September 17, 2004

For Immediate Release:

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## **USS Concludes Memorandum of Understanding on Stock Swaps**

USS Co., Ltd. today concluded a memorandum of understanding on a stock swap between RAA Co., Ltd. and Tokyo Used Vehicle Distribution Center Cooperative, with details as follows.

## 1. Purpose of Stock Swap

The USS Group currently manages a network of 13 used-car auction sites nationwide. To capture greater market share in the Kanto region, USS commenced operations at the USS Yokohama Site in February 2004, and plans to open the new USS Tokyo Site this October. As part of further efforts to strengthen its hand in the region, USS has decided to acquire Tokyo Used Vehicle Distribution Center Cooperative and its partner RAA Co., Ltd. through a stock swap. Both companies manage used-car auction sites in Koshigaya, Saitama Prefecture.

Tokyo Used Vehicle Distribution Center Cooperative manages one of the largest used-car auction sites in Japan. As of March 31, 2004, the average number of vehicles submitted per auction had reached 2,720, and the total number of members was 3,770. The total number of vehicles submitted to auction in calendar 2003 was 133,280, ranking 9<sup>th</sup> out of 136 auction sites nationwide.

Reference:

Vehicles Submitted to Auction at Major Auction Sites in the Kanto Region

		(No. of vehicles; calendar year		
	2001	2002	2003	
USS Tokyo	390,368	430,345	483,730	
JAA	208,507	201,712	221,517	
JU Saitama	128,788	141,270	143,910	
Tokyo Used	113,139	105,541	133,280	
Vehicle				
Distribution				
Center				
Cooperative				
TAA Kanto	90,321	111,585	129,495	
CAA Tokyo	85,235	114,237	127,255	

(Source: *Monthly Used Car*)

2. Details of Stock Swap Scheme

RAA Co., Ltd. is a partner company involved in Tokyo Used Vehicle Distribution Center Cooperative's used-car auction business. To acquire their used-car auction business, USS plans to successively implement the actions outlined below:

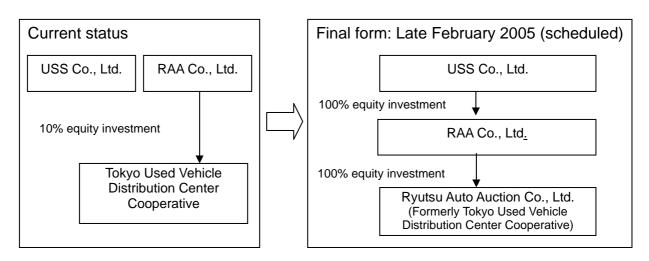
① Incorporation of Tokyo Used Vehicle Distribution Center Cooperative New corporate name: Ryutsu Auto Auction Co., Ltd. (tentative)

This move will transform Tokyo Used Vehicle Distribution Center Cooperative into a joint stock company in accordance with regulations set forth by laws related to small and medium-sized companies.

<sup>(2)</sup> Stock swap between RAA Co., Ltd. and Ryutsu Auto Auction Co., Ltd. A stock swap will be implemented to make RAA the parent company and Ryutsu Auto Auction (formerly Tokyo Used Vehicle Distribution Center Cooperative) a wholly owned subsidiary of RAA. ③ Stock swap between USS and RAA Co., Ltd.

Following the stock swap described in the above step ②, another stock swap will be implemented to make USS the parent company and RAA a wholly owned subsidiary of USS.

[Chart]



3. Conditions for Stock Swap and Other Details

① Schedule for stock swap	
Late December 2004 (tentative)	Conclusion of stock swap agreement
Early January 2005 (tentative)	Extraordinary General Meeting of
	Shareholders to approve stock swap
	agreement (RAA Co., Ltd.)
Late February 2005 (tentative)	Stock swap date

USS plans to implement simplified stock-swap procedures pursuant to Article 358-1 of Japan's Commercial Code.

The stock swap agreement between USS and RAA Co., Ltd. is contingent upon the incorporation of Tokyo Used Vehicle Distribution Center Cooperative and the ensuing stock swap between RAA Co., Ltd. and Ryutsu Auto Auction Co., Ltd. (former Tokyo Used Vehicle Distribution Center Cooperative) scheduled for late December 2004.

<sup>②</sup> Stock swap ratio and other matters

Other matters essential to the stock swaps, including the stock swap ratio, will be determined through further discussions with RAA Co., Ltd.

