

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2022 to November 30, 2022)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,407	1,352	2,958,619	2,809,565	105.3%	1,969,875	1,870,455	105.3%	66.6%	66.6%	1,792,898,661	1,432,129,335	125.2%
JU Group	1,181	1,191	842,955	853,660	98.7%	507,165	517,927	97.9%	60.2%	60.7%	192,667,928	162,937,349	118.2%
Maker & Dealer	911	921	808,030	896,413	90.1%	681,989	746,245	91.4%	84.4%	83.2%	438,345,369	416,286,817	105.3%
Total	3,499	3,464	4,609,604	4,559,638	101.1%	3,159,029	3,134,627	100.8%	68.5%	68.7%	2,423,911,958	2,011,353,501	120.5%

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2022 to November 30, 2022)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Total of USS Group	593	588	1,871,931	1,798,241	104.1%	1,233,846	1,177,534	104.8%	65.9%	65.5%	1,342,745,695	1,043,376,415	128.7%