



April 5, 2016

To All Stakeholders:

Company: USS Co., Ltd.  
President and Representative Director: Yukihiro Ando  
Stock code: 4732  
Stock exchange listings: Tokyo and Nagoya (first sections)  
Tel: +81-52-689-1129  
Contact: Masafumi Yamanaka  
Senior Managing Director, Officer, Supervisory Office

## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the fourth quarter (January 1, 2016 to March 31, 2016) and the fiscal year ended March 31, 2016.

### From January 1, 2016 to March 31, 2016 (3 months)

Vehicles consigned: up <b>3.0%</b> (compared with one year earlier)	Vehicles contracted: down <b>1.9%</b>
Contract completion rate: <b>64.5%</b>	( <b>67.7%</b> one year earlier)

### From April 1, 2015 to March 31, 2016 (12 months)

Vehicles consigned: up <b>1.7%</b> (compared with one year earlier)	Vehicles contracted: up <b>1.1%</b>
Contract completion rate: <b>65.3%</b>	( <b>65.7%</b> one year earlier)

USS Group Used Car Auction Data (Preliminary Report)  
(Jan. 2016–Mar. 2016)

The Fourth Quarter Results (from January 1, 2016 to March 31, 2016)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	13	12	196,611	178,035	110.4%	135,407	128,944	105.0%	68.9%	72.4%
Nagoya	12	12	125,592	122,814	102.3%	74,303	77,612	95.7%	59.2%	63.2%
Kyushu	12	12	52,215	55,411	94.2%	32,072	35,286	90.9%	61.4%	63.7%
Yokohama	12	12	53,290	54,312	98.1%	36,684	39,077	93.9%	68.8%	71.9%
Sapporo	13	12	34,796	33,453	104.0%	19,541	20,379	95.9%	56.2%	60.9%
R-Nagoya	13	13	37,279	36,985	100.8%	30,839	31,230	98.7%	82.7%	84.4%
Osaka	12	12	31,854	32,774	97.2%	18,817	21,349	88.1%	59.1%	65.1%
Shizuoka	12	12	19,056	22,903	83.2%	11,832	13,581	87.1%	62.1%	59.3%
Tohoku	12	12	20,703	18,710	110.7%	15,049	14,686	102.5%	72.7%	78.5%
Okayama	12	12	18,901	18,965	99.7%	12,370	13,052	94.8%	65.4%	68.8%
Gunma	12	12	18,099	17,112	105.8%	11,448	12,334	92.8%	63.3%	72.1%
Kobe	12	12	14,226	12,425	114.5%	8,583	7,387	116.2%	60.3%	59.5%
Saitama	12	12	13,278	13,524	98.2%	7,993	7,360	108.6%	60.2%	54.4%
Niigata	12	12	11,195	9,466	118.3%	5,104	4,862	105.0%	45.6%	51.4%
Fukuoka	13	12	12,517	12,444	100.6%	5,405	5,743	94.1%	43.2%	46.2%
Hokuriku	12	12	3,883	4,690	82.8%	2,402	3,321	72.3%	61.9%	70.8%
<b>Total in Consolidated</b>	<b>196</b>	<b>193</b>	<b>663,495</b>	<b>644,023</b>	<b>103.0%</b>	<b>427,849</b>	<b>436,203</b>	<b>98.1%</b>	<b>64.5%</b>	<b>67.7%</b>
<b>Of Which, Reusable Vehicle Corner</b>			<b>165,148</b>	<b>148,105</b>	<b>111.5%</b>	<b>123,513</b>	<b>115,929</b>	<b>106.5%</b>	<b>74.8%</b>	<b>78.3%</b>

USS Group Used Car Auction Data (Preliminary Report)  
(FY2015)

Twelve Months Results (from April 1, 2015 to March 31, 2016)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	50	49	679,843	651,597	104.3%	480,568	460,240	104.4%	70.7%	70.6%
Nagoya	50	49	458,775	438,849	104.5%	278,999	268,131	104.1%	60.8%	61.1%
Kyushu	50	49	194,567	195,303	99.6%	118,490	117,854	100.5%	60.9%	60.3%
Yokohama	49	50	190,089	193,019	98.5%	129,068	135,994	94.9%	67.9%	70.5%
Sapporo	50	49	139,012	139,410	99.7%	81,334	83,660	97.2%	58.5%	60.0%
R-Nagoya	49	49	125,921	119,204	105.6%	106,153	103,978	102.1%	84.3%	87.2%
Osaka	49	49	119,200	127,377	93.6%	72,649	79,967	90.8%	60.9%	62.8%
Shizuoka	49	49	72,184	83,117	86.8%	43,605	48,060	90.7%	60.4%	57.8%
Tohoku	50	49	70,545	71,566	98.6%	52,635	52,939	99.4%	74.6%	74.0%
Okayama	49	49	68,718	70,244	97.8%	45,300	44,494	101.8%	65.9%	63.3%
Gunma	49	49	66,203	63,097	104.9%	43,457	43,538	99.8%	65.6%	69.0%
Kobe	50	49	55,493	44,794	123.9%	31,461	26,136	120.4%	56.7%	58.3%
Saitama	49	49	50,061	52,172	96.0%	28,617	28,088	101.9%	57.2%	53.8%
Niigata	50	49	43,150	39,238	110.0%	20,649	19,652	105.1%	47.9%	50.1%
Fukuoka	50	49	43,145	44,893	96.1%	18,711	19,409	96.4%	43.4%	43.2%
Hokuriku	49	49	17,103	19,261	88.8%	10,703	13,093	81.7%	62.6%	68.0%
<b>Total in Consolidated</b>	<b>792</b>	<b>785</b>	<b>2,394,009</b>	<b>2,353,141</b>	<b>101.7%</b>	<b>1,562,399</b>	<b>1,545,233</b>	<b>101.1%</b>	<b>65.3%</b>	<b>65.7%</b>
<b>Of Which, Reusable Vehicle Corner</b>			<b>558,160</b>	<b>505,942</b>	<b>110.3%</b>	<b>420,110</b>	<b>397,600</b>	<b>105.7%</b>	<b>75.3%</b>	<b>78.6%</b>