To All Stakeholders:

| Company | USS Co., Ltd. |
| :--- | :--- |
| Representative | Yukihiro Ando <br> Chairman and Representative Director |
| Stock Code | 4732 <br> Listings |
| Prime Market, Tokyo Stock Exchange <br> Contact | Premier Market, Nagoya Stock Exchange <br> Masafumi Yamanaka <br> Executive Vice President, <br>  <br>  <br>  <br> Officer, Supervisory Office <br> (Tel +81-52-689-1129) |
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## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the second quarter (July 1, 2022 to September 30, 2022) and the first half of fiscal year 2023 (April 1, 2022 to September 30, 2022).

From July 1, 2022 to September 30, 2022 (3 months)
Vehicles consigned: down $0.5 \% \quad$ Vehicles contracted: up 6.1\%
(compared with one year earlier)
Contract completion rate: 70.3\% (65.9\% one year earlier)

From April 1, 2022 to September 30, 2022 ( 6 months)
Vehicles consigned: down $\mathbf{0 . 4 \%} \quad$ Vehicles contracted: up 3.7\%
(compared with one year earlier)
Contract completion rate: 67.0\%
(64.4\% one year earlier)

## USS Group Used Car Auction Data (Preliminary Report)

(Jul. 2022-Sep. 2022)
The Second Quarter Results (from July 1, 2022 to September 30, 2022)

|  | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest tem R | eious term | Latest term | Previous term | Y to Y change | Latest term | Previous term | r to r change | Latest term | Previous term |
| Tokyo | 12 | 13 | 158,221 | 165,065 | 95.9\% | 115,189 | 113,730 | 101.3\% | 72.8\% | 68.9\% |
| Nagoya | 13 | 12 | 106,837 | 108,201 | 98.7\% | 71,798 | 63,837 | 112.5\% | 67.2\% | 59.0\% |
| HAA Kobe | 12 | 12 | 55,423 | 51,165 | 108.3\% | 39,473 | 31,945 | 123.6\% | 71.2\% | 62.4\% |
| Kyushu | 12 | 12 | 47,123 | 44,780 | 105.2\% | 34,049 | 29,526 | 115.3\% | 72.3\% | 65.9\% |
| O saka | 13 | 12 | 43,552 | 45,134 | 96.5\% | 28,105 | 26,902 | 104.5\% | 64.5\% | 59.6\% |
| Yokohama | 12 | 12 | 43,496 | 41,568 | 104.6\% | 31,189 | 28,645 | 108.9\% | 71.7\% | 68.9\% |
| Sapporo | 12 | 12 | 34,905 | 32,851 | 106.3\% | 25,903 | 23,127 | 112.0\% | 74.2\% | 70.4\% |
| Shizuoka | 12 | 12 | 23,316 | 24,216 | 96.3\% | 14,003 | 15,464 | 90.6\% | 60.1\% | 63.9\% |
| R- Nagoya | 12 | 12 | 20,602 | 23,637 | 87.2\% | 17,945 | 20,120 | 89.2\% | 87.1\% | 85.1\% |
| Kobe | 12 | 12 | 22,374 | 19,266 | 116.1\% | 13,651 | 11,300 | 120.8\% | 61.0\% | 58.7\% |
| JAA | 12 | 12 | 15,160 | 16,800 | 90.2\% | 7,872 | 9,304 | 84.6\% | 51.9\% | 55.4\% |
| Okayama | 12 | 12 | 15,045 | 16,262 | 92.5\% | 12,173 | 12,609 | 96.5\% | 80.9\% | 77.5\% |
| Tohoku | 12 | 12 | 13,579 | 13,242 | 102.5\% | 11,248 | 10,823 | 103.9\% | 82.8\% | 81.7\% |
| Gunma | 12 | 12 | 11,760 | 11,673 | 100.7\% | 8,348 | 8,326 | 100.3\% | 71.0\% | 71.3\% |
| Niigata | 12 | 12 | 10,734 | 11,464 | 93.6\% | 6,996 | 6,633 | 105.5\% | 65.2\% | 57.9\% |
| Saitama | 13 | 12 | 10,466 | 10,142 | 103.2\% | 6,811 | 6,229 | 109.3\% | 65.1\% | 61.4\% |
| Fukuoka | 12 | 12 | 8,276 | 8,145 | 101.6\% | 5,679 | 5,636 | 100.8\% | 68.6\% | 69.2\% |
| Hokuriku | 12 | 12 | 3,786 | 4,360 | 86.8\% | 3,004 | 3,033 | 99.0\% | 79.3\% | 69.6\% |
| Total in Consolidated | 219 | 217 | 644,655 | 647,971 | 99.5\% | 453,436 | 427,189 | 106.1\% | 70.3\% | 65.9\% |

