

Semi-annual Consolidated Earning Results for Fiscal 2002

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1. Semi-annual Consolidated Results for Fiscal 2002 (April 1, 2002 –September 30, 2002)

(1) Consolidated Operating Results (millions of yen)

	Operating revenues	Operating income	Recurring profit
Six months ended Sep.30, 2002	14,941	7,360	7,401
Six months ended Sep.30, 2001	12,126	5,489	5,042
Year ended March 31, 2002	26,008	11,345	10,859

	Net income	Net income per share (yen)	Diluted net income per share (yen)
Six months ended Sep.30, 2002	3,980	147.06	127.30
Six months ended Sep.30, 2001	2,646	99.31	97.66
Year ended March.31, 2002	5,489	205.68	188.90

(2) Consolidated Financial Position (millions of yen)

	Total assets	Shareholders' equity	Equity ratio (%)	Shareholders' equity per share (yen)
As of Sep.30, 2002	80,696	40,507	50.2	1,481.07
As of Sep.30, 2001	83,775	34,512	41.2	1,295.15
As of March.31,2002	80,929	34,402	42.5	1,282.45

(3) Consolidated Cash Flows (millions of yen)

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at the end of the period
Six months ended Sep.30, 2002	3,101	(1,365)	(961)	22,302
Six months ended Sep.30, 2001	2,950	(2,487)	(19,176)	31,136
Year ended March.31, 2002	8,481	(13,226)	14,725	21,477

(4) Information Regarding Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries: 9

Non-consolidated subsidiaries accounted for by the equity method: 0

Affiliates accounted for by the equity method: 1

(5) Change in Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries

New: 1

Excluded: 0

Subsidiaries accounted for by the equity method

New: 0

Excluded: 0

2. Consolidated Outlook for Fiscal 2003 (April 1, 2002 – March 31, 2003)

(millions of yen)

	Operating revenues	Recurring profit	Net income
For the year	32,000	13,850	7,500

Reference: Projected net income per share: ¥274.22

Consolidated Financial Statements

1. Consolidated Balance Sheets

(millions of yen)

	As of Sep.30, 2001		As of Sep.30, 2002		As of March.31, 2002	
Assets						
Current assets:						
Cash and cash equivalents	31,734		22,302		21,477	
Receivables due from member dealers at auction	8,181		7,172		8,839	
Trade accounts receivables	438		334		328	
Inventories	205		244		216	
Other current assets	940		1,273		831	
Allowance for doubtful accounts	(65)		(51)		(71)	
Total current assets	41,435	49.5	31,276	38.8	31,622	39.1
Fixed Assets:						
Property and equipment						
Buildings and structures	12,218		11,665		11,986	
Land	22,002		26,586		26,541	
Construction in progress	-		4,231		-	
Other property and equipment	4,922		1,162		5,158	
Total property and equipment	39,143	46.7	43,646	54.1	43,687	54.0
Intangible assets						
Excess of cost of investments in consolidated subsidiaries over the fair value of net assets	226		118		162	
Other intangible assets	789		663		735	
Total intangible assets	1,016	1.2	782	0.9	897	1.1
Investments and other assets:						
Investments and other assets	2,214		5,052		4,755	
Allowance for doubtful accounts	(33)		(60)		(34)	
Total investments and other assets	2,180	2.6	4,992	6.2	4,721	5.8
Total fixed assets	42,340	50.5	49,420	61.2	49,307	60.9
Total assets	83,775	100.0	80,696	100.0	80,929	100.0

(millions of yen)