4. Overview of Companies Involved in Stock Swap

	(AS 01 March 31, 2004)				
(1) Corporate	USS Co., Ltd.	Tokyo Used Vehicle	RAA Co., Ltd.		
name		Distribution Center			
		Cooperative			
(2) Businesses	Auto auction business	Auto auction business	Auto auction		
			brokerage services		
(3) Established	October 1980	December 1974	February 1999		
(4) Head office	507-20 Shinpo-machi,	2-4-19 Hanahata	2-4-19 Hanahata		
location	Tokai-shi, Aichi-ken	Adachi-ku, Tokyo,	Adachi-ku, Tokyo,		
	476-0005, Japan	121-0061, Japan	121-0061, Japan		
(5)	President Futoshi	Chairman	Representative		
Representative	Hattori	Tsutomu Mori	Director Koichi		
			Motoyama		
(6) Capital	¥15,600 million	¥257 million	¥11 million		
(7) No. of	30,815,069 shares	2,570 lots	225 shares		
shares issued		(investment lots)			
and outstanding					
(8) Net assets	¥63,365 million	¥736 million	(¥16 million*)		
(9) Total assets	¥81,487 million	¥1,991 million	¥107 million		
(10) Fiscal year	March 31	March 31	September 30		
(11) Major	Japan Trustee 11.3%	RAA Co., Ltd. 10.0%	Big Auto 11.1%		
shareholders	Services		Asako Co.,		
(Composition	Bank, Ltd.	Big Auto 10.0%	Ltd.		
of shareholders)	(Money	Asako Co.,			
	Trust)	Ltd.	Central 11.1%		
			Auto, Ltd.		
	Futoshi 10.7%	Central Auto, 10.0%			
	Hattori	Ltd.	Ikeda 11.1%		
			Automobile		
	The Master 8.9%	Ikeda 10.0%	Cooperative		
	Trust Bank of	Automobile_			

(As of March 31, 2004)

Japan, Ltd.		Cooperative		Takumi	11.1%
(Retirement		I I		Daimoto	
Benefits		Daikuma Co.,	10.0%		
Trust		Ltd.		Sugaya	11.1%
Account)				Motors Co.,	
		Sugaya	10.0%	Ltd.	
State Street	4.9%	Motors Co.,			
Bank and		Ltd.		Hitoshi	11.1%
Trust				Iwase	
Company		Tokyo Auto	10.0%		
		Center Co.,		Marufumi	11.1%
Yukihiro	2.9%	Ltd.		Shokai Co.,	
Ando				Ltd.	
	Others	Marufumi	10.0%		
		Shokai Co,		Matsuoka	11.1%
		Ltd.		Automobile	
				Sales Co.,	
		Matsuoka	10.0%	Ltd.	
		Automobile			
		Sales, Ltd.		Shinsei	11.1%
				Auto Plaza	
		Shinsei Auto	10.0%	Co., Ltd.	
		Plaza Co.,			
		Ltd.			

Note:

Net assets and total assets of RAA Co., Ltd. are as of September 30, 2003. \*RAA Co., Ltd. is expected to eliminate its accumulated deficit in the fiscal period ending September 30, 2004.

	USS Co., Ltd.			Tokyo Use	Distribution	
			Center Cooperative			
Fiscal period	2002/3	2003/3	2004/3	2002/3	2003/3	2004/3
Operating	17,129	21,608	23,583	1,592	1,562	2,143
revenues						
(¥ million)						
Recurring	8,083	12,669	14,036	76	170	232
profit						
(¥ million)						
Net income	4,147	6,269	6,883	47	80	159
(¥ million)						
Net income	155.41	229.58	232.96	19,982.77	36,395.46	61,969.21
per share (¥)						
Dividends	30.0	40.0	50.0	10.0	12.0	10.0
per share (¥)						
Net assets per	1,254.12	1,520.32	2,055.56	250,322.75	272,107.95	286,495.31
share (lot) (¥)						

(12) Summary of Three Most Recent Fiscal Periods

	RAA Co., Ltd.			
Fiscal period	2001/9	2002/9	2003/9	
Operating revenues (¥ million)	1,440	844	1,009	
Recurring (loss) profit (¥ million)	(14)	(33)	19	
Net (loss) income (¥ million)	(14)	(33)	18	
Net (loss) income per share (¥)	(68,006.22)	(152,222.71)	82,418.19	
Dividends per share (¥)				
Net assets per share (¥)	(4,505.09)	(156,727.80)	(74,309.60)	

## 5. Effect on Earnings

Because the stock swap is scheduled to proceed in late February 2005, the stock swap is expected to have a negligible impact on consolidated results for the fiscal year ending March 31, 2005.