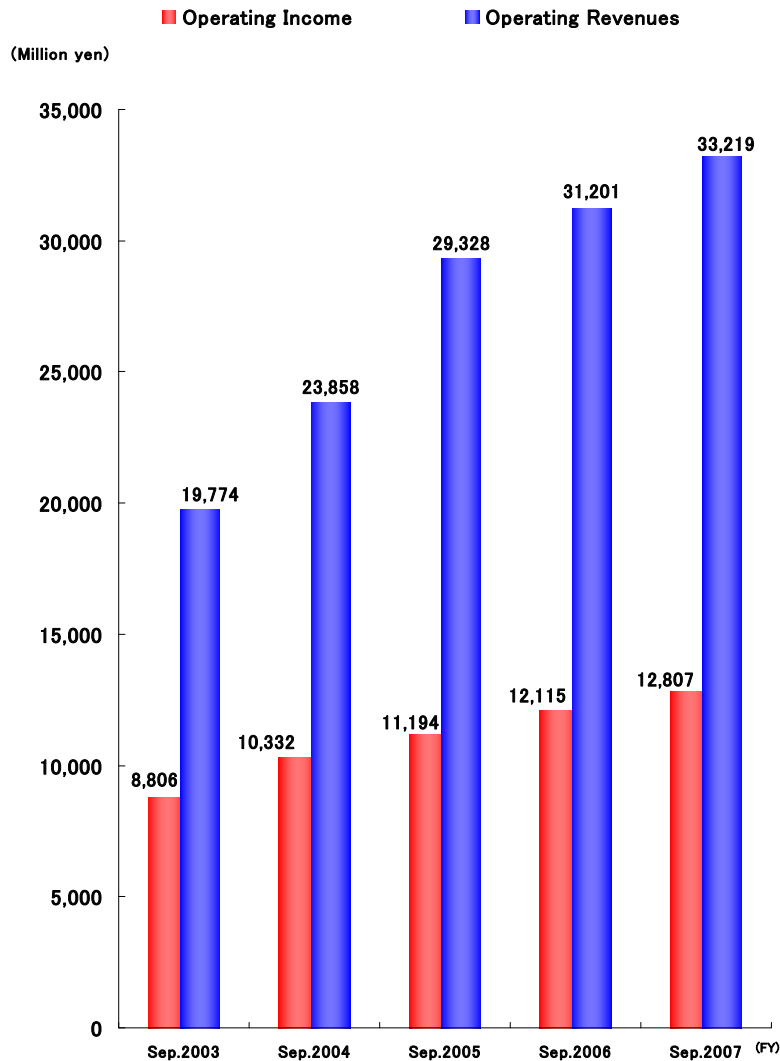




Ref: Japan Used Motor Vehicles Exporters Association

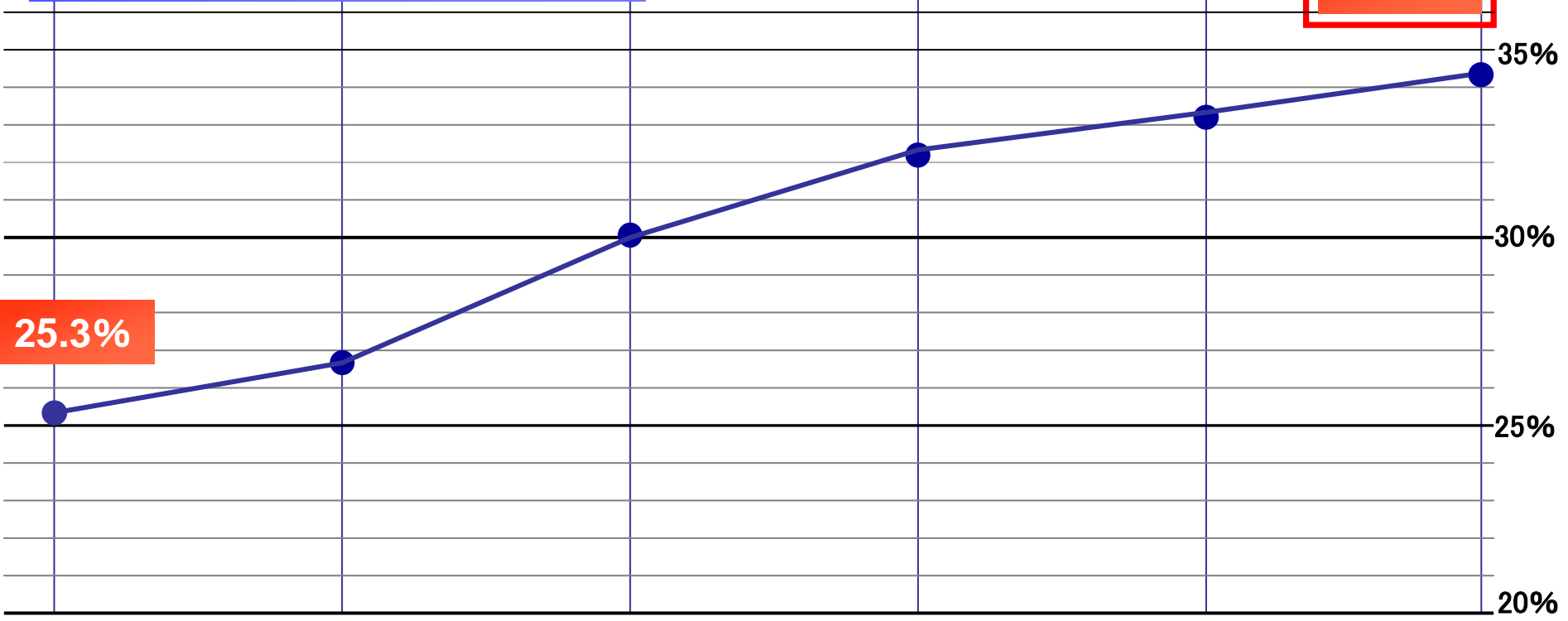


Summary of Operating Results



(Million yen)	FY Sep. 2006	FY Sep. 2007	Profit Ratio (%)	Y to Y Change Rate	Comparison With the Initial Plan
Operating Revenues	31,201	33,219	—	106.5%	100.4%
Operating Income	12,115	12,807	38.6%	105.7%	100.1%
Recurring Profit	12,304	13,010	39.2%	105.7%	100.9%
Net Income	6,890	7,035	21.2%	102.1%	97.7%
Net Income per Share	213.35	220.14	—	—	—

