

July 5, 2017

To All Stakeholders:

Company: USS Co., Ltd.

President and Representative Director: Yukihiro Ando

Stock code: 4732

Stock exchange listings: Tokyo and Nagoya (first sections)

Tel: +81-52-689-1129

Contact: Masafumi Yamanaka

Executive Vice President, Officer, Supervisory Office

## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the first quarter (April 1, 2017 to June 30, 2017) of the current fiscal year, which ends on March 31, 2018.

From April 1, 2017 to June 30, 2017 (3 months)

Vehicles consigned: up 7.3% Vehicles contracted: up 4.4%

(compared with one year earlier)

Contract completion rate: 61.8% (63.5% one year earlier)

## USS Group Used Car Auction Data (Preliminary Report) (Apr. 2017–Jun. 2017)

The First Quarter Results (from April 1, 2017 to June 30, 2017)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Current FY	Previous FY	Current FY	Previous FY	Y to Y change	Current FY	Previous FY	Y to Y change	Current FY	Previous FY
Tokyo	12	12	164,394	163,106	100.8%	110,726	112,609	98.3%	67.4%	69.0%
Nagoya	12	12	129,686	116,329	111.5%	71,094	68,044	104.5%	54.8%	58.5%
Kyushu	12	12	47,479	43,427	109.3%	27,793	25,655	108.3%	58.5%	59.1%
Yokohama	12	12	46,717	47,822	97.7%	30,102	32,847	91.6%	64.4%	68.7%
Sapporo	12	12	39,042	35,309	110.6%	24,169	19,490	124.0%	61.9%	55.2%
R-Nagoya	12	12	38,410	32,489	118.2%	30,346	26,596	114.1%	79.0%	81.9%
Osaka	12	12	34,962	29,241	119.6%	19,339	17,176	112.6%	55.3%	58.7%
Shizuoka	12	12	22,452	19,292	116.4%	13,238	11,062	119.7%	59.0%	57.3%
Okayama	12	12	18,379	15,752	116.7%	11,585	10,296	112.5%	63.0%	65.4%
Kobe	12	12	17,755	14,993	118.4%	10,463	8,865	118.0%	58.9%	59.1%
Gunma	12	12	17,671	15,708	112.5%	10,813	9,943	108.7%	61.2%	63.3%
Tohoku	12	12	16,924	18,517	91.4%	11,638	13,320	87.4%	68.8%	71.9%
Saitama	12	12	16,167	15,203	106.3%	9,056	8,743	103.6%	56.0%	57.5%
Niigata	12	12	11,691	12,293	95.1%	5,098	5,402	94.4%	43.6%	43.9%
Fukuoka	12	12	10,950	10,647	102.8%	5,750	4,906	117.2%	52.5%	46.1%
Hokuriku	12	12	4,256	3,742	113.7%	2,514	2,336	107.6%	59.1%	62.4%
Total in Consolidated	192	192	636,935	593,870	107.3%	393,724	377,290	104.4%	61.8%	63.5%
	7 1 • 1	0	100.00	454.013	100 70		100 500	100.00		
Of Which, Reusable Vehicle Corner			160,305	154,613	103.7%	119,565	109,792	108.9%	74.6%	71.0%