

April 5, 2017

To All Stakeholders:

Company: USS Co., Ltd.
President and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the fourth quarter (January 1, 2017 to March 31, 2017) and the fiscal year ended March 31, 2017.

From January 1, 2017 to March 31, 2017 (3 months)

| | |
|--|---------------------------------------|
| Vehicles consigned: up 1.2% (compared with one year earlier) | Vehicles contracted: down 1.0% |
| Contract completion rate: 63.1% | (64.5% one year earlier) |

From April 1, 2016 to March 31, 2017 (12 months)

| | |
|--|---------------------------------------|
| Vehicles consigned: down 1.7% (compared with one year earlier) | Vehicles contracted: down 3.4% |
| Contract completion rate: 64.1% | (65.3% one year earlier) |

USS Group Used Car Auction Data (Preliminary Report)
(Jan. 2017–Mar. 2017)

The Fourth Quarter Results (from January 1, 2017 to March 31, 2017)

| | Number of auctions | | Number of consigned vehicles | | | Number of contract completions | | | Contract completion rate | |
|-----------------------|--------------------|---------------|------------------------------|---------------|---------------|--------------------------------|---------------|---------------|--------------------------|---------------|
| | Latest term | Previous term | Latest term | Previous term | Y to Y change | Latest term | Previous term | Y to Y change | Latest term | Previous term |
| Tokyo | 12 | 13 | 182,929 | 196,611 | 93.0% | 122,296 | 135,407 | 90.3% | 66.9% | 68.9% |
| Nagoya | 13 | 12 | 147,908 | 125,592 | 117.8% | 80,354 | 74,303 | 108.1% | 54.3% | 59.2% |
| Yokohama | 12 | 12 | 53,571 | 53,290 | 100.5% | 35,135 | 36,684 | 95.8% | 65.6% | 68.8% |
| Kyushu | 12 | 12 | 47,193 | 52,215 | 90.4% | 29,539 | 32,072 | 92.1% | 62.6% | 61.4% |
| Sapporo | 12 | 13 | 34,260 | 34,796 | 98.5% | 21,860 | 19,541 | 111.9% | 63.8% | 56.2% |
| R-Nagoya | 12 | 13 | 35,689 | 37,279 | 95.7% | 29,764 | 30,839 | 96.5% | 83.4% | 82.7% |
| Osaka | 13 | 12 | 35,823 | 31,854 | 112.5% | 20,730 | 18,817 | 110.2% | 57.9% | 59.1% |
| Shizuoka | 12 | 12 | 21,605 | 19,056 | 113.4% | 14,281 | 11,832 | 120.7% | 66.1% | 62.1% |
| Okayama | 12 | 12 | 19,450 | 18,901 | 102.9% | 12,937 | 12,370 | 104.6% | 66.5% | 65.4% |
| Tohoku | 12 | 12 | 18,260 | 20,703 | 88.2% | 13,204 | 15,049 | 87.7% | 72.3% | 72.7% |
| Kobe | 12 | 12 | 15,862 | 14,226 | 111.5% | 9,970 | 8,583 | 116.2% | 62.9% | 60.3% |
| Gunma | 12 | 12 | 17,150 | 18,099 | 94.8% | 11,136 | 11,448 | 97.3% | 64.9% | 63.3% |
| Saitama | 13 | 12 | 15,849 | 13,278 | 119.4% | 8,975 | 7,993 | 112.3% | 56.6% | 60.2% |
| Niigata | 12 | 12 | 11,008 | 11,195 | 98.3% | 4,985 | 5,104 | 97.7% | 45.3% | 45.6% |
| Fukuoka | 12 | 13 | 10,765 | 12,517 | 86.0% | 5,895 | 5,405 | 109.1% | 54.8% | 43.2% |
| Hokuriku | 13 | 12 | 3,906 | 3,883 | 100.6% | 2,432 | 2,402 | 101.2% | 62.3% | 61.9% |
| Total in Consolidated | 196 | 196 | 671,228 | 663,495 | 101.2% | 423,493 | 427,849 | 99.0% | 63.1% | 64.5% |

| | | | | | | | | |
|-----------------------------------|---------|---------|-------|---------|---------|-------|-------|-------|
| Of Which, Reusable Vehicle Corner | 151,036 | 165,148 | 91.5% | 119,180 | 123,513 | 96.5% | 78.9% | 74.8% |
|-----------------------------------|---------|---------|-------|---------|---------|-------|-------|-------|