USS Group Market Share Trend



Dec. 2002	
2002 (Jan. to Dec.)	
USS	25.3%
Hanaten	7.4%
TAA	6.2%
JAA	5.8%
Arai Shoji	5.4%
Others	49.9%

Dec. 2003	
2003 (Jan. to Dec.)	
USS	26.8%
JAA	9.8%
TAA	6.7%
Arai Shoji	5.6%
CAA	5.2%
Others	45.9%

Dec. 2004	
2004 (Jan. to Dec.)	
USS	30.1%
JAA	9.4%
TAA	6.8%
CAA	5.9%
Arai Shoji	4.8%
Others	43.0%

Dec. 2005	
2005 (Jan. to Dec.)	
USS	32.3%
JAA	8.9%
TAA	7.1%
CAA	5.8%
Arai Shoji	4.5%
Others	41.4%

Dec. 2006	
2006 (Jan. to Dec.)	
USS	33.4%
JAA	8.5%
TAA	7.5%
CAA	6.2%
Arai Shoji	4.7%
Others	39.7%

Jun. 2007	
2007 (Jan. to Jun..)	
USS	34.4%
JAA	8.4%
TAA	8.2%
CAA	6.0%
Arai Shoji	4.4%
Others	39.8%

Ref: Monthly Magazine Used Car

Hokkaido Region		
Consigned Cars in Total		136,919 cars
USS market share	79,922	58.37%
USS Sapporo	79,922	58.37%
JU Sapporo	27,841	20.33%
Sapporo AA	11,414	8.34%
Honda AA Hokkaido	4,423	3.23%
JU Obihiro	2,325	1.70%
JUHakodate	2,122	1.55%
JU Asahikawa	2,077	1.52%
JU Kushiro	1,865	1.39%
Others	4,930	3.57%

Tohoku Region		
Consigned Cars in Total		204,739 cars
USS market share	62,770	30.66%
USS Tohoku	62,770	30.66%
TAA Tohoku	42,692	20.85%
JU Miyagi	35,672	17.42%
JU Fukushima	20,658	10.09%
CAA Tohoku	13,116	6.41%
Arai AA Sendai	12,557	6.13%
Honda AA	5,002	2.44%
JU Akita	4,092	2.00%
Others	8,180	4.00%

Kanto-Koshinetsu Region					
Consigned Cars in Total					1,600,958 cars
USS market share		742,241		46.36%	
USS Tokyo	389,203	24.31%	TAA Kanto	72,424	4.52%
USS Yokohama	137,558	8.59%	Arai AA Koyama Van/Truck	70,436	4.40%
USS Ryutsu	94,896	5.93%	CAA Tokyo	63,294	3.95%
USS Gunma	60,754	3.79%	Arai AA Bay Side	62,648	3.91%
USS West Tokyo	42,595	2.66%	BCN	52,190	3.26%
USS Niigata	9,906	0.62%	TAA Yokohama	47,535	2.97%
USS Fujioka	7,329	0.46%	JAA Tsukuba	36,148	2.26%
JU Saitama	103,508	6.47%	Hero	26,172	1.63%
JAA	98,352	6.14%	Others	226,010	14.12%

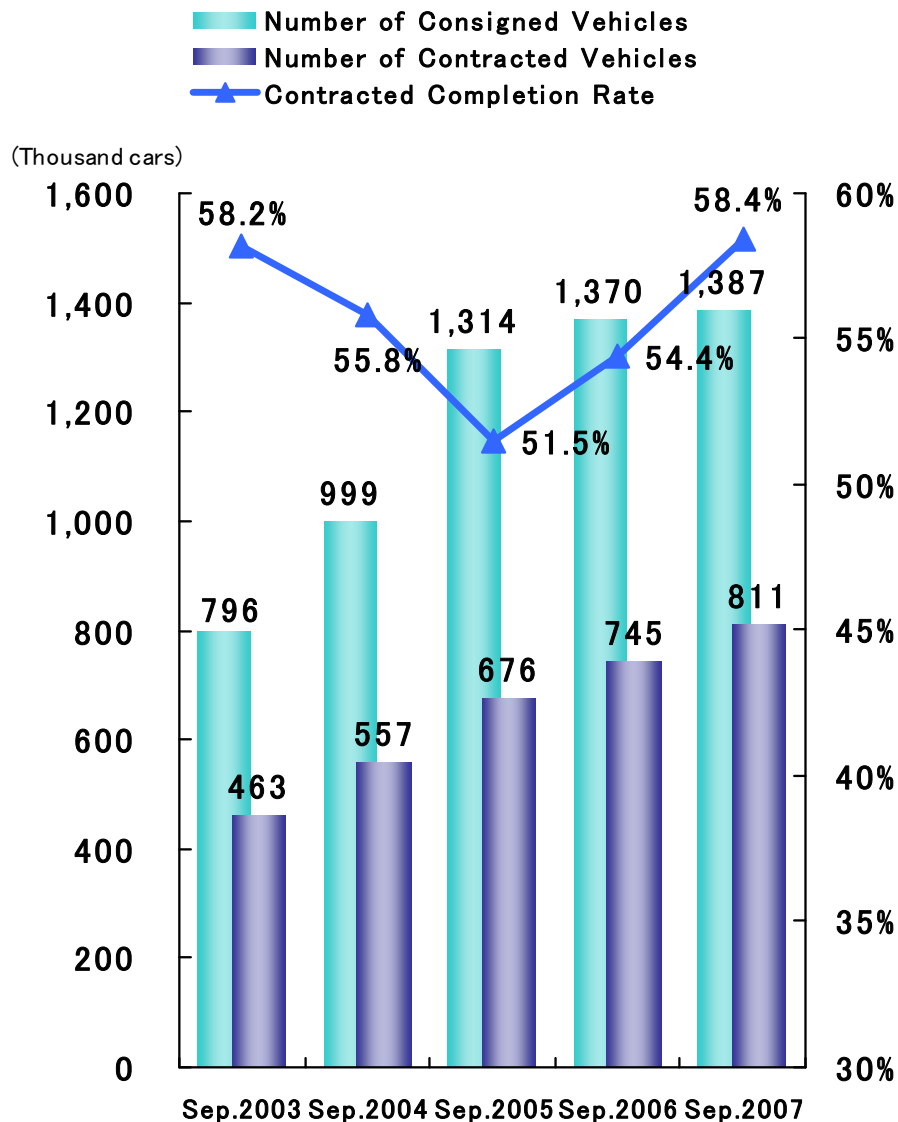
Chubu Region		
Consigned Cars in Total		825,852 cars
USS market share	324,077	39.24%
USS Nagoya	187,343	22.68%
USS-R Nagoya	66,819	8.09%
USS Shizuoka	61,915	7.50%
USS Hokuriku	8,000	0.97%
CAA Chubu	134,976	16.34%
JU Gifu	98,667	11.95%
JU Aichi	59,985	7.26%
TAA Chubu	55,337	6.70%
Others	152,810	18.50%

