



October 5, 2021

To All Stakeholders:

Company: USS Co., Ltd.  
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Executive Vice President, Officer, Supervisory Office

## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the second quarter (July 1, 2021 to September 30, 2021) and the first half of fiscal year 2022 (April 1, 2021 to September 30, 2021).

### From July 1, 2021 to September 30, 2021 (3 months)

Vehicles consigned: up <b>7.0%</b> (compared with one year earlier)	Vehicles contracted: up <b>1.0%</b>
Contract completion rate: <b>65.9%</b>	<b>(69.9% one year earlier)</b>

### From April 1, 2021 to September 30, 2021 (6 months)

Vehicles consigned: up <b>10.1%</b> (compared with one year earlier)	Vehicles contracted: up <b>14.5%</b>
Contract completion rate: <b>64.4%</b>	<b>(61.9% one year earlier)</b>

USS Group Used Car Auction Data (Preliminary Report)  
(Jul. 2021–Sep. 2021)

The Second Quarter Results (from July 1, 2021 to September 30, 2021)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	13	12	165,065	138,641	119.1%	113,730	103,779	109.6%	68.9%	74.9%
Nagoya	12	12	108,201	101,480	106.6%	63,837	65,229	97.9%	59.0%	64.3%
Osaka	12	12	45,134	42,752	105.6%	26,902	27,417	98.1%	59.6%	64.1%
Kyushu	12	12	44,780	41,821	107.1%	29,526	28,426	103.9%	65.9%	68.0%
Yokohama	12	12	41,568	40,550	102.5%	28,645	29,470	97.2%	68.9%	72.7%
Sapporo	12	13	32,851	32,899	99.9%	23,127	24,408	94.8%	70.4%	74.2%
Shizuoka	12	12	24,216	23,129	104.7%	15,464	15,318	101.0%	63.9%	66.2%
R-Nagoya	12	12	23,637	27,929	84.6%	20,120	23,460	85.8%	85.1%	84.0%
Kobe	12	13	19,266	18,700	103.0%	11,300	11,619	97.3%	58.7%	62.1%
Okayama	12	12	16,262	16,582	98.1%	12,609	12,715	99.2%	77.5%	76.7%
Niigata	12	13	11,464	11,381	100.7%	6,633	6,404	103.6%	57.9%	56.3%
Tohoku	12	13	13,242	12,563	105.4%	10,823	9,713	111.4%	81.7%	77.3%
Gunma	12	12	11,673	12,425	93.9%	8,326	8,869	93.9%	71.3%	71.4%
Saitama	12	11	10,142	9,034	112.3%	6,229	5,712	109.1%	61.4%	63.2%
Fukuoka	12	13	8,145	9,080	89.7%	5,636	6,349	88.8%	69.2%	69.9%
Hokuriku	12	12	4,360	3,963	110.0%	3,033	2,873	105.6%	69.6%	72.5%
JAA	12	13	16,800	15,854	106.0%	9,304	9,808	94.9%	55.4%	61.9%
HAA Kobe	12	12	51,165	46,649	109.7%	31,945	31,569	101.2%	62.4%	67.7%
Total in Consolidated	217	221	647,971	605,432	107.0%	427,189	423,138	101.0%	65.9%	69.9%

※In the previous fiscal term, one auction was canceled as the Saitama Auction Site due to a lightning strike in August 2020.

USS Group Used Car Auction Data (Preliminary Report)  
(Apr.2021–Sep.2021)

Six Months Results (from April 1, 2021 to September 30, 2021)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	25	24	332,389	280,366	118.6%	226,495	187,040	121.1%	68.1%	66.7%
Nagoya	24	24	227,874	204,095	111.7%	130,801	114,381	114.4%	57.4%	56.0%
Osaka	24	24	102,062	92,896	109.9%	56,853	49,290	115.3%	55.7%	53.1%
Kyushu	24	24	94,295	82,361	114.5%	60,160	48,962	122.9%	63.8%	59.4%
Yokohama	24	24	87,824	82,365	106.6%	59,282	52,778	112.3%	67.5%	64.1%
Sapporo	24	25	68,064	65,010	104.7%	47,407	44,433	106.7%	69.7%	68.3%
Shizuoka	24	24	51,844	45,401	114.2%	32,650	28,201	115.8%	63.0%	62.1%
R-Nagoya	24	24	50,850	58,412	87.1%	43,479	46,793	92.9%	85.5%	80.1%
Kobe	24	25	40,903	33,844	120.9%	23,974	19,333	124.0%	58.6%	57.1%
Okayama	24	24	32,224	30,600	105.3%	25,007	21,220	117.8%	77.6%	69.3%
Niigata	24	25	27,112	24,272	111.7%	15,507	12,250	126.6%	57.2%	50.5%
Tohoku	24	25	25,687	23,967	107.2%	20,548	17,207	119.4%	80.0%	71.8%
Gunma	24	24	25,008	24,781	100.9%	17,678	16,088	109.9%	70.7%	64.9%
Saitama	24	23	22,942	21,491	106.8%	13,444	11,781	114.1%	58.6%	54.8%
Fukuoka	24	25	18,590	20,297	91.6%	12,168	12,527	97.1%	65.5%	61.7%
Hokuriku	24	24	9,393	8,609	109.1%	6,671	5,732	116.4%	71.0%	66.6%
JAA	24	25	36,474	36,747	99.3%	20,351	20,092	101.3%	55.8%	54.7%
HAA Kobe	24	24	108,007	101,609	106.3%	64,124	57,232	112.0%	59.4%	56.3%
Total in Consolidated	433	437	1,361,542	1,237,123	110.1%	876,599	765,340	114.5%	64.4%	61.9%

※In the previous fiscal term, one auction was canceled as the Saitama Auction Site due to a lightning strike in August 2020.