



October 7, 2019

To All Stakeholders:

Company: USS Co., Ltd.
Chairman and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the second quarter (July 1, 2019 to September 30, 2019) and the first half of fiscal year 2020 (April 1, 2019 to September 30, 2019).

From July 1, 2019 to September 30, 2019 (3 months)

Vehicles consigned: up 3.8% (compared with one year earlier)	Vehicles contracted: up 2.0%
Contract completion rate: 63.3%	(64.4% one year earlier)

From April 1, 2019 to September 30, 2019 (6 months)

Vehicles consigned: up 3.1% (compared with one year earlier)	Vehicles contracted: up 0.5%
Contract completion rate: 61.4%	(63.0% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Jul. 2019–Sep. 2019)

The Second Quarter Results (from July 1, 2019 to September 30, 2019)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	12	152,329	147,026	103.6%	106,775	105,309	101.4%	70.1%	71.6%
Nagoya	12	13	120,237	119,375	100.7%	67,590	68,173	99.1%	56.2%	57.1%
Osaka	12	13	46,977	39,735	118.2%	25,935	21,992	117.9%	55.2%	55.3%
Yokohama	12	12	46,488	41,127	113.0%	30,139	28,336	106.4%	64.8%	68.9%
Kyushu	12	13	43,186	40,829	105.8%	26,031	25,486	102.1%	60.3%	62.4%
R-Nagoya	12	12	35,046	32,649	107.3%	29,176	27,872	104.7%	83.3%	85.4%
Sapporo	12	12	35,721	34,786	102.7%	22,997	23,141	99.4%	64.4%	66.5%
Shizuoka	12	13	22,153	19,471	113.8%	14,868	13,575	109.5%	67.1%	69.7%
Kobe	12	12	19,298	18,208	106.0%	11,371	10,359	109.8%	58.9%	56.9%
Okayama	12	13	19,978	18,334	109.0%	13,097	12,582	104.1%	65.6%	68.6%
Tohoku	12	12	14,294	14,562	98.2%	10,222	10,840	94.3%	71.5%	74.4%
Gunma	12	13	13,716	13,193	104.0%	9,017	9,040	99.7%	65.7%	68.5%
Saitama	12	13	11,655	11,128	104.7%	7,057	6,541	107.9%	60.5%	58.8%
Fukuoka	12	12	10,954	9,019	121.5%	7,304	5,829	125.3%	66.7%	64.6%
Niigata	12	12	10,200	10,176	100.2%	5,349	4,762	112.3%	52.4%	46.8%
Hokuriku	12	13	4,195	3,057	137.2%	2,662	2,022	131.7%	63.5%	66.1%
JAA	12	12	17,868	25,884	69.0%	10,410	16,547	62.9%	58.3%	63.9%
HAA	12	12	65,106	65,917	98.8%	36,180	35,247	102.6%	55.6%	53.5%
Total in Consolidated	216	224	689,401	664,476	103.8%	436,180	427,653	102.0%	63.3%	64.4%

USS Group Used Car Auction Data (Preliminary Report)
(Apr.2019–Sep.2019)

Six Months Results (from April 1, 2019 to September 30, 2019)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	24	24	323,661	310,895	104.1%	221,148	217,625	101.6%	68.3%	70.0%
Nagoya	24	25	247,899	246,703	100.5%	133,283	137,537	96.9%	53.8%	55.8%
Osaka	24	25	99,626	81,416	122.4%	52,448	45,258	115.9%	52.6%	55.6%
Yokohama	24	24	96,083	87,444	109.9%	60,619	58,667	103.3%	63.1%	67.1%
Kyushu	24	25	91,122	84,321	108.1%	52,282	51,704	101.1%	57.4%	61.3%
R-Nagoya	24	24	76,612	70,417	108.8%	62,648	59,320	105.6%	81.8%	84.2%
Sapporo	24	24	76,208	74,077	102.9%	48,595	49,062	99.0%	63.8%	66.2%
Shizuoka	24	25	47,441	41,844	113.4%	30,999	27,809	111.5%	65.3%	66.5%
Kobe	24	24	42,241	39,237	107.7%	24,808	22,332	111.1%	58.7%	56.9%
Okayama	24	25	38,398	35,537	108.1%	25,108	24,223	103.7%	65.4%	68.2%
Tohoku	24	24	29,138	29,777	97.9%	20,579	22,173	92.8%	70.6%	74.5%
Gunma	24	25	28,321	27,524	102.9%	18,182	18,942	96.0%	64.2%	68.8%
Saitama	24	25	25,308	24,071	105.1%	14,566	14,256	102.2%	57.6%	59.2%
Fukuoka	24	24	24,496	19,147	127.9%	15,797	12,063	131.0%	64.5%	63.0%
Niigata	24	24	22,025	21,341	103.2%	10,584	9,984	106.0%	48.1%	46.8%
Hokuriku	24	25	9,386	7,213	130.1%	6,265	4,551	137.7%	66.7%	63.1%
JAA	24	24	44,713	57,876	77.3%	24,734	36,125	68.5%	55.3%	62.4%
HAA	24	24	138,415	157,871	87.7%	74,267	81,197	91.5%	53.7%	51.4%
Total in Consolidated	432	440	1,461,093	1,416,711	103.1%	896,912	892,828	100.5%	61.4%	63.0%