To All Stakeholders:

| Company | USS Co., Ltd. |
| :--- | :--- |
| Representative | Yukihiro Ando <br> Chairman and Representative Director |
| Stock Code | 4732 <br> Listings |
| Prime Market, Tokyo Stock Exchange <br> Contact | Premier Market, Nagoya Stock Exchange <br> Masafumi Yamanaka <br> Executive Vice President, <br>  <br>  <br>  <br> Officer, Supervisory Office <br> (Tel +81-52-689-1129) |
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## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the third quarter (October 1, 2022 to December 31, 2022) and the first three quarters (April 1, 2022 to December 31, 2022) of the current fiscal year, which ends on March 31, 2023.

From October 1, 2022 to December 31, 2022 (3 months)
Vehicles consigned: up $16.9 \% \quad$ Vehicles contracted: up 5.5\%
(compared with one year earlier)
Contract completion rate: 61.2\% (67.8\% one year earlier)
From April 1, 2022 to December 31, 2022 (9 months)
Vehicles consigned: up 5.1\% Vehicles contracted: up 4.3\%
(compared with one year earlier)
Contract completion rate: 64.9\%
(65.5\% one year earlier)

## USS Group Used Car Auction Data (Preliminary Report)

(Oct. 2022- Dec. 2022)
The Third Quarter Results (from October 1, 2022 to December 31, 2022)

|  | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest term P | evious term | Latest term | Previous term | Y tor change | Latest term | Previous term | r to c change | Latest term | Previous term |
| Tokyo | 12 | 12 | 181,635 | 148,259 | 122.5\% | 114,676 | 106,289 | 107.9\% | 63.1\% | 71.7\% |
| Nagoya | 12 | 13 | 113,431 | 108,348 | 104.7\% | 63,485 | 66,180 | 95.9\% | 56.0\% | 61.1\% |
| HAA Kobe | 13 | 13 | 71,213 | 52,403 | 135.9\% | 40,383 | 34,609 | 116.7\% | 56.7\% | 66.0\% |
| Kyushu | 13 | 13 | 60,238 | 49,936 | 120.6\% | 38,167 | 34,020 | 112.2\% | 63.4\% | 68.1\% |
| Yokohama | 13 | 13 | 53,334 | 42,223 | 126.3\% | 33,003 | 29,364 | 112.4\% | 61.9\% | 69.5\% |
| O saka | 13 | 12 | 47,599 | 45,692 | 104.2\% | 25,981 | 27,888 | 93.2\% | 54.6\% | 61.0\% |
| Sapporo | 12 | 13 | 40,703 | 31,184 | 130.5\% | 27,331 | 23,233 | 117.6\% | 67.1\% | 74.5\% |
| Shizuoka | 13 | 13 | 23,319 | 27,164 | 85.8\% | 14,232 | 16,818 | 84.6\% | 61.0\% | 61.9\% |
| Kobe | 13 | 12 | 23,664 | 17,888 | 132.3\% | 13,419 | 10,439 | 128.5\% | 56.7\% | 58.4\% |
| R- Nagoya | 13 | 13 | 22,869 | 24,448 | 93.5\% | 18,715 | 21,408 | 87.4\% | 81.8\% | 87.6\% |
| JAA | 13 | 12 | 19,201 | 16,537 | 116.1\% | 7,675 | 8,883 | 86.4\% | 40.0\% | 53.7\% |
| O kayama | 13 | 13 | 18,309 | 15,259 | 120.0\% | 13,936 | 12,235 | 113.9\% | 76.1\% | 80.2\% |
| Tohoku | 13 | 12 | 15,452 | 12,322 | 125.4\% | 11,560 | 10,202 | 113.3\% | 74.8\% | 82.8\% |
| Gunma | 13 | 13 | 15,155 | 12,985 | 116.7\% | 9,595 | 9,093 | 105.5\% | 63.3\% | 70.0\% |
| Niigata | 13 | 12 | 12,138 | 10,732 | 113.1\% | 7,102 | 6,627 | 107.2\% | 58.5\% | 61.7\% |
| Saitama | 12 | 13 | 11,734 | 11,286 | 104.0\% | 6,870 | 7,397 | 92.9\% | 58.5\% | 65.5\% |
| Fukuoka | 13 | 12 | 9,785 | 6,421 | 152.4\% | 6,165 | 4,264 | 144.6\% | 63.0\% | 66.4\% |
| Hokuriku | 13 | 13 | 4,938 | 3,950 | 125.0\% | 3,580 | 2,964 | 120.8\% | 72.5\% | 75.0\% |
| Total in Consolidated | 230 | 227 | 744,717 | 637,037 | 116.9\% | 455,875 | 431,913 | 105.5\% | 61.2\% | 67.8\% |