Kinki Region		
Consigned Cars in Total		756,838 cars
USS market share	95,949	12.68%
USS Osaka	67,504	8.92%
USS Kobe	28,445	3.76%
HAA Kobe	232,840	30.76%
BAY-AUC	92,968	12.28%
LAA Kansai	86,380	11.41%
TAA Kinki	55,028	7.27%
Hanaten AA	49,385	6.53%
GNNAA	32,874	4.34%
Others	111,414	14.73%

Chugoku/Shikoku Region		
Consigned Cars in Total		232,883 cars
USS market share	48,545	20.85%
USS Okayama	48,545	20.85%
LAA Shikoku	44,864	19.26%
JU Hiroshima	43,919	18.86%
JU Okayama LAA	40,617	17.44%
TAA Hiroshima	21,179	9.09%
KCAA Yamaguchi	16,623	7.14%
JU Yamaguchi	6,111	2.62%
HiroshimaAA	4,087	1.75%
Others	6,938	2.99%

Kyushu / Okinawa Region		
Consigned Cars in Total		413,181 cars
USS market share	152,289	36.86%
USS Kyushu	105,384	25.51%
USS Fukuoka	46,905	11.35%
TAA Kyushu	53,349	12.91%
KCAA Fukuoka	49,743	12.04%
KCAA Ebino	37,388	9.04%
JU Fukuoka	36,047	8.72%
Arai AA Fukuoka	24,201	5.86%
TAA South Kyushu	11,604	2.77%
Others	48,754	11.8%

Operating Results by Segment



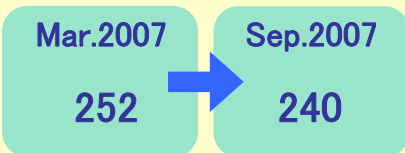
	FY Sep. 2006	FY Sep. 2007	Y-Y Change Rate
(Million yen)			
Operating Revenues	23,272	25,226	+8.4%
Operating Costs	11,453	12,942	+13.0%
Operating Income	11,818	12,284	+3.9%

Used Car Purchase/Sales

Car Quest Co., Ltd.



• Number of shops



- Winding up of franchise shops.
- To enhance customer satisfaction and improve its brand image.
- A decrease in advertisement expenses.

(Million yen)	FY Sep. 2006	FY Sep. 2007	Y-Y Change Rate
Operating Revenues	3,615	3,224	89.2%
Operating Income	▲140	▲47	—

Accident-Damaged Car Purchase/Sales

World Automobile Co., Ltd.



- Purchase of high quality used cars.
- Business activities concentrating on achieving higher profit per car.

(Million yen)	FY Sep. 2006	FY Sep. 2007	Y-Y Change Rate
Operating Revenues	2,735	2,638	96.5%
Operating Income	158	205	129.8%

Recycling of end-of-life vehicles and other goods

Arbiz Co., Ltd.



Improved recognition as a Total Recycling Company



An increase in the transaction volume of Metal and Plastic

An increase in Sales of Used Car Parts

Higher market value of iron and other metals

(Million yen)	FY Interim 2006 Apr.-Sep.	FY Interim 2007 Apr.-Sep.	Y-Y Change Rate
Operating Revenues	1,857	1,859	43.7%
Operating Income	132	202	52.5%

Recycling of scrap rubber

USS Toyo Co., Ltd.



- An increase in cost of goods
- An increase in depreciation by replacement of equipments

(Million yen)	FY Interim 2006 Apr.-Sep.	FY Interim 2007 Apr.-Sep.	Y-Y Change Rate
Operating Revenues	489	493	0.8%
Operating Income	24	20	▲15.6%

Strategies for Project343

Consigned Vehicles **3** Million Vehicles

Market Share **40%**

Recurring Profit **30** Billion Yen

Reinforcement of Existing Sites



Sizuoka Site

Aug. , 2007

- Introduction of the latest system, G-AIS.
- Aiming for further increase in Operating Income by raising the fees.
- Starting special-purpose vehicle Auction from Jan. 2008.