## USS Group Used Car Auction Data (Preliminary Report)

Apr.2022- Sep.2022)

Six Months Results (from A pril 1, 2022 to September 30, 2022)

|  | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest term P | evious tem | Latest term | Previous term | $r$ tor change | Latest term | Previous term | r to Y change | Latest term | Previous term |
| Tokyo | 24 | 25 | 331,190 | 332,389 | 99.6\% | 231,912 | 226,495 | 102.4\% | 70.0\% | 68.1\% |
| Nagoya | 25 | 24 | 219,775 | 227,874 | 96.4\% | 137,767 | 130,801 | 105.3\% | 62.7\% | 57.4\% |
| HAA Kobe | 24 | 24 | 120,634 | 108,007 | 111.7\% | 79,207 | 64,124 | 123.5\% | 65.7\% | 59.4\% |
| Kyushu | 24 | 24 | 99,584 | 94,295 | 105.6\% | 68,480 | 60,160 | 113.8\% | 68.8\% | 63.8\% |
| O saka | 25 | 24 | 93,134 | 102,062 | 91.3\% | 56,270 | 56,853 | 99.0\% | 60.4\% | 55.7\% |
| Yokohama | 24 | 24 | 89,810 | 87,824 | 102.3\% | 61,897 | 59,282 | 104.4\% | 68.9\% | 67.5\% |
| Sapporo | 24 | 24 | 70,434 | 68,064 | 103.5\% | 51,209 | 47,407 | 108.0\% | 72.7\% | 69.7\% |
| Shizuoka | 24 | 24 | 52,910 | 51,844 | 102.1\% | 29,425 | 32,650 | 90.1\% | 55.6\% | 63.0\% |
| R- Nagoya | 24 | 24 | 45,247 | 50,850 | 89.0\% | 38,829 | 43,479 | 89.3\% | 85.8\% | 85.5\% |
| Kobe | 24 | 24 | 44,571 | 40,903 | 109.0\% | 26,902 | 23,974 | 112.2\% | 60.4\% | 58.6\% |
| JAA | 24 | 24 | 33,442 | 36,474 | 91.7\% | 16,625 | 20,351 | 81.7\% | 49.7\% | 55.8\% |
| Okayama | 24 | 24 | 29,879 | 32,224 | 92.7\% | 23,353 | 25,007 | 93.4\% | 78.2\% | 77.6\% |
| Tohoku | 24 | 24 | 27,372 | 25,687 | 106.6\% | 22,163 | 20,548 | 107.9\% | 81.0\% | 80.0\% |
| Gunma | 24 | 24 | 24,999 | 25,008 | 100.0\% | 16,912 | 17,678 | 95.7\% | 67.7\% | 70.7\% |
| Niigata | 24 | 24 | 23,563 | 27,112 | 86.9\% | 14,551 | 15,507 | 93.8\% | 61.8\% | 57.2\% |
| Saitama | 25 | 24 | 22,506 | 22,942 | 98.1\% | 14,340 | 13,444 | 106.7\% | 63.7\% | 58.6\% |
| Fukuoka | 24 | 24 | 17,779 | 18,590 | 95.6\% | 11,722 | 12,168 | 96.3\% | 65.9\% | 65.5\% |
| Hokuriku | 24 | 24 | 9,415 | 9,393 | 100.2\% | 7,056 | 6,671 | 105.8\% | 74.9\% | 71.0\% |
| Total in Consolidated | 435 | 433 | 1,356,244 | 1,361,542 | 99.6\% | 908,620 | 876,599 | 103.7\% | 67.0\% | 64.4\% |

