

To All Stakeholders:

Company USS Co., Ltd. Representative Yukihiro Ando

Chairman and Representative Director

Stock Code 4732

Listings Prime Market, Tokyo Stock Exchange

Premier Market, Nagoya Stock Exchange

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## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the third quarter (October 1, 2022 to December 31, 2022) and the first three quarters (April 1, 2022 to December 31, 2022) of the current fiscal year, which ends on March 31, 2023.

From October 1, 2022 to December 31, 2022 (3 months)

Vehicles consigned: up 16.9% Vehicles contracted: up 5.5%

(compared with one year earlier)

Contract completion rate: 61.2% (67.8% one year earlier)

From April 1, 2022 to December 31, 2022 (9 months)

Vehicles consigned: up **5.1**% Vehicles contracted: up **4.3**%

(compared with one year earlier)

Contract completion rate: 64.9% (65.5% one year earlier)

## USS Group Used Car Auction Data (Preliminary Report) (Oct. 2022-Dec. 2022)

The Third Quarter Results (from October 1, 2022 to December 31, 2022)

	Number of auctions		Number of consigned		vehicles	Number of	contract co	mpletions	Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	12	181,635	148,259	122.5%	114,676	106,289	107.9%	63.1%	71.7%
Nagoya	12	13	113,431	108,348	104.7%	63,485	66,180	95.9%	56.0%	61.1%
HAA Kobe	13	13	71,213	52,403	135.9%	40,383	34,609	116.7%	56.7%	66.0%
Kyushu	13	13	60,238	49,936	120.6%	38,167	34,020	112.2%	63.4%	68.1%
Yokohama	13	13	53,334	42,223	126.3%	33,003	29,364	112.4%	61.9%	69.5%
Osaka	13	12	47,599	45,692	104.2%	25,981	27,888	93.2%	54.6%	61.0%
Sapporo	12	13	40,703	31,184	130.5%	27,331	23,233	117.6%	67.1%	74.5%
Shizuoka	13	13	23,319	27,164	85.8%	14,232	16,818	84.6%	61.0%	61.9%
Kobe	13	12	23,664	17,888	132.3%	13,419	10,439	128.5%	56.7%	58.4%
R-Nagoya	13	13	22,869	24,448	93.5%	18,715	21,408	87.4%	81.8%	87.6%
JAA	13	12	19,201	16,537	116.1%	7,675	8,883	86.4%	40.0%	53.7%
Okayama	13	13	18,309	15,259	120.0%	13,936	12,235	113.9%	76.1%	80.2%
Tohoku	13	12	15,452	12,322	125.4%	11,560	10,202	113.3%	74.8%	82.8%
Gunma	13	13	15,155	12,985	116.7%	9,595	9,093	105.5%	63.3%	70.0%
Niigata	13	12	12,138	10,732	113.1%	7,102	6,627	107.2%	58.5%	61.7%
Saitama	12	13	11,734	11,286	104.0%	6,870	7,397	92.9%	58.5%	65.5%
Fukuoka	13	12	9,785	6,421	152.4%	6,165	4,264	144.6%	63.0%	66.4%
Hokuriku	13	13	4,938	3,950	125.0%	3,580	2,964	120.8%	72.5%	75.0%
Total in Consolidated	230	227	744,717	637,037	116.9%	455,875	431,913	105.5%	61.2%	67.8%

## USS Group Used Car Auction Data (Preliminary Report) (Apr. 2022-Dec. 2022)

Nine Months Results (from April 1, 2022 to December 31, 2022)

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	Number of auctions		Number of consigned		vehicles	Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	36	37	512,825	480,648	106.7%	346,588	332,784	104.1%	67.6%	69.2%
Nagoya	37	37	333,206	336,222	99.1%	201,252	196,981	102.2%	60.4%	58.6%
HAA Kobe	37	37	191,847	160,410	119.6%	119,590	98,733	121.1%	62.3%	61.6%
Kyushu	37	37	159,822	144,231	110.8%	106,647	94,180	113.2%	66.7%	65.3%
Yokohama	37	37	143,144	130,047	110.1%	94,900	88,646	107.1%	66.3%	68.2%
Osaka	37	37	140,733	147,754	95.2%	82,251	84,741	97.1%	58.4%	57.4%
Sapporo	37	36	111,137	99,248	112.0%	78,540	70,640	111.2%	70.7%	71.2%
Shizuoka	37	37	76,229	79,008	96.5%	43,657	49,468	88.3%	57.3%	62.6%
Kobe	37	36	68,235	58,791	116.1%	40,321	34,413	117.2%	59.1%	58.5%
R-Nagoya	37	37	68,116	75,298	90.5%	57,544	64,887	88.7%	84.5%	86.2%
JAA	37	36	52,643	53,011	99.3%	24,300	29,234	83.1%	46.2%	55.1%
Okayama	37	37	48,188	47,483	101.5%	37,289	37,242	100.1%	77.4%	78.4%
Tohoku	37	36	42,824	38,009	112.7%	33,723	30,750	109.7%	78.7%	80.9%
Gunma	37	37	40,154	37,993	105.7%	26,507	26,771	99.0%	66.0%	70.5%
Niigata	37	36	35,701	37,844	94.3%	21,653	22,134	97.8%	60.7%	58.5%
Saitama	37	37	34,240	34,228	100.0%	21,210	20,841	101.8%	61.9%	60.9%
Fukuoka	37	36	27,564	25,011	110.2%	17,887	16,432	108.9%	64.9%	65.7%
Hokuriku	37	37	14,353	13,343	107.6%	10,636	9,635	110.4%	74.1%	72.2%
Total in Consolidated	665	660	2,100,961	1,998,579	105.1%	1,364,495	1,308,512	104.3%	64.9%	65.5%