Tokyo Site

Jan. , 2008

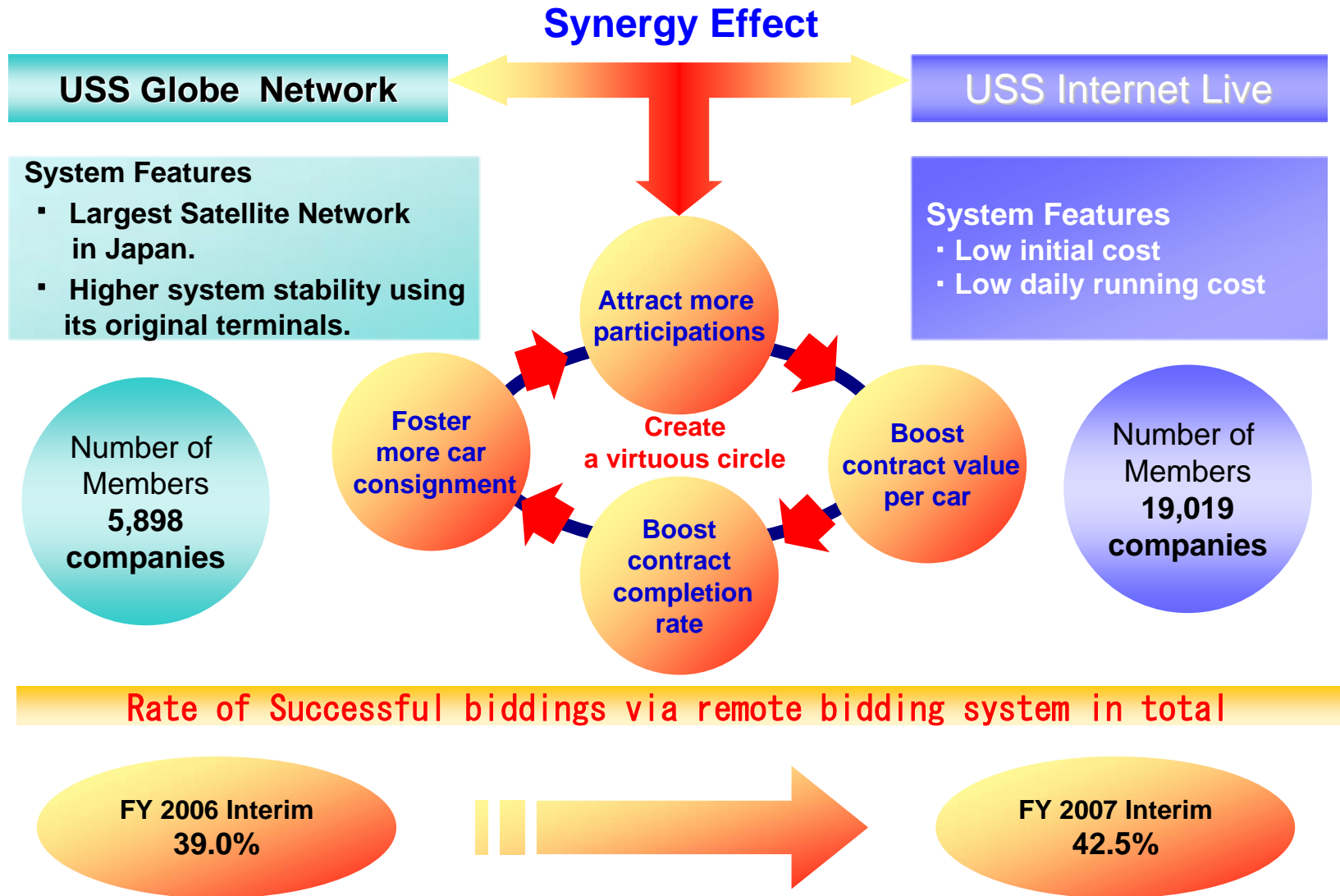
- Making the first 10 Lane Auction Hall in the Used Car Auction Industry.
- Shorten the time for the Auction for better customer satisfaction and higher contract completion rate.
- The transfer of Ryutsu Auction site from Saitama to the ground for R-Tokyo site.



West Tokyo Site

autumn in 2008

- Land acquisition for new site is in motion.
- To make our new site with local character, seeking for a way to differentiate itself from other group sites.
- We are aiming to reinforce the coordination with local car dealers.



USS Internet Live Service started from Oct. 2005.

Van/Truck Auctions in Sapporo Site



USS has been dealing only the vehicles registered at municipality.



More demand for industrial vehicles from Van/Truck Dealers



Establish Special-Purpose Vehicle Auction and start dealing not only Van/Truck, but also Industrial Vehicles such as construction machines, agricultural machines and two-wheel-vehicles, which are not registered.

Results of Van/Truck Auctions in Sapporo Site

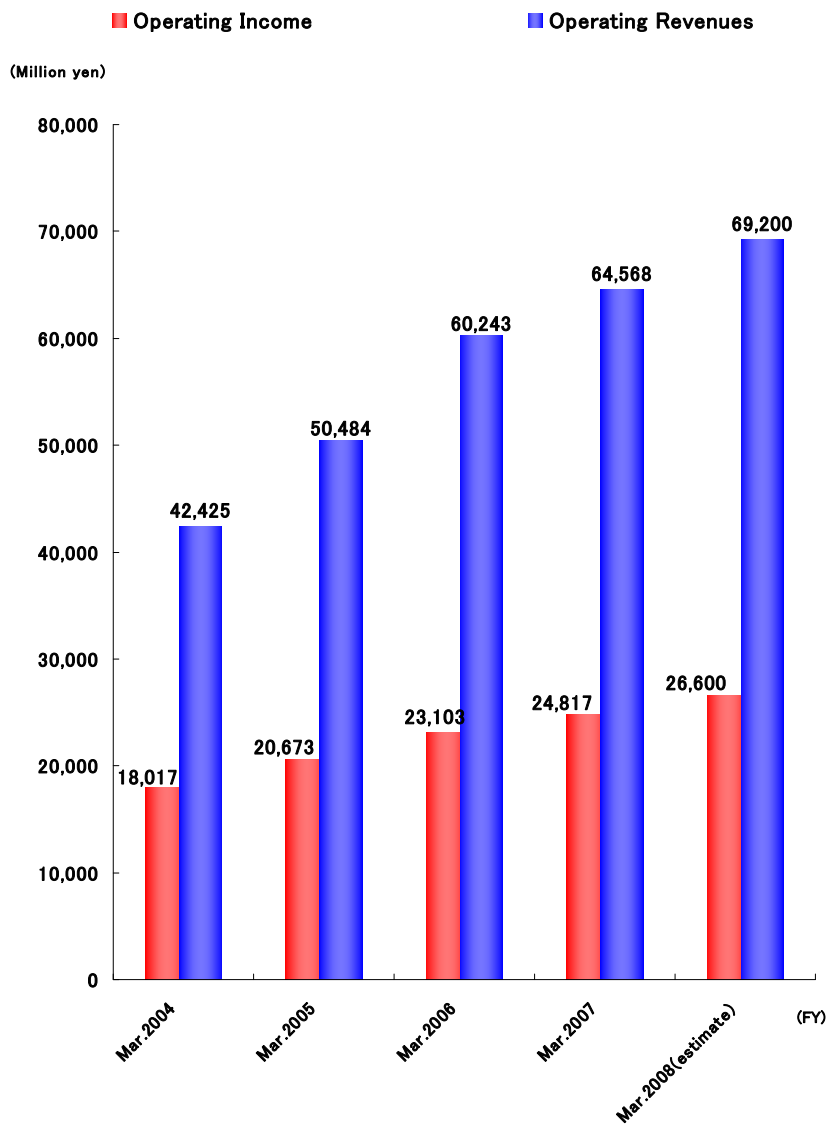
	Consigned Vehicles	Contracted Vehicles	Contracted Completion Rate
(FY 2007)			
Apr.	576	295	51.2%
May	558	304	54.5%
Jun.	535	309	57.8%
Jul.	480	294	61.3%
Aug.	454	283	62.3%
Sep.	487	293	60.2%

Launching the special-purpose vehicles auction, Sapporo site is keeping higher consignment volume as well as more contracted vehicles.



