Trends in the Used Car Auction Industry (Preliminary Report)

| | Number of Auctions | | Number of Consigned Vehicles | | Y to Y | Contracted Vehicles | | Y to Y Change | Contract Completion Ratio | | Amount of Dealing Money (thousand of yen) | | Y to Y Change |
|---------------------|--------------------|---------------|------------------------------|---------------|---------------|---------------------|---------------|------------------|---------------------------|---------------|---|---------------|------------------|
| | Latest Term | Previous Term | Latest Term | Previous Term | Change (%) | Latest Term | Previous Term | (%) | Latest Term | Previous Term | Latest Term | Previous Term | (%) |
| Independent Company | 1,814 | 1,886 | 3,761,190 | 3,897,745 | 96.5% | 2,517,069 | 2,452,412 | 102.6% | 66.9% | 62.9% | 1,973,486,303 | 1,659,040,400 | 119.0% |
| JU Group | 1,602 | 1,604 | 1,135,583 | 1,176,455 | 96.5% | 689,620 | 681,551 | 101.2% | 60.7% | 57.9% | 223,641,452 | 187,752,365 | 119.1% |
| Maker & Dealer | 1,235 | 1,231 | 1,173,211 | 1,259,446 | 93.2% | 982,614 | 987,260 | 99.5% | 83.8% | 78.4% | 555,787,595 | 505,984,706 | 109.8% |
| Total | 4,651 | 4,721 | 6,069,984 | 6,333,646 | 95.8% | 4,189,303 | 4,121,223 | 101.7% | 69.0% | 65.1% | 2,752,915,350 | 2,352,777,471 | 117.0% |

(From April 1, 2021 to February 28, 2022)

(Notice: Above data is based on the data provided by USEDCAR Co., Ltd.)

USS Group Used Car Auction Data

(From April 1, 2021 to February 28, 2022)

| | Number of Auctions | | Number of Consigned Vehicles | | Y to Y | Contracted Vehicles | | Y to Y | Contract Completion Ratio | | Amount of Dealing Money (thousand of yen) | | Y to Y |
|--------------------|--------------------|---------------|------------------------------|---------------|---------------|---------------------|---------------|---------------|---------------------------|---------------|---|---------------|---------------|
| | Latest Term | Previous Term | Latest Term | Previous Term | Change (%) | Latest Term | Previous Term | Change (%) | Latest Term | Previous Term | Latest Term | Previous Term | Change (%) |
| Total of USS Group | 795 | 799 | 2,426,596 | 2,372,814 | 102.3% | 1,594,566 | 1,493,398 | 106.8% | 65.7% | 62.9% | 1,449,969,504 | 1,151,857,441 | 125.9% |