

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2021 to August 31, 2021)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	822	833	1,783,226	1,699,615	104.9%	1,157,420	1,011,837	114.4%	64.9%	59.5%	853,545,385	635,246,051	134.4%
JU Group	724	718	535,091	527,042	101.5%	322,106	290,547	110.9%	60.2%	55.1%	96,489,629	75,658,281	127.5%
Maker & Dealer	558	550	585,955	567,149	103.3%	482,310	417,077	115.6%	82.3%	73.5%	262,506,200	205,023,611	128.0%
<b>Total</b>	<b>2,104</b>	<b>2,101</b>	<b>2,904,272</b>	<b>2,793,806</b>	<b>104.0%</b>	<b>1,961,836</b>	<b>1,719,461</b>	<b>114.1%</b>	<b>67.6%</b>	<b>61.5%</b>	<b>1,212,541,214</b>	<b>915,927,943</b>	<b>132.4%</b>

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2021 to August 31, 2021)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
<b>Total of USS Group</b>	<b>354</b>	<b>357</b>	<b>1,129,367</b>	<b>1,016,122</b>	<b>111.1%</b>	<b>718,921</b>	<b>611,615</b>	<b>117.5%</b>	<b>63.7%</b>	<b>60.2%</b>	<b>615,462,970</b>	<b>434,294,230</b>	<b>141.7%</b>