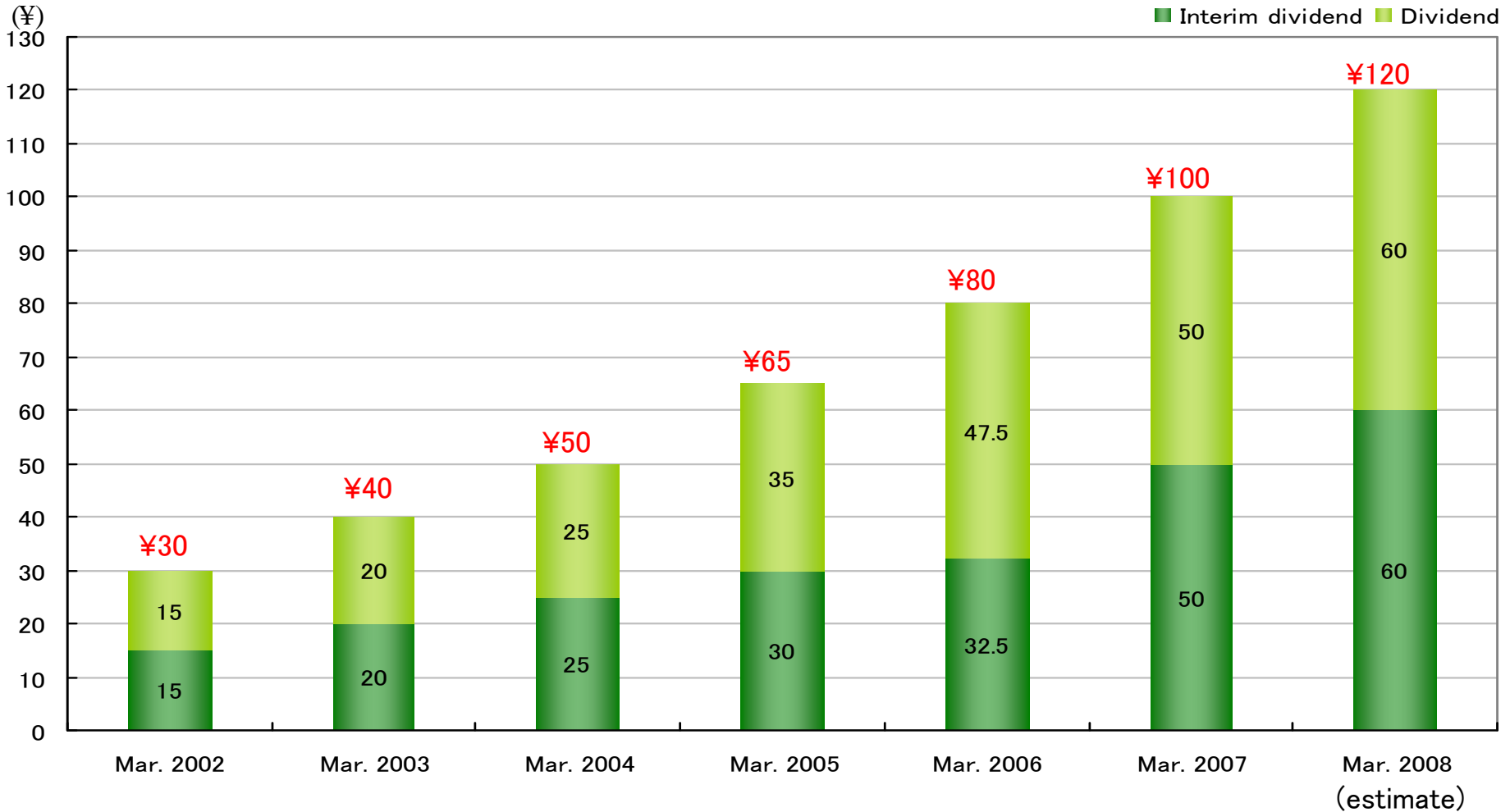
Integration of two similar businesses for more efficient operation and synergy effect.

**Estimates on Business Performance
for
Fiscal Year 2007
(ending Mar. 2008)**



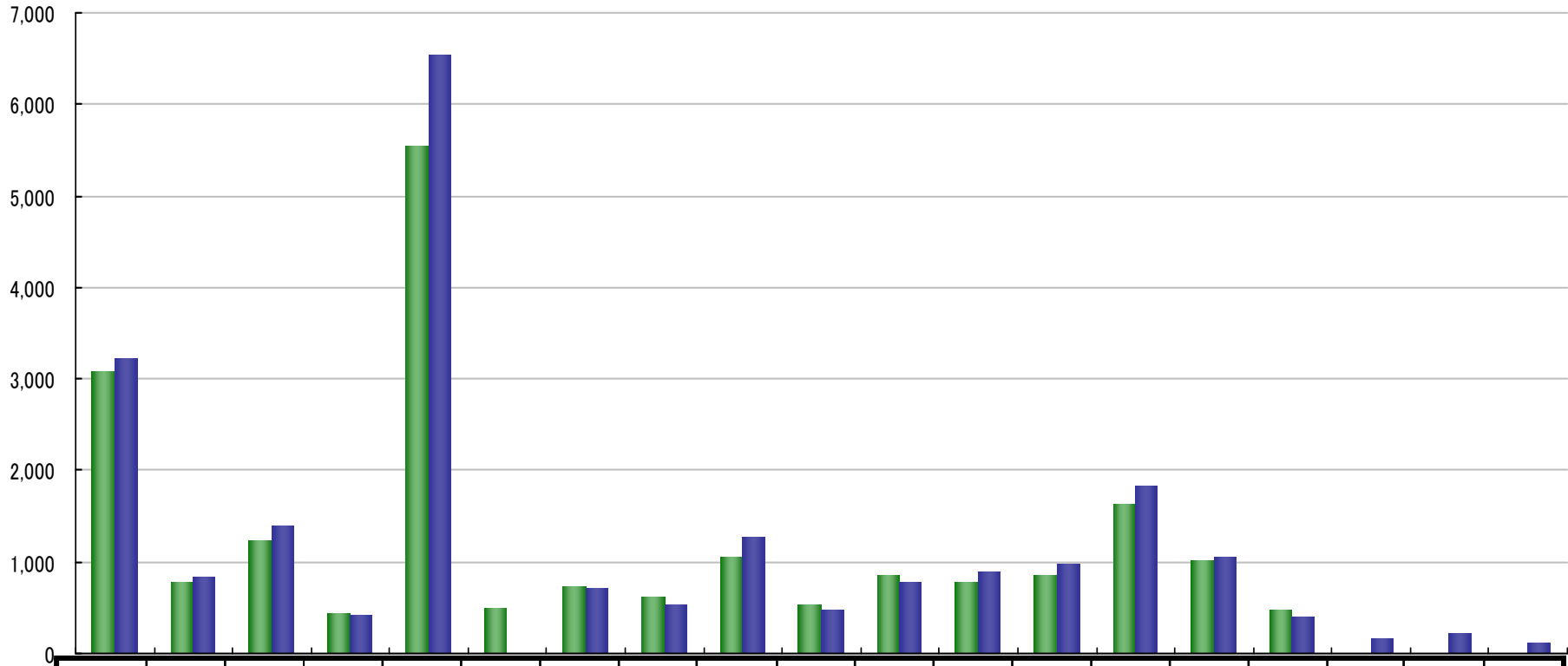
(Million yen)	Mar. 2007	Mar. 2008 (estimate)	Profit Ratio (%)	Y to Y Change Rate	Comparison with the Initial Plan
Operating Revenues	64,568	69,350	—	107.4%	100.0%
Operating Income	24,817	26,600	38.4%	107.2%	100.0%
Recurring Profit	25,360	26,900	38.8%	106.1%	100.0%
Net Income	14,390	15,100	21.8%	104.9%	100.0%
Net Income per Share	447.12	472.02	—	—	—

