



January 5, 2021

To All Stakeholders:

Company: USS Co., Ltd.
Chairman and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the third quarter (October 1, 2020 to December 31, 2020) and the first three quarters (April 1, 2020 to December 31, 2020) of the current fiscal year, which ends on March 31, 2021.

From October 1, 2020 to December 31, 2020 (3 months)

Vehicles consigned: down 2.9% (compared with one year earlier)	Vehicles contracted: up 3.9%
Contract completion rate: 64.1%	(59.9% one year earlier)

From April 1, 2020 to December 31, 2020 (9 months)

Vehicles consigned: down 11.3% (compared with one year earlier)	Vehicles contracted: down 8.7%
Contract completion rate: 62.6%	(60.9% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Oct. 2020–Dec. 2020)

The Third Quarter Results (from October 1, 2020 to December 31, 2020)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	13	13	163,599	163,824	99.9%	113,380	106,944	106.0%	69.3%	65.3%
Nagoya	13	13	116,303	122,789	94.7%	67,266	61,998	108.5%	57.8%	50.5%
Osaka	13	13	54,113	51,019	106.1%	30,052	26,379	113.9%	55.5%	51.7%
Kyushu	13	12	50,709	46,412	109.3%	31,217	26,425	118.1%	61.6%	56.9%
Yokohama	12	13	42,723	47,346	90.2%	28,683	29,767	96.4%	67.1%	62.9%
Sapporo	12	13	34,173	34,397	99.3%	23,366	22,005	106.2%	68.4%	64.0%
R-Nagoya	12	13	26,893	33,074	81.3%	22,462	26,902	83.5%	83.5%	81.3%
Shizuoka	13	12	27,509	22,750	120.9%	16,591	14,375	115.4%	60.3%	63.2%
Kobe	12	13	16,822	21,430	78.5%	10,089	12,446	81.1%	60.0%	58.1%
Okayama	13	12	17,597	16,636	105.8%	13,125	11,158	117.6%	74.6%	67.1%
Gunma	13	12	13,471	14,011	96.1%	9,278	9,185	101.0%	68.9%	65.6%
Tohoku	12	13	12,179	13,401	90.9%	9,229	9,573	96.4%	75.8%	71.4%
Niigata	12	13	10,698	10,729	99.7%	5,974	5,354	111.6%	55.8%	49.9%
Saitama	13	13	11,335	12,117	93.5%	6,469	7,372	87.8%	57.1%	60.8%
Fukuoka	12	13	9,003	10,740	83.8%	5,730	7,048	81.3%	63.6%	65.6%
Hokuriku	13	12	4,883	4,001	122.0%	3,519	2,690	130.8%	72.1%	67.2%
JAA	12	13	17,658	19,178	92.1%	9,783	10,427	93.8%	55.4%	54.4%
HAA	13	12	56,259	62,569	89.9%	33,160	32,783	101.1%	58.9%	52.4%
Total in Consolidated	226	228	685,927	706,423	97.1%	439,373	422,831	103.9%	64.1%	59.9%

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2020–Dec. 2020)

Nine Months Results (from April 1, 2020 to December 31, 2020)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	37	37	443,965	487,485	91.1%	300,420	328,092	91.6%	67.7%	67.3%
Nagoya	37	37	320,398	370,688	86.4%	181,647	195,281	93.0%	56.7%	52.7%
Osaka	37	37	147,009	150,645	97.6%	79,342	78,827	100.7%	54.0%	52.3%
Kyushu	37	36	133,070	137,534	96.8%	80,179	78,707	101.9%	60.3%	57.2%
Yokohama	36	37	125,088	143,429	87.2%	81,461	90,386	90.1%	65.1%	63.0%
Sapporo	37	37	99,183	110,605	89.7%	67,799	70,600	96.0%	68.4%	63.8%
R-Nagoya	36	37	85,305	109,686	77.8%	69,255	89,550	77.3%	81.2%	81.6%
Shizuoka	37	36	72,910	70,191	103.9%	44,792	45,374	98.7%	61.4%	64.6%
Kobe	37	37	50,666	63,671	79.6%	29,422	37,254	79.0%	58.1%	58.5%
Okayama	37	36	48,197	55,034	87.6%	34,345	36,266	94.7%	71.3%	65.9%
Gunma	37	36	38,252	42,332	90.4%	25,366	27,367	92.7%	66.3%	64.6%
Tohoku	37	37	36,146	42,539	85.0%	26,436	30,152	87.7%	73.1%	70.9%
Niigata	37	37	34,970	32,754	106.8%	18,224	15,938	114.3%	52.1%	48.7%
Saitama	36	37	32,826	37,425	87.7%	18,250	21,938	83.2%	55.6%	58.6%
Fukuoka	37	37	29,300	35,236	83.2%	18,257	22,845	79.9%	62.3%	64.8%
Hokuriku	37	36	13,492	13,387	100.8%	9,251	8,955	103.3%	68.6%	66.9%
JAA	37	37	54,405	63,891	85.2%	29,875	35,161	85.0%	54.9%	55.0%
HAA	37	36	157,868	200,984	78.5%	90,392	107,050	84.4%	57.3%	53.3%
Total in Consolidated	663	660	1,923,050	2,167,516	88.7%	1,204,713	1,319,743	91.3%	62.6%	60.9%

※Data of the Shikoku auction site that was included in the Okayama auction site data is included in the HAA Kobe auction site data from January 2020.

※One auction was canceled as the Saitama Auction Site due to a lightning strike.