

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2022 to August 31, 2022)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	851	822	1,755,288	1,783,226	98.4%	1,176,645	1,157,420	101.7%	67.0%	64.9%	1,037,188,964	853,545,385	121.5%
JU Group	716	724	508,773	535,091	95.1%	309,720	322,106	96.2%	60.9%	60.2%	113,769,093	96,489,629	117.9%
Maker & Dealer	549	558	502,543	585,955	85.8%	427,179	482,310	88.6%	85.0%	82.3%	267,419,074	262,506,200	101.9%
<b>Total</b>	<b>2,116</b>	<b>2,104</b>	<b>2,766,604</b>	<b>2,904,272</b>	<b>95.3%</b>	<b>1,913,544</b>	<b>1,961,836</b>	<b>97.5%</b>	<b>69.2%</b>	<b>67.6%</b>	<b>1,418,377,131</b>	<b>1,212,541,214</b>	<b>117.0%</b>

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2022 to August 31, 2022)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
<b>Total of USS Group</b>	<b>359</b>	<b>354</b>	<b>1,108,383</b>	<b>1,129,367</b>	<b>98.1%</b>	<b>736,350</b>	<b>718,921</b>	<b>102.4%</b>	<b>66.4%</b>	<b>63.7%</b>	<b>775,661,519</b>	<b>615,462,970</b>	<b>126.0%</b>