- To Provide a return to our shareholders is one of our highest priorities.
- We disburse an interim dividend of 60 yen per share.
- We are targeting a 30% consolidated basis payout ratio for the future.



Operating Revenues by Auction site

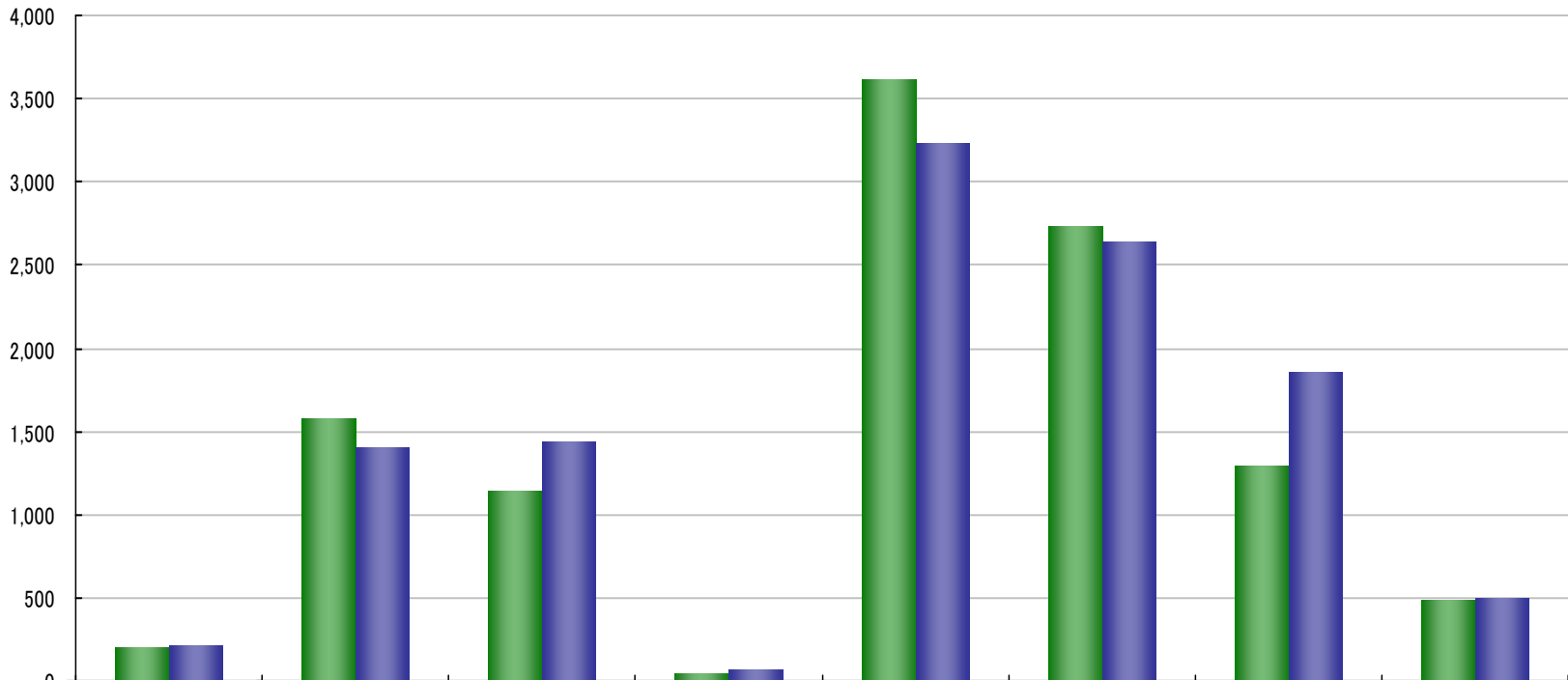
(Million yen)



	Nagoya	USS R-Nagoya	Kyushu	Fukuoka	Tokyo	USS R-Tokyo	Shizuoka	Okayama	Sapporo	West Tokyo	Gunma	Tohoku	Osaka	Yokohama	Ryutsu	Kobe	Niigata	Hokuriku	Fujioka
06/9	3,091	778	1,240	445	5,557	488	735	615	1,046	536	848	777	850	1,623	997	143	—	—	—
07/9	3,215	828	1,401	424	6,542	—	722	546	1,266	471	774	904	967	1,839	1,060	396	161	215	128