	As of Sep.30,2001		As of Sep.30,2002		As of March.31, 2002	
Liabilities and Shareholders' Equity						
Current Liabilities:						
Payables due to member dealers at auction	8,459		5,613		8,638	
Bonds payable due within one year	1,280		-		568	
Short-term borrowings	3,385		2,865		2,080	
Income taxes payable	2,057		2,928		2,342	
Allowance for bonus	143		159		147	
Other current liabilities	2,511		2,761		3,834	
Total current liabilities	17,838	21.3	14,327	17.8	17,612	21.8
Long-term debt:						
Convertible bond	20,000		18,378		20,000	
Long-term borrowings	8,540		4,577		6,209	
Employee retirement benefit liability	82		97		85	
Guarantee deposits received from member dealers	2,197		2,411		2,301	
Total long-term debt	30,820	36.8	25,463	31.5	28,596	35.3
Total liabilities	48,659	58.1	39,791	49.3	46,209	57.1
Minority interests in consolidated subsidiaries						
Minority interests consolidated subsidiaries	603	0.7	397	0.5	318	0.4
Shareholders' Equity						
Common stock	6,339	7.6	7,524	9.3	6,348	7.8
Additional paid-in capital	10,176	12.1	11,486	14.2	10,287	12.7
Land revaluation decrement	-	-	(3,136)	(3.8)	(3,136)	(3.9)
Retained earnings	18,240	21.8	24,643	30.5	21,102	26.1
Net unrealized loss on available-for sale securities	(243)	(0.3)	(6)	(0.0)	(199)	(0.2)
Treasury stock	(0)	(0.0)	(4)	(0.0)	(0)	(0.0)
Total shareholders' equity	34,512	41.2	40,507	50.2	34,402	42.5
Total liabilities, minority interest and shareholders' equity	83,775	100.0	80,696	100.0	80,929	100.0

2. Consolidated Statements of Income

(millions of yen)

	Six Months Ended Sep.30, 2001			Six Months Ended Sep.30, 2002			Year Ended March.31, 2002		
			%			%			%
Operating Revenues		12,126	100.0		14,941	100.0		26,008	100.0
Costs of revenues		4,305	35.5		4,806	32.2		9,011	34.6
Gross profit		7,821	64.5		10,134	67.8		16,996	65.4
Selling, general and administrative expenses:									
Advertising		-		529			1,010		
Sales promotion expenses	436			487			910		
Provision for doubtful accounts	16			46			34		
Remuneration for directors and statutory auditors	180			135			314		
Employee salaries and bonuses	428			550			982		
Provision for bonuses	64			72			69		
Depreciation	118			113			249		
Amortization of excess of cost of investments in consolidated subsidiaries over the fair value of net assets	37			43			82		
Other	1,049	2,331	19.2	794	2,773	18.6	1,997	5,651	21.7
Operating income		5,489	45.3		7,360	49.2		11,345	43.7
Non-operating Income:									
Interest and dividend income	6			1			8		
Lease of real estate	16			24			40		
Compensation received	17			13			31		
Car washing earned	-			10			-		
Commission earned	-			38			-		
Other income	91	131	1.1	89	178	1.2	140	246	0.9
Non-operating Expenses:									
Interest expenses	112			70			196		
Fees on syndicated loans	-			23			17		
Bond issuance expenses	423			-			423		
Equity in loss of affiliated company	3			3			9		
Other expenses	38	577	4.8	39	137	0.9	84	732	2.8
Recurring profit		5,042	41.6		7,401	49.5		10,859	41.8

(millions of yen)

	Six Months Ended Sep.30, 2001			Six Months Ended Sep.30, 2002			Year Ended March.31, 2002		
Extraordinary gains:									
Gain on sales of property and equipment	0			1			1		
Reversal of allowance for doubtful accounts	29			33			38		
Gains from forgiveness of debt	-			37			-		
Other extraordinary gains	3	33	0.3	0	72	0.5	69	109	0.4
Extraordinary losses:									
Loss on sales of property and equipment	-			0			525		
Loss on disposal of property and equipment	0			2			8		
Severance pay for directors and statutory auditors	205			24			205		
Loss on write-down of investment securities	-			413			168		
Other extraordinary losses	-	205	1.7	12	452	3.0	-	907	3.5
Income before income taxes and minority interests		4,870	40.2		7,022	47.0		10,061	38.7
Income taxes	2,051			3,012			4,455		
Deferred tax	20	2,071	17.1	(55)	2,957	19.8	(153)	4,302	16.5
Minority interest in net income of consolidated subsidiaries		152	1.3		84	0.6		269	1.1
Net income		2,646	21.8		3,980	26.6		5,489	21.1