## USS Group Used Car Auction Data (Preliminary Report) <br> Apr .2022- Dec .2022)

Nine Months Results (from A pril 1, 2022 to December 31, 2022)

|  | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest tem | evious term | Latest term | Previous term | Y tor change | Latest term | Previous term | Y to Y change | Latest term | Previous term |
| Tokyo | 36 | 37 | 512,825 | 480,648 | 106.7\% | 346,588 | 332,784 | 104.1\% | 67.6\% | 69.2\% |
| Nagoya | 37 | 37 | 333,206 | 336,222 | 99.1\% | 201,252 | 196,981 | 102.2\% | 60.4\% | 58.6\% |
| HAA Kobe | 37 | 37 | 191,847 | 160,410 | 119.6\% | 119,590 | 98,733 | 121.1\% | 62.3\% | 61.6\% |
| Kyushu | 37 | 37 | 159,822 | 144,231 | 110.8\% | 106,647 | 94,180 | 113.2\% | 66.7\% | 65.3\% |
| Yokohama | 37 | 37 | 143,144 | 130,047 | 110.1\% | 94,900 | 88,646 | 107.1\% | 66.3\% | 68.2\% |
| O saka | 37 | 37 | 140,733 | 147,754 | 95.2\% | 82,251 | 84,741 | 97.1\% | 58.4\% | 57.4\% |
| Sapporo | 37 | 36 | 111,137 | 99,248 | 112.0\% | 78,540 | 70,640 | 111.2\% | 70.7\% | 71.2\% |
| Shizuoka | 37 | 37 | 76,229 | 79,008 | 96.5\% | 43,657 | 49,468 | 88.3\% | 57.3\% | 62.6\% |
| Kobe | 37 | 36 | 68,235 | 58,791 | 116.1\% | 40,321 | 34,413 | 117.2\% | 59.1\% | 58.5\% |
| R- Nagoya | 37 | 37 | 68,116 | 75,298 | 90.5\% | 57,544 | 64,887 | 88.7\% | 84.5\% | 86.2\% |
| JAA | 37 | 36 | 52,643 | 53,011 | 99.3\% | 24,300 | 29,234 | 83.1\% | 46.2\% | 55.1\% |
| Okayama | 37 | 37 | 48,188 | 47,483 | 101.5\% | 37,289 | 37,242 | 100.1\% | 77.4\% | 78.4\% |
| Tohoku | 37 | 36 | 42,824 | 38,009 | 112.7\% | 33,723 | 30,750 | 109.7\% | 78.7\% | 80.9\% |
| Gunma | 37 | 37 | 40,154 | 37,993 | 105.7\% | 26,507 | 26,771 | 99.0\% | 66.0\% | 70.5\% |
| Niigata | 37 | 36 | 35,701 | 37,844 | 94.3\% | 21,653 | 22,134 | 97.8\% | 60.7\% | 58.5\% |
| Saitama | 37 | 37 | 34,240 | 34,228 | 100.0\% | 21,210 | 20,841 | 101.8\% | 61.9\% | 60.9\% |
| Fukuoka | 37 | 36 | 27,564 | 25,011 | 110.2\% | 17,887 | 16,432 | 108.9\% | 64.9\% | 65.7\% |
| Hokuriku | 37 | 37 | 14,353 | 13,343 | 107.6\% | 10,636 | 9,635 | 110.4\% | 74.1\% | 72.2\% |
| Total in Consolidated | 665 | 660 | 2,100,961 | 1,998,579 | 105.1\% | 1,364,495 | 1,308,512 | 104.3\% | 64.9\% | 65.5\% |

