Trends in the Used Car Auction Industry (Preliminary Report)

|  | Number of Auctions |  | Number of Consigned Vehicles |  | Y to Y Change <br> (\%) | Contracted Vehicles |  | Y to Y Change (\%) | Contract Completion Ratio |  | Amount of Dealing Money (thousand of yen) |  | Y to Y Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest Tem | Previus Term | Latest Tem | Previous Term |  | ${ }_{\text {Latest Temm }}$ | Previous Term |  | Lates Tem | Previous Term | Latest Term | Previous Temm |  |
| Independent Company | 322 | 318 | 740,260 | 759,231 | 97.5\% | 472,221 | 485,156 | 97.3\% | 63.8\% | 63.9\% | 382,817,149 | 342,411,073 | 111.8\% |
| JU Group | 277 | 282 | 213,342 | 224,254 | 95.1\% | 126,247 | 136,311 | 92.6\% | 59.2\% | 60.8\% | 42,607,982 | 38,684,477 | 110.1\% |
| Maker \& Dealer | 214 | 215 | 226,723 | 254,442 | 89.1\% | 189,882 | 208,286 | 91.2\% | 83.8\% | 81.9\% | 111,614,860 | 108,257,755 | 103.1\% |
| Total | 813 | 815 | 1,180,325 | 1,237,927 | 95.3\% | 788,350 | 829,753 | 95.0\% | 66.8\% | 67.0\% | 537,039,991 | 489,353,305 | 109.7\% |

(Notice: Above data is based on the data provided by USEDCAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2022 to May 31, 2022)

|  | Number of Auctions |  | Number of Consigned Vehicles |  | Y to Y Change (\%) | Contracted Vehicles |  | Y to Y Change <br> (\%) | Contract Completion Ratio |  | Amount of Dealing Money (thousand of yen) |  | Y to Y Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest Term | Previous Term | Latest Tem | Previous Term |  | Latest Tem | Previus Term |  | Latest Term | Previous Term | Latest Tem | Previus Tem |  |
| Total of USS Group | 137 | 136 | 473,015 | 476,428 | 99.3\% | 294,226 | 297,954 | 98.7\% | 62.2\% | 62.5\% | 281,492,253 | 243,187,492 | 115.8\% |

