



January 5, 2022

To All Stakeholders:

Company: USS Co., Ltd.
Chairman and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the third quarter (October 1, 2021 to December 31, 2021) and the first three quarters (April 1, 2021 to December 31, 2021) of the current fiscal year, which ends on March 31, 2022.

From October 1, 2021 to December 31, 2021 (3 months)

Vehicles consigned: down 7.1% (compared with one year earlier)	Vehicles contracted: down 1.7%
Contract completion rate: 67.8%	(64.1% one year earlier)

From April 1, 2021 to December 31, 2021 (9 months)

Vehicles consigned: up 3.9% (compared with one year earlier)	Vehicles contracted: up 8.6%
Contract completion rate: 65.5%	(62.6% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Oct. 2021–Dec. 2021)

The Third Quarter Results (from October 1, 2021 to December 31, 2021)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	13	148,259	163,599	90.6%	106,289	113,380	93.7%	71.7%	69.3%
Nagoya	13	13	108,348	116,303	93.2%	66,180	67,266	98.4%	61.1%	57.8%
Osaka	13	13	45,692	54,113	84.4%	27,888	30,052	92.8%	61.0%	55.5%
Kyushu	13	13	49,936	50,709	98.5%	34,020	31,217	109.0%	68.1%	61.6%
Yokohama	13	12	42,223	42,723	98.8%	29,364	28,683	102.4%	69.5%	67.1%
Sapporo	12	12	31,184	34,173	91.3%	23,233	23,366	99.4%	74.5%	68.4%
Shizuoka	13	13	27,164	27,509	98.7%	16,818	16,591	101.4%	61.9%	60.3%
R-Nagoya	13	12	24,448	26,893	90.9%	21,408	22,462	95.3%	87.6%	83.5%
Kobe	12	12	17,888	16,822	106.3%	10,439	10,089	103.5%	58.4%	60.0%
Okayama	13	13	15,259	17,597	86.7%	12,235	13,125	93.2%	80.2%	74.6%
Tohoku	12	12	12,322	12,179	101.2%	10,202	9,229	110.5%	82.8%	75.8%
Gunma	13	13	12,985	13,471	96.4%	9,093	9,278	98.0%	70.0%	68.9%
Niigata	12	12	10,732	10,698	100.3%	6,627	5,974	110.9%	61.7%	55.8%
Saitama	13	13	11,286	11,335	99.6%	7,397	6,469	114.3%	65.5%	57.1%
Fukuoka	12	12	6,421	9,003	71.3%	4,264	5,730	74.4%	66.4%	63.6%
Hokuriku	13	13	3,950	4,883	80.9%	2,964	3,519	84.2%	75.0%	72.1%
JAA	12	12	16,537	17,658	93.7%	8,883	9,783	90.8%	53.7%	55.4%
HAA Kobe	13	13	52,403	56,259	93.1%	34,609	33,160	104.4%	66.0%	58.9%
Total in Consolidated	227	226	637,037	685,927	92.9%	431,913	439,373	98.3%	67.8%	64.1%

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2021–Dec. 2021)

Nine Months Results (from April 1, 2021 to December 31, 2021)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	37	37	480,648	443,965	108.3%	332,784	300,420	110.8%	69.2%	67.7%
Nagoya	37	37	336,222	320,398	104.9%	196,981	181,647	108.4%	58.6%	56.7%
Osaka	37	37	147,754	147,009	100.5%	84,741	79,342	106.8%	57.4%	54.0%
Kyushu	37	37	144,231	133,070	108.4%	94,180	80,179	117.5%	65.3%	60.3%
Yokohama	37	36	130,047	125,088	104.0%	88,646	81,461	108.8%	68.2%	65.1%
Sapporo	36	37	99,248	99,183	100.1%	70,640	67,799	104.2%	71.2%	68.4%
Shizuoka	37	37	79,008	72,910	108.4%	49,468	44,792	110.4%	62.6%	61.4%
R-Nagoya	37	36	75,298	85,305	88.3%	64,887	69,255	93.7%	86.2%	81.2%
Kobe	36	37	58,791	50,666	116.0%	34,413	29,422	117.0%	58.5%	58.1%
Okayama	37	37	47,483	48,197	98.5%	37,242	34,345	108.4%	78.4%	71.3%
Tohoku	36	37	38,009	36,146	105.2%	30,750	26,436	116.3%	80.9%	73.1%
Gunma	37	37	37,993	38,252	99.3%	26,771	25,366	105.5%	70.5%	66.3%
Niigata	36	37	37,844	34,970	108.2%	22,134	18,224	121.5%	58.5%	52.1%
Saitama	37	36	34,228	32,826	104.3%	20,841	18,250	114.2%	60.9%	55.6%
Fukuoka	36	37	25,011	29,300	85.4%	16,432	18,257	90.0%	65.7%	62.3%
Hokuriku	37	37	13,343	13,492	98.9%	9,635	9,251	104.2%	72.2%	68.6%
JAA	36	37	53,011	54,405	97.4%	29,234	29,875	97.9%	55.1%	54.9%
HAA Kobe	37	37	160,410	157,868	101.6%	98,733	90,392	109.2%	61.6%	57.3%
Total in Consolidated	660	663	1,998,579	1,923,050	103.9%	1,308,512	1,204,713	108.6%	65.5%	62.6%

※In the previous fiscal term, one auction was canceled as the Saitama Auction Site due to a lightning strike in August 2020.