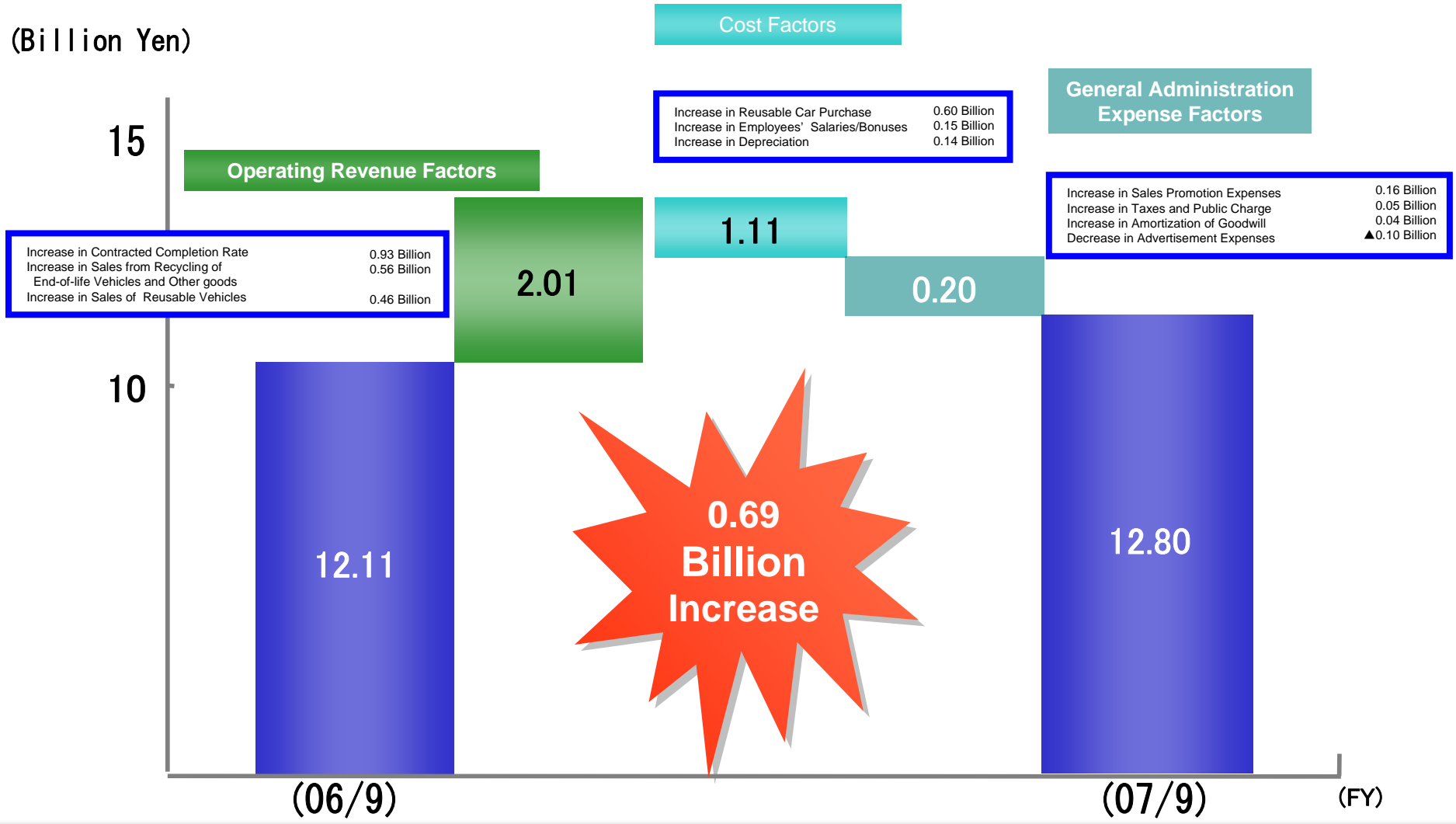
Operating Revenues by Business Segments

(Million yen)



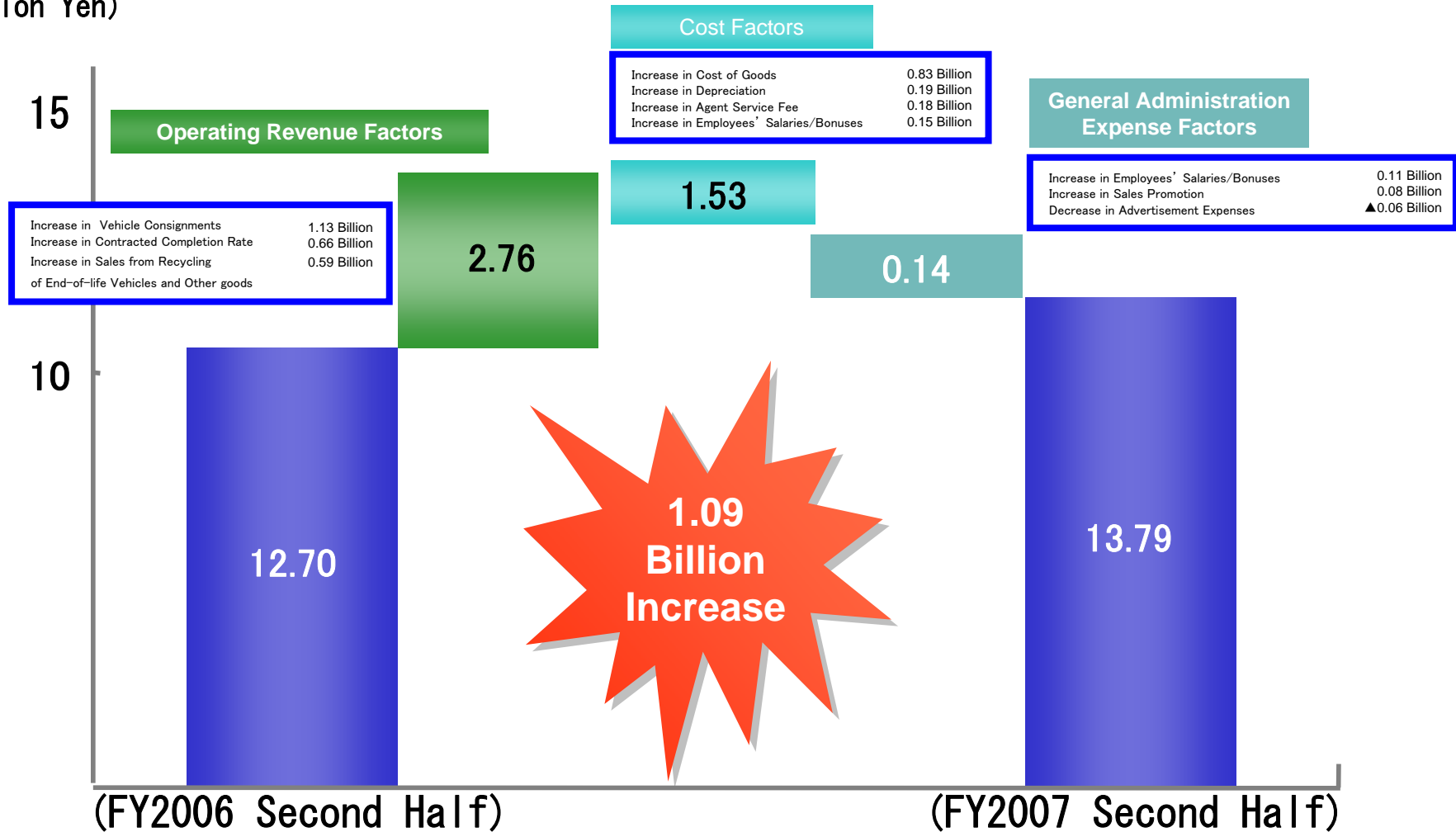
	Logistics	Satellite Auction	Internet Information Service	Support Service	Used Car Purchase/Sales	Accident-Damaged Car Purchase/Sales	Recycling of End-of-Life Cars and other goods	Recycling of Scrapped Rubbers
■ 06/9	207	1,572	1,144	1	3,615	2,735	1,291	489
■ 07/9	211	1,410	1,442	73	3,224	2,638	1,857	493

