



January 7, 2019

To All Stakeholders:

Company: USS Co., Ltd.
President and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
Tel: +81-52-689-1129
Contact: Masafumi Yamanaka
Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the third quarter (October 1, 2018 to December 31, 2018) and the first three quarters (April 1, 2018 to December 31, 2018) of the current fiscal year, which ends on March 31, 2019.

From October 1, 2018 to December 31, 2018 (3 months)

Vehicles consigned: down 0.6% (compared with one year earlier)	Vehicles contracted: down 0.6%
Contract completion rate: 62.6%	(62.6% one year earlier)

From April 1, 2018 to December 31, 2018 (9 months)

Vehicles consigned: up 10.5% (compared with one year earlier)	Vehicles contracted: up 9.7%
Contract completion rate: 62.9%	(63.3% one year earlier)

* The figures include JAA and HAA starting in October 2017.

USS Group Used Car Auction Data (Preliminary Report)
(Oct. 2018–Dec. 2018)

The Third Quarter Results (from October 1, 2018 to December 31, 2018)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	13	13	161,348	153,526	105.1%	110,805	105,811	104.7%	68.7%	68.9%
Nagoya	12	12	115,271	113,077	101.9%	63,477	62,844	101.0%	55.1%	55.6%
Yokohama	13	13	44,292	45,354	97.7%	29,310	30,293	96.8%	66.2%	66.8%
Kyushu	12	12	42,438	42,757	99.3%	25,491	26,792	95.1%	60.1%	62.7%
Osaka	12	12	43,520	27,890	156.0%	24,357	17,113	142.3%	56.0%	61.4%
Sapporo	13	13	37,484	34,033	110.1%	25,407	22,955	110.7%	67.8%	67.4%
R-Nagoya	13	13	33,169	32,257	102.8%	28,144	27,670	101.7%	84.9%	85.8%
Shizuoka	12	12	21,158	18,809	112.5%	14,288	12,977	110.1%	67.5%	69.0%
Kobe	13	13	21,422	17,686	121.1%	12,327	9,751	126.4%	57.5%	55.1%
Okayama	12	12	17,928	15,567	115.2%	12,161	10,727	113.4%	67.8%	68.9%
Tohoku	13	13	15,021	14,450	104.0%	10,948	10,729	102.0%	72.9%	74.2%
Gunma	12	12	13,889	14,495	95.8%	9,320	10,019	93.0%	67.1%	69.1%
Saitama	12	12	11,267	12,566	89.7%	6,962	7,223	96.4%	61.8%	57.5%
Niigata	13	13	10,236	10,137	101.0%	4,715	4,567	103.2%	46.1%	45.1%
Fukuoka	13	13	9,501	7,886	120.5%	6,160	4,354	141.5%	64.8%	55.2%
Hokuriku	12	12	4,157	3,803	109.3%	2,651	2,376	111.6%	63.8%	62.5%
JAA	13	13	27,667	35,571	77.8%	15,701	20,691	75.9%	56.7%	58.2%
HAA	12	12	69,470	103,436	67.2%	35,222	53,239	66.2%	50.7%	51.5%
Total in Consolidated	225	225	699,238	703,300	99.4%	437,446	440,131	99.4%	62.6%	62.6%
Of Which, Reusable Vehicle Corner			155,465	146,754	105.9%	128,361	119,853	107.1%	82.6%	81.7%

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2018–Dec. 2018)

Nine Months Results (from April 1, 2018 to December 31, 2018)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	37	37	472,243	466,901	101.1%	328,430	324,546	101.2%	69.5%	69.5%
Nagoya	37	37	361,974	365,230	99.1%	201,014	204,478	98.3%	55.5%	56.0%
Yokohama	37	37	131,736	132,609	99.3%	87,977	88,346	99.6%	66.8%	66.6%
Kyushu	37	37	126,759	134,823	94.0%	77,195	82,670	93.4%	60.9%	61.3%
Osaka	37	37	124,936	92,561	135.0%	69,615	54,207	128.4%	55.7%	58.6%
Sapporo	37	37	111,561	107,128	104.1%	74,469	69,103	107.8%	66.8%	64.5%
R-Nagoya	37	37	103,586	103,056	100.5%	87,464	85,338	102.5%	84.4%	82.8%
Shizuoka	37	37	63,002	61,714	102.1%	42,097	39,768	105.9%	66.8%	64.4%
Kobe	37	37	60,659	53,114	114.2%	34,659	30,117	115.1%	57.1%	56.7%
Okayama	37	37	53,465	53,509	99.9%	36,384	35,510	102.5%	68.1%	66.4%
Tohoku	37	37	44,798	46,404	96.5%	33,121	33,390	99.2%	73.9%	72.0%
Gunma	37	37	41,413	47,373	87.4%	28,262	31,123	90.8%	68.2%	65.7%
Saitama	37	37	35,338	41,220	85.7%	21,218	23,952	88.6%	60.0%	58.1%
Niigata	37	37	31,577	32,585	96.9%	14,699	14,535	101.1%	46.5%	44.6%
Fukuoka	37	37	28,648	27,518	104.1%	18,223	15,004	121.5%	63.6%	54.5%
Hokuriku	37	36	11,370	10,975	103.6%	7,202	6,834	105.4%	63.3%	62.3%
JAA	37	13	85,543	35,571	–	51,826	20,691	–	60.6%	–
HAA	36	12	227,341	103,436	–	116,419	53,239	–	51.2%	–
Total in Consolidated	665	616	2,115,949	1,915,727	110.5%	1,330,274	1,212,851	109.7%	62.9%	63.3%
Of Which, Reusable Vehicle Corner			472,466	442,200	106.8%	384,992	347,255	110.9%	81.5%	78.5%

* The figures include JAA and HAA from October 2017 onward.