



April 5, 2021

To All Stakeholders:

Company: USS Co., Ltd.
Chairman and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the fourth quarter (January 1, 2021 to March 31, 2021) and the fiscal year ended March 31, 2021.

From January 1, 2021 to March 31, 2021 (3 months)

Vehicles consigned: down 2.4% (compared with one year earlier)	Vehicles contracted: up 5.2%
Contract completion rate: 64.5%	(59.8% one year earlier)

From April 1, 2020 to March 31, 2021 (12 months)

Vehicles consigned: down 9.0% (compared with one year earlier)	Vehicles contracted: down 5.2%
Contract completion rate: 63.2%	(60.6% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Jan. 2021–Mar. 2021)

The Fourth Quarter Results (from January 1, 2021 to March 31, 2021)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	12	174,003	175,487	99.2%	118,105	113,455	104.1%	67.9%	64.7%
Nagoya	12	12	122,551	130,483	93.9%	69,848	67,864	102.9%	57.0%	52.0%
Osaka	12	12	56,656	60,708	93.3%	31,316	30,715	102.0%	55.3%	50.6%
Kyushu	12	12	54,397	55,004	98.9%	34,219	31,804	107.6%	62.9%	57.8%
Yokohama	12	13	50,909	54,750	93.0%	33,849	32,558	104.0%	66.5%	59.5%
Sapporo	12	12	33,115	30,236	109.5%	23,174	20,157	115.0%	70.0%	66.7%
R-Nagoya	12	13	30,636	34,510	88.8%	27,021	27,803	97.2%	88.2%	80.6%
Shizuoka	12	12	26,919	24,242	111.0%	18,047	15,883	113.6%	67.0%	65.5%
Kobe	12	12	21,997	18,972	115.9%	13,275	10,939	121.4%	60.3%	57.7%
Okayama	12	12	20,064	18,419	108.9%	15,303	12,228	125.1%	76.3%	66.4%
Gunma	12	12	13,788	15,063	91.5%	9,841	10,219	96.3%	71.4%	67.8%
Tohoku	12	12	14,264	14,164	100.7%	10,948	10,168	107.7%	76.8%	71.8%
Niigata	12	12	12,198	10,154	120.1%	7,351	5,262	139.7%	60.3%	51.8%
Saitama	12	12	12,437	12,463	99.8%	7,425	7,363	100.8%	59.7%	59.1%
Fukuoka	12	12	11,642	12,119	96.1%	7,122	7,507	94.9%	61.2%	61.9%
Hokuriku	12	12	4,860	4,673	104.0%	3,712	3,353	110.7%	76.4%	71.8%
JAA	12	12	19,176	18,117	105.8%	10,921	9,650	113.2%	57.0%	53.3%
HAA	12	12	58,422	66,972	87.2%	34,620	35,772	96.8%	59.3%	53.4%
Total in Consolidated	216	218	738,034	756,536	97.6%	476,097	452,700	105.2%	64.5%	59.8%

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2020–Mar. 2021)

Twelve Months Results (from April 1, 2020 to March 31, 2021)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	49	49	617,968	662,972	93.2%	418,525	441,547	94.8%	67.7%	66.6%
Nagoya	49	49	442,949	501,171	88.4%	251,495	263,145	95.6%	56.8%	52.5%
Osaka	49	49	203,665	211,353	96.4%	110,658	109,542	101.0%	54.3%	51.8%
Kyushu	49	48	187,467	192,538	97.4%	114,398	110,511	103.5%	61.0%	57.4%
Yokohama	48	50	175,997	198,179	88.8%	115,310	122,944	93.8%	65.5%	62.0%
Sapporo	49	49	132,298	140,841	93.9%	90,973	90,757	100.2%	68.8%	64.4%
R-Nagoya	48	50	115,941	144,196	80.4%	96,276	117,353	82.0%	83.0%	81.4%
Shizuoka	49	48	99,829	94,433	105.7%	62,839	61,257	102.6%	62.9%	64.9%
Kobe	49	49	72,663	82,643	87.9%	42,697	48,193	88.6%	58.8%	58.3%
Okayama	49	48	68,261	73,453	92.9%	49,648	48,494	102.4%	72.7%	66.0%
Gunma	49	48	52,040	57,395	90.7%	35,207	37,586	93.7%	67.7%	65.5%
Tohoku	49	49	50,410	56,703	88.9%	37,384	40,320	92.7%	74.2%	71.1%
Niigata	49	49	47,168	42,908	109.9%	25,575	21,200	120.6%	54.2%	49.4%
Saitama	48	49	45,263	49,888	90.7%	25,675	29,301	87.6%	56.7%	58.7%
Fukuoka	49	49	40,942	47,355	86.5%	25,379	30,352	83.6%	62.0%	64.1%
Hokuriku	49	48	18,352	18,060	101.6%	12,963	12,308	105.3%	70.6%	68.2%
JAA	49	49	73,581	82,008	89.7%	40,796	44,811	91.0%	55.4%	54.6%
HAA	49	48	216,290	267,956	80.7%	125,012	142,822	87.5%	57.8%	53.3%
Total in Consolidated	879	878	2,661,084	2,924,052	91.0%	1,680,810	1,772,443	94.8%	63.2%	60.6%

※Data of the Shikoku auction site that was included in the Okayama auction site data is included in the HAA Kobe auction site data from January 2020.

※One auction was canceled as the Saitama Auction Site due to a lightning strike.