

USS Group Used Car Auction Data (Preliminary Report)

The Second Quarter Results (from July 1, 2007 to September 30, 2007)

2nd quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
	Nagoya	12	13	85,628	82,760	103.5%	55,782	49,085	113.6%	65.1%	59.3%
	R-Nagoya	12	12	25,165	26,530	94.9%	18,422	18,359	100.3%	73.2%	69.2%
	Kyushu	13	14	46,259	48,948	94.5%	25,061	23,359	107.3%	54.2%	47.7%
	Fukuoka	12	12	18,742	20,126	93.1%	8,289	8,226	100.8%	44.2%	40.9%
	Tokyo	12	12	161,995	172,276	94.0%	108,527	104,536	103.8%	67.0%	60.7%
	Shizuoka	12	13	25,379	27,080	93.7%	14,022	15,019	93.4%	55.3%	55.5%
Total in Parent		73	76	363,168	377,720	96.1%	230,103	218,584	105.3%	63.4%	57.9%
	Okayama	13	14	21,474	25,232	85.1%	11,824	13,362	88.5%	55.1%	53.0%
	Sapporo	12	11	37,986	34,294	110.8%	24,001	20,269	118.4%	63.2%	59.1%
	West Tokyo	13	13	17,705	20,612	85.9%	9,307	11,265	82.6%	52.6%	54.7%
	Gunma	12	13	24,506	28,892	84.8%	15,276	16,651	91.7%	62.3%	57.6%
	Tohoku	12	12	28,096	28,085	100.0%	19,366	18,664	103.8%	68.9%	66.5%
	Osaka	12	13	26,928	25,318	106.4%	16,777	15,306	109.6%	62.3%	60.5%
	Yokohama	12	12	58,684	52,933	110.9%	34,711	29,595	117.3%	59.1%	55.9%
	Ryutsu	13	14	35,846	37,769	94.9%	18,603	20,417	91.1%	51.9%	54.1%
	Kobe	12	12	12,311	25,666	48.0%	6,325	9,116	69.4%	51.4%	35.5%
	Niigata	11	0	6,138	0	–	3,250	0	–	52.9%	–
	Hokuriku	12	0	7,158	0	–	4,717	0	–	65.9%	–
	Fujioka	12	0	5,989	0	–	2,584	0	–	43.1%	–
Total in Subsidiaries		146	114	282,821	278,801	101.4%	166,741	154,645	107.8%	59.0%	55.5%
Total in Consolidated		219	190	645,989	656,521	98.4%	396,844	373,229	106.3%	61.4%	56.8%

Reusable Vehicle Auction Data	107,055	104,790	102.2%	70,165	62,987	111.4%	65.5%	60.1%
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※The data of Tokyo Site includes the data of R-Tokyo Site.

USS Group Used Car Auction Data(Preliminary Report)

Six Months Results (from April 1, 2007 to September 30, 2007)

		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
	Nagoya	24	25	174,681	172,493	101.3%	110,031	99,172	110.9%	63.0%	57.5%
	R-Nagoya	24	24	59,134	57,726	102.4%	38,506	35,734	107.8%	65.1%	61.9%
	Kyushu	25	26	95,366	98,723	96.6%	50,440	45,565	110.7%	52.9%	46.2%
	Fukuoka	24	24	40,937	47,850	85.6%	17,344	18,437	94.1%	42.4%	38.5%
	Tokyo	24	24	347,931	352,751	98.6%	219,848	206,749	106.3%	63.2%	58.6%
	Shizuoka	24	25	54,647	55,570	98.3%	28,716	28,641	100.3%	52.5%	51.5%
Total in Parent		145	148	772,696	785,113	98.4%	464,885	434,298	107.0%	60.2%	55.3%
	Okayama	25	26	44,363	50,019	88.7%	23,638	25,942	91.1%	53.3%	51.9%
	Sapporo	24	23	81,387	72,838	111.7%	48,638	41,758	116.5%	59.8%	57.3%
	West Tokyo	25	25	37,986	44,128	86.1%	19,679	22,330	88.1%	51.8%	50.6%
	Gunma	24	25	52,474	59,360	88.4%	31,137	32,923	94.6%	59.3%	55.5%
	Tohoku	24	24	59,015	57,232	103.1%	39,859	37,519	106.2%	67.5%	65.6%
	Osaka	24	25	59,564	50,845	117.1%	34,819	29,638	117.5%	58.5%	58.3%
	Yokohama	24	24	124,924	116,503	107.2%	70,963	61,227	115.9%	56.8%	52.6%
	Ryutsu	26	27	83,895	82,698	101.4%	40,933	40,767	100.4%	48.8%	49.3%
	Kobe	24	24	26,445	51,389	51.5%	13,153	18,709	70.3%	49.7%	36.4%
	Niigata	20	0	16,044	0	-	7,692	0	-	47.9%	-
	Hokuriku	24	0	15,158	0	-	9,755	0	-	64.4%	-
Fujioka	23	0	13,318	0	-	5,421	0	-	40.7%	-	
Total in Subsidiaries		287	223	614,573	585,012	105.1%	345,687	310,813	111.2%	56.2%	53.1%
Total in Consolidated		432	371	1,387,269	1,370,125	101.3%	810,572	745,111	108.8%	58.4%	54.4%

Reusable Vehicle Auction Data	253,324	227,675	111.3%	151,705	126,209	120.2%	59.9%	55.4%
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