



July 6, 2020

To All Stakeholders:

Company: USS Co., Ltd.
Chairman and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
Tel: +81-52-689-1129
Contact: Masafumi Yamanaka
Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the first quarter (April 1, 2020 to June 30, 2020) of the current fiscal year, which ends on March 31, 2020.

From April 1, 2020 to June 30, 2020 (3 months)

Vehicles consigned: down **18.1%**
(compared with one year earlier)

Vehicles contracted: down **25.7%**

Contract completion rate: **54.2%**

(59.7% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2020–Jun. 2020)

The First Quarter Results (from April 1, 2020 to June 30, 2020)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Current FY	Previous FY	Current FY	Previous FY	Y to Y change	Current FY	Previous FY	Y to Y change	Current FY	Previous FY
Tokyo	12	12	141,725	171,332	82.7%	83,261	114,373	72.8%	58.7%	66.8%
Nagoya	12	12	102,615	127,662	80.4%	49,152	65,693	74.8%	47.9%	51.5%
Osaka	12	12	50,144	52,649	95.2%	21,873	26,513	82.5%	43.6%	50.4%
Yokohama	12	12	41,815	49,595	84.3%	23,308	30,480	76.5%	55.7%	61.5%
Kyushu	12	12	40,540	47,936	84.6%	20,536	26,251	78.2%	50.7%	54.8%
Sapporo	12	12	32,111	40,487	79.3%	20,025	25,598	78.2%	62.4%	63.2%
R–Nagoya	12	12	30,483	41,566	73.3%	23,333	33,472	69.7%	76.5%	80.5%
Shizuoka	12	12	22,272	25,288	88.1%	12,883	16,131	79.9%	57.8%	63.8%
Kobe	12	12	15,144	22,943	66.0%	7,714	13,437	57.4%	50.9%	58.6%
Okayama	12	12	14,018	18,420	76.1%	8,505	12,011	70.8%	60.7%	65.2%
Niigata	12	12	12,891	11,825	109.0%	5,846	5,235	111.7%	45.3%	44.3%
Saitama	12	12	12,457	13,653	91.2%	6,069	7,509	80.8%	48.7%	55.0%
Gunma	12	12	12,356	14,605	84.6%	7,219	9,165	78.8%	58.4%	62.8%
Tohoku	12	12	11,404	14,844	76.8%	7,494	10,357	72.4%	65.7%	69.8%
Fukuoka	12	12	11,217	13,542	82.8%	6,178	8,493	72.7%	55.1%	62.7%
Hokuriku	12	12	4,646	5,191	89.5%	2,859	3,603	79.4%	61.5%	69.4%
JAA	12	12	20,893	26,845	77.8%	10,284	14,324	71.8%	49.2%	53.4%
HAA Kobe	12	12	54,960	73,309	75.0%	25,663	38,087	67.4%	46.7%	52.0%
Total in Consolidated	216	216	631,691	771,692	81.9%	342,202	460,732	74.3%	54.2%	59.7%

※Data of the Shikoku auction site that was included in the Okayama auction site data is included in the HAA Kobe auction site data from January 2020.