

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2021 to May 31, 2021)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	318	321	759,231	732,092	103.7%	485,156	360,342	134.6%	63.9%	49.2%	342,411,073	189,686,837	180.5%
JU Group	282	279	224,254	224,932	99.7%	136,311	104,930	129.9%	60.8%	46.6%	38,684,477	23,254,240	166.4%
Maker & Dealer	215	208	254,442	245,454	103.7%	208,286	158,495	131.4%	81.9%	64.6%	108,257,755	64,561,307	167.7%
<b>Total</b>	<b>815</b>	<b>808</b>	<b>1,237,927</b>	<b>1,202,478</b>	<b>102.9%</b>	<b>829,753</b>	<b>623,767</b>	<b>133.0%</b>	<b>67.0%</b>	<b>51.9%</b>	<b>489,353,305</b>	<b>277,502,384</b>	<b>176.3%</b>

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2021 to May 31, 2021)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
<b>Total of USS Group</b>	<b>136</b>	<b>142</b>	<b>476,428</b>	<b>435,677</b>	<b>109.4%</b>	<b>297,954</b>	<b>215,818</b>	<b>138.1%</b>	<b>62.5%</b>	<b>49.5%</b>	<b>243,187,492</b>	<b>128,567,142</b>	<b>189.2%</b>