Operating Income Changing Factors

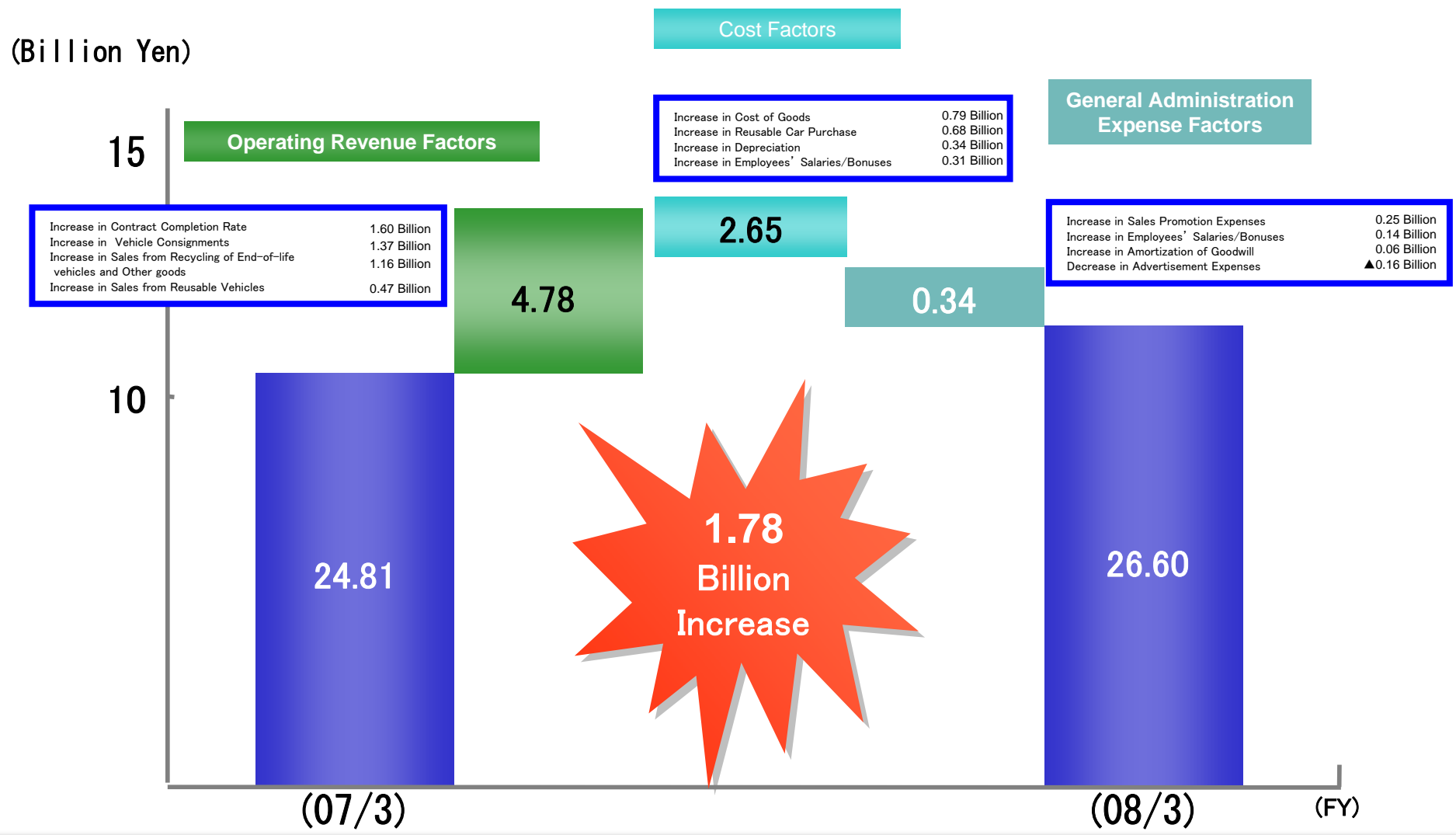


Operating Income Changing Factors

(Billion Yen)



Operating Income Changing Factors



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This site contains: Financial data,
Videos of the financial report presentations,
Annual Reports, Business Reports,
Latest financial reports and other information



Reference : Monthly Magazine ‘Used Car’

Source: Japan Automobile Manufacturers, Japan Mini Vehicles Association, Japan Automobile Dealers Association

Disclaimer Regarding Forward-looking Statements

These materials include forward-looking statements concerning future operating results. Those statements are based on the judgment of the Company’s management using information available at the time that the projections of future operating results were made. Therefore, those statements include assumptions. Actual results may differ significantly from projected results due to a number of factors, including changes in the Company’s Business Environment. While the Company and its management have expressed expectations concerning future operating results herein, the Company and its management do not guarantee that those expectations or operating results will in fact be achieved, wholly or partially. Except where stipulated by law or separately provided for, the Company shall be under no obligation to update its future expectations.