



January 5, 2016

To All Stakeholders:

Company: USS Co., Ltd.
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Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the third quarter (October 1, 2015 to December 31, 2015) and the first three quarters (April 1, 2015 to December 31, 2015) of the current fiscal year, which ends on March 31, 2016.

From October 1, 2015 to December 31, 2015 (3 months)

Vehicles consigned: almost flat (compared with one year earlier)	Vehicles contracted: down 0.7%
Contract completion rate: 65.2%	(65.6% one year earlier)

From April 1, 2015 to December 31, 2015 (9 months)

Vehicles consigned: up 1.3% (compared with one year earlier)	Vehicles contracted: up 2.3%
Contract completion rate: 65.6%	(64.9% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Oct. 2015–Dec. 2015)

The Third Quarter Results (from October 1, 2015 to December 31, 2015)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	13	13	169,272	162,008	104.5%	119,173	115,145	103.5%	70.4%	71.1%
Nagoya	13	13	113,391	108,697	104.3%	67,956	66,264	102.6%	59.9%	61.0%
Kyushu	13	13	48,195	50,104	96.2%	29,362	29,711	98.8%	60.9%	59.3%
Yokohama	12	12	44,027	42,847	102.8%	29,980	30,973	96.8%	68.1%	72.3%
Sapporo	12	13	33,183	37,249	89.1%	19,518	22,183	88.0%	58.8%	59.6%
R-Nagoya	12	12	28,344	28,468	99.6%	23,930	25,755	92.9%	84.4%	90.5%
Osaka	13	13	30,244	32,844	92.1%	18,296	20,446	89.5%	60.5%	62.3%
Shizuoka	13	13	18,006	19,991	90.1%	11,351	11,334	100.1%	63.0%	56.7%
Tohoku	12	13	16,329	18,437	88.6%	12,193	13,572	89.8%	74.7%	73.6%
Okayama	13	13	16,208	16,142	100.4%	11,077	10,624	104.3%	68.3%	65.8%
Gunma	13	13	17,050	16,129	105.7%	11,507	11,082	103.8%	67.5%	68.7%
Kobe	12	13	11,600	11,184	103.7%	6,519	6,426	101.4%	56.2%	57.5%
Saitama	13	13	13,679	13,194	103.7%	7,739	6,701	115.5%	56.6%	50.8%
Niigata	13	13	10,397	9,669	107.5%	4,890	4,800	101.9%	47.0%	49.6%
Fukuoka	12	13	9,024	11,580	77.9%	3,800	4,607	82.5%	42.1%	39.8%
Hokuriku	13	13	4,071	4,480	90.9%	2,570	3,070	83.7%	63.1%	68.5%
Total in Consolidated	202	206	583,020	583,023	100.0%	379,861	382,693	99.3%	65.2%	65.6%
Of Which, Reusable Vehicle Corner			133,238	123,375	108.0%	101,121	97,431	103.8%	75.9%	79.0%

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2015–Dec. 2015)

Nine Months Results (from April 1, 2015 to December 31, 2015)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	37	37	483,232	473,562	102.0%	345,161	331,296	104.2%	71.4%	70.0%
Nagoya	38	37	333,183	316,035	105.4%	204,696	190,519	107.4%	61.4%	60.3%
Kyushu	38	37	142,352	139,892	101.8%	86,418	82,568	104.7%	60.7%	59.0%
Yokohama	37	38	136,799	138,707	98.6%	92,384	96,917	95.3%	67.5%	69.9%
Sapporo	37	37	104,216	105,957	98.4%	61,793	63,281	97.6%	59.3%	59.7%
R-Nagoya	36	36	88,642	82,219	107.8%	75,314	72,748	103.5%	85.0%	88.5%
Osaka	37	37	87,346	94,603	92.3%	53,832	58,618	91.8%	61.6%	62.0%
Shizuoka	37	37	53,128	60,214	88.2%	31,773	34,479	92.2%	59.8%	57.3%
Tohoku	38	37	49,842	52,856	94.3%	37,586	38,253	98.3%	75.4%	72.4%
Okayama	37	37	49,817	51,279	97.1%	32,930	31,442	104.7%	66.1%	61.3%
Gunma	37	37	48,104	45,985	104.6%	32,009	31,204	102.6%	66.5%	67.9%
Kobe	38	37	41,267	32,369	127.5%	22,878	18,749	122.0%	55.4%	57.9%
Saitama	37	37	36,783	38,648	95.2%	20,624	20,728	99.5%	56.1%	53.6%
Niigata	38	37	31,955	29,772	107.3%	15,545	14,790	105.1%	48.6%	49.7%
Fukuoka	37	37	30,628	32,449	94.4%	13,306	13,666	97.4%	43.4%	42.1%
Hokuriku	37	37	13,220	14,571	90.7%	8,301	9,772	84.9%	62.8%	67.1%
Total in Consolidated	596	592	1,730,514	1,709,118	101.3%	1,134,550	1,109,030	102.3%	65.6%	64.9%
Of Which, Reusable Vehicle Corner			393,012	357,837	109.8%	296,597	281,671	105.3%	75.5%	78.7%