



July 5, 2018

To All Stakeholders:

Company: USS Co., Ltd.
President and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the first quarter (April 1, 2018 to June 30, 2018) of the current fiscal year, which ends on March 31, 2019.

From April 1, 2018 to June 30, 2018 (3 months)

Vehicles consigned: up **18.1%**
(compared with one year earlier)

Vehicles contracted: up **18.1%**

Contract completion rate: **61.8%**

(61.8% one year earlier)

* The figures include JAA and HAA from October 2017 onward.

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2018–Jun. 2018)

The First Quarter Results (from April 1, 2018 to June 30, 2018)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Current FY	Previous FY	Current FY	Previous FY	Y to Y change	Current FY	Previous FY	Y to Y change	Current FY	Previous FY
Tokyo	12	12	163,869	164,394	99.7%	112,316	110,726	101.4%	68.5%	67.4%
Nagoya	12	12	127,328	129,686	98.2%	69,364	71,094	97.6%	54.5%	54.8%
Yokohama	12	12	46,317	46,717	99.1%	30,331	30,102	100.8%	65.5%	64.4%
Kyushu	12	12	43,492	47,479	91.6%	26,218	27,793	94.3%	60.3%	58.5%
Osaka	12	12	41,681	34,962	119.2%	23,266	19,339	120.3%	55.8%	55.3%
Sapporo	12	12	39,291	39,042	100.6%	25,921	24,169	107.2%	66.0%	61.9%
R-Nagoya	12	12	37,768	38,410	98.3%	31,448	30,346	103.6%	83.3%	79.0%
Shizuoka	12	12	22,373	22,452	99.6%	14,234	13,238	107.5%	63.6%	59.0%
Kobe	12	12	21,029	17,755	118.4%	11,973	10,463	114.4%	56.9%	58.9%
Okayama	12	12	17,203	18,379	93.6%	11,641	11,585	100.5%	67.7%	63.0%
Tohoku	12	12	15,215	16,924	89.9%	11,333	11,638	97.4%	74.5%	68.8%
Gunma	12	12	14,331	17,671	81.1%	9,902	10,813	91.6%	69.1%	61.2%
Saitama	12	12	12,943	16,167	80.1%	7,715	9,056	85.2%	59.6%	56.0%
Niigata	12	12	11,165	11,691	95.5%	5,222	5,098	102.4%	46.8%	43.6%
Fukuoka	12	12	10,128	10,950	92.5%	6,234	5,750	108.4%	61.6%	52.5%
Hokuriku	12	12	4,156	4,256	97.7%	2,529	2,514	100.6%	60.9%	59.1%
JAA	12	–	31,992	–	–	19,578	–	–	61.2%	–
HAA	12	–	91,954	–	–	45,950	–	–	50.0%	–
Total in Consolidated	216	192	752,235	636,935	118.1%	465,175	393,724	118.1%	61.8%	61.8%
Of Which, Reusable Vehicle Corner			172,133	160,305	107.4%	136,971	119,565	114.6%	79.6%	74.6%

* The figures include JAA and HAA from October 2017 onward.