USS Group Used Car Auction Data (Preliminary Report)
(FY2016)

Twelve Months Results (from April 1, 2016 to March 31, 2017)

| | Number of auctions | | Number of consigned vehicles | | | Number of contract completions | | | Contract completion rate | |
|-----------------------|--------------------|---------------|------------------------------|---------------|---------------|--------------------------------|---------------|---------------|--------------------------|---------------|
| | Latest term | Previous term | Latest term | Previous term | Y to Y change | Latest term | Previous term | Y to Y change | Latest term | Previous term |
| Tokyo | 48 | 50 | 639,025 | 679,843 | 94.0% | 438,675 | 480,568 | 91.3% | 68.6% | 70.7% |
| Nagoya | 50 | 50 | 501,512 | 458,775 | 109.3% | 285,025 | 278,999 | 102.2% | 56.8% | 60.8% |
| Yokohama | 49 | 49 | 186,808 | 190,089 | 98.3% | 126,249 | 129,068 | 97.8% | 67.6% | 67.9% |
| Kyushu | 49 | 50 | 165,907 | 194,567 | 85.3% | 103,537 | 118,490 | 87.4% | 62.4% | 60.9% |
| Sapporo | 49 | 50 | 133,454 | 139,012 | 96.0% | 81,882 | 81,334 | 100.7% | 61.4% | 58.5% |
| R-Nagoya | 49 | 49 | 127,938 | 125,921 | 101.6% | 106,639 | 106,153 | 100.5% | 83.4% | 84.3% |
| Osaka | 50 | 49 | 119,426 | 119,200 | 100.2% | 70,753 | 72,649 | 97.4% | 59.2% | 60.9% |
| Shizuoka | 49 | 49 | 74,212 | 72,184 | 102.8% | 46,804 | 43,605 | 107.3% | 63.1% | 60.4% |
| Okayama | 49 | 49 | 67,622 | 68,718 | 98.4% | 45,334 | 45,300 | 100.1% | 67.0% | 65.9% |
| Tohoku | 49 | 50 | 66,398 | 70,545 | 94.1% | 48,840 | 52,635 | 92.8% | 73.6% | 74.6% |
| Kobe | 50 | 50 | 61,733 | 55,493 | 111.2% | 36,184 | 31,461 | 115.0% | 58.6% | 56.7% |
| Gunma | 49 | 49 | 59,668 | 66,203 | 90.1% | 39,005 | 43,457 | 89.8% | 65.4% | 65.6% |
| Saitama | 50 | 49 | 55,090 | 50,061 | 110.0% | 31,572 | 28,617 | 110.3% | 57.3% | 57.2% |
| Niigata | 49 | 50 | 43,594 | 43,150 | 101.0% | 19,970 | 20,649 | 96.7% | 45.8% | 47.9% |
| Fukuoka | 49 | 50 | 37,522 | 43,145 | 87.0% | 19,782 | 18,711 | 105.7% | 52.7% | 43.4% |
| Hokuriku | 50 | 49 | 13,627 | 17,103 | 79.7% | 8,592 | 10,703 | 80.3% | 63.1% | 62.6% |
| Total in Consolidated | 788 | 792 | 2,353,536 | 2,394,009 | 98.3% | 1,508,843 | 1,562,399 | 96.6% | 64.1% | 65.3% |

| | | | | | | | | |
|-----------------------------------|---------|---------|-------|---------|---------|-------|-------|-------|
| Of Which, Reusable Vehicle Corner | 546,020 | 558,160 | 97.8% | 419,634 | 420,110 | 99.9% | 76.9% | 75.3% |
|-----------------------------------|---------|---------|-------|---------|---------|-------|-------|-------|