

To All Stakeholders:

Company USS Co., Ltd. Representative Yukihiro Ando

Chairman and Representative Director

Stock Code 473

Listings Prime Market, Tokyo Stock Exchange

Premier Market, Nagoya Stock Exchange

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Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the fourth quarter (January 1, 2022 to March 31, 2022) and the fiscal year ended March 31, 2022.

From January 1, 2022 to March 31, 2022 (3 months)

Vehicles consigned: down 0.7% Vehicles contracted: up 0.6%

(compared with one year earlier)

Contract completion rate: 65.3% (64.5% one year earlier)

From April 1, 2021 to March 31, 2022 (12 months)

Vehicles consigned: up 2.7% Vehicles contracted: up 6.3%

(compared with one year earlier)

Contract completion rate: 65.4% (63.2% one year earlier)

USS Group Used Car Auction Data (Preliminary Report) (Jan. 2022–Mar. 2022)

The Fourth Quarter Results (from January 1, 2022 to March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	12	186,213	174,003	107.0%	126,445	118,105	107.1%	67.9%	67.9%
Nagoya	12	12	117,210	122,551	95.6%	69,181	69,848	99.0%	59.0%	57.0%
Kyushu	12	12	57,018	54,397	104.8%	38,033	34,219	111.1%	66.7%	62.9%
Osaka	12	12	48,431	56,656	85.5%	28,905	31,316	92.3%	59.7%	55.3%
Yokohama	12	12	48,848	50,909	96.0%	32,872	33,849	97.1%	67.3%	66.5%
Sapporo	12	12	31,626	33,115	95.5%	22,439	23,174	96.8%	71.0%	70.0%
Shizuoka	12	12	29,772	26,919	110.6%	17,736	18,047	98.3%	59.6%	67.0%
R-Nagoya	12	12	25,279	30,636	82.5%	21,773	27,021	80.6%	86.1%	88.2%
Kobe	12	12	23,060	21,997	104.8%	13,831	13,275	104.2%	60.0%	60.3%
Okayama	12	12	17,007	20,064	84.8%	13,314	15,303	87.0%	78.3%	76.3%
Tohoku	12	12	14,657	14,264	102.8%	11,621	10,948	106.1%	79.3%	76.8%
Gunma	12	12	13,391	13,788	97.1%	9,070	9,841	92.2%	67.7%	71.4%
Niigata	12	12	10,237	12,198	83.9%	6,279	7,351	85.4%	61.3%	60.3%
Saitama	12	12	12,151	12,437	97.7%	7,724	7,425	104.0%	63.6%	59.7%
Fukuoka	12	12	9,996	11,642	85.9%	6,044	7,122	84.9%	60.5%	61.2%
Hokuriku	12	12	4,531	4,860	93.2%	3,228	3,712	87.0%	71.2%	76.4%
JAA	12	12	19,370	19,176	101.0%	9,726	10,921	89.1%	50.2%	57.0%
HAA Kobe	12	12	64,293	58,422	110.0%	40,569	34,620	117.2%	63.1%	59.3%
Total in Consolidated	216	216	733,090	738,034	99.3%	478,790	476,097	100.6%	65.3%	64.5%

USS Group Used Car Auction Data (Preliminary Report) (Apr. 2021–Mar. 2022)

Twelve Months Results (from April 1, 2021 to March 31, 2022)

	Number of auctions		Number of consigned vehicles		vehicles	Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	49	49	666,861	617,968	107.9%	459,229	418,525	109.7%	68.9%	67.7%
Nagoya	49	49	453,432	442,949	102.4%	266,162	251,495	105.8%	58.7%	56.8%
Kyushu	49	49	201,249	187,467	107.4%	132,213	114,398	115.6%	65.7%	61.0%
Osaka	49	49	196,185	203,665	96.3%	113,646	110,658	102.7%	57.9%	54.3%
Yokohama	49	48	178,895	175,997	101.6%	121,518	115,310	105.4%	67.9%	65.5%
Sapporo	48	49	130,874	132,298	98.9%	93,079	90,973	102.3%	71.1%	68.8%
Shizuoka	49	49	108,780	99,829	109.0%	67,204	62,839	106.9%	61.8%	62.9%
R-Nagoya	49	48	100,577	115,941	86.7%	86,660	96,276	90.0%	86.2%	83.0%
Kobe	48	49	81,851	72,663	112.6%	48,244	42,697	113.0%	58.9%	58.8%
Okayama	49	49	64,490	68,261	94.5%	50,556	49,648	101.8%	78.4%	72.7%
Tohoku	48	49	52,666	50,410	104.5%	42,371	37,384	113.3%	80.5%	74.2%
Gunma	49	49	51,384	52,040	98.7%	35,841	35,207	101.8%	69.8%	67.7%
Niigata	48	49	48,081	47,168	101.9%	28,413	25,575	111.1%	59.1%	54.2%
Saitama	49	48	46,379	45,263	102.5%	28,565	25,675	111.3%	61.6%	56.7%
Fukuoka	48	49	35,007	40,942	85.5%	22,476	25,379	88.6%	64.2%	62.0%
Hokuriku	49	49	17,874	18,352	97.4%	12,863	12,963	99.2%	72.0%	70.6%
JAA	48	49	72,381	73,581	98.4%	38,960	40,796	95.5%	53.8%	55.4%
HAA Kobe	49	49	224,703	216,290	103.9%	139,302	125,012	111.4%	62.0%	57.8%
Total in Consolidated	876	879	2,731,669	2,661,084	102.7%	1,787,302	1,680,810	106.3%	65.4%	63.29

XIn the previous fiscal term, one auction was canceled as the Saitama Auction Site due to a lightning strike in August 2020. €