3. Statements of Consolidated Retained Earnings

(millions of yen)

	Six Months Ended Sep.30,2001		Six Months Ended Sep.30, 2002		Year Ended March. 31, 2002	
Balance at beginning of period		15,909		21,102		15,909
Increase in retained earnings through merger of consolidated subsidiary into apparent company		-		-		417
Appropriations						
Cash dividends	266		402		666	
Bonuses to directors and statutory auditors	48	315	37	439	48	714
Net income		2,646		3,980		5,489
Balance at end of period		18,240		24,643		21,102

4. Consolidated Statement of Cash Flows

(millions of yen)

	Six Months Ended Sep.30,2001	Six Months Ended Sep.30,2002	Year Ended March.31,2002
Cash flows from operating activities:			
Income before income taxes	4,870	7,022	10,061
Adjustments for:			
Depreciation and amortization	868	859	1,806
Amortization of excess of cost of investments in consolidated subsidiaries over the fair value of net assets	37	43	82
Equity in loss of affiliated companies	3	3	9
Gain from equity share fluctuation in consolidated subsidiary	-	-	(39)
Gain on forfeiture of warrants	-	(0)	(18)
Gains from forgiveness of debt	-	(37)	-
Increase (decrease) in allowance for doubtful accounts	(79)	5	(72)
Increase in allowance for bonus	7	11	11
Increase in allowance for retirement benefits	25	11	29
Interest and divided income	(6)	(1)	(8)
Interest expense	112	70	196
Convertible bond-issuing expenses	423	-	423
Loss on write-down of investment securities	-	413	168
Loss (gain) on sale and disposal of property and equipment	(0)	1	532
Net change in due from/to member dealers at auction	93	(1,357)	(385)
Increase (decrease) in trade accounts receivable	(21)	(5)	88
Increase (decrease) in deposits received	(645)	(673)	79
Bonuses paid to directors and statutory auditors	(48)	(39)	(48)
Other, net	(230)	(728)	335
Sub-total	5,410	5,598	13,251
Interest and dividend received	6	1	8
Interest paid	(108)	(71)	(198)
Income taxes paid	(2,357)	(2,426)	(4,579)
Net cash provided by operating activities	2,950	3,101	8,481

	Six Months Ended Sep.30,2001	Six Months Ended Sep.30,2002	Year Ended March.31,2002
Cash flows from investing activities			
Net increase(decrease)in time deposits	(500)	(500)	98
Acquisition of property and equipment	(1,786)	(756)	(12,965)
Proceeds from sale of property and equipment	2	2	7
Purchase of intangible assets	(79)	(33)	(131)
Proceeds from sale of intangible assets	-	-	1
Payments for purchase of investment securities	(132)	(100)	(225)
Proceeds from sale of investment securities	-	4	-
Increase in long-term prepaid expenses	(93)	(14)	(128)
Purchase of shares of newly consolidated subsidiary	(59)	-	(59)
Other, net	161	33	176
Net cash used in investing activities	(2,487)	(1,365)	(13,226)
Cash flows from financing activities			
Net increase(decrease) in short-term borrowings	(400)	100	(1,401)
Proceeds from long-term debt	1,200	-	1,450
Repayments of long-term debt	(1,056)	(947)	(3,941)
Proceeds from guarantee deposits received from member dealers	108	156	242
Repayment of guarantee deposits received from member dealers	(25)	(46)	(55)
Issuance of bonds	19,576	-	19,576
Redemption of bonds	-	(568)	(712)
Issuance of new shares	39	753	39
Proceeds from issuance of shares of consolidated subsidiary	-	-	193
Payments for the purchases of treasury stock	(0)	(4)	(0)
Dividends paid	(266)	(402)	(666)
Dividends paid for minority shareholders	-	(2)	-
Net cash (used in) provided by financing activities	19,176	(961)	14,725
Increase in cash and cash equivalents	19,639	774	9,981
Cash and cash equivalents at beginning of period	11,496	21,477	11,496
Increase in cash and cash equivalents upon inclusion of subsidiary on consolidation	-	50	-
Cash and cash equivalents at end of period	31,136	22,302	21,477