To All Stakeholders:

| Company <br> Representative | USS Co., Ltd. <br> Yukihiro Ando <br> Chairman and Representative Director |
| :--- | :--- |
| Stock Code | 4732 |
| Listings | Prime Market, Tokyo Stock Exchange <br> Contact |
|  | Premier Market, Nagoya Stock Exchange <br> Masafumi Yamanaka <br> Executive Vice President, <br>  <br>  <br>  <br> Officer, Supervisory Office <br> (Tel +81-52-689-1129) |
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## Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the fourth quarter (January 1, 2023 to March 31, 2023) and the fiscal year ended March 31, 2023.
From January 1, 2023 to March 31, 2023 (3 months)
Vehicles consigned: up 17.0\% Vehicles contracted: up 4.3\%
(compared with one year earlier)Contract completion rate: 58.2\%(65.3\% one year earlier)
From April 1, 2022 to March 31, 2023 (12 months)Vehicles consigned: up 8.3\% Vehicles contracted: up 4.3\%
(compared with one year earlier)Contract completion rate: 63.0\%(65.4\% one year earlier)

## USS Group Used Car Auction Data (Preliminary Report)

(Jan. 2023-Mar. 2023)
The Fourth Quarter Results (from January 1, 2023 to March 31, 2023)

|  | Number of auctions | Number of consigned vehicles |  |  |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Latest tem Previoustemm | Latest term | Previous term | r tor change | Latest term | Previous term | r tor change | Latest term | Previous term |  |  |
| Tokyo | 12 | 12 | 209,164 | 186,213 | $112.3 \%$ | 124,417 | 126,445 | $98.4 \%$ | $59.5 \%$ | $67.9 \%$ |  |
| Nagoya | 12 | 12 | 137,677 | 117,210 | $117.5 \%$ | 71,006 | 69,181 | $102.6 \%$ | $51.6 \%$ | $59.0 \%$ |  |
| HAA Kobe | 12 | 12 | 84,374 | 64,293 | $131.2 \%$ | 43,956 | 40,569 | $108.3 \%$ | $52.1 \%$ | $63.1 \%$ |  |
| Kyushu | 12 | 12 | 61,425 | 57,018 | $107.7 \%$ | 37,462 | 38,033 | $98.5 \%$ | $61.0 \%$ | $66.7 \%$ |  |
| Yokohama | 12 | 12 | 64,065 | 48,848 | $131.2 \%$ | 38,962 | 32,872 | $118.5 \%$ | $60.8 \%$ | $67.3 \%$ |  |
| O saka | 12 | 12 | 56,027 | 48,431 | $115.7 \%$ | 29,876 | 28,905 | $103.4 \%$ | $53.3 \%$ | $59.7 \%$ |  |
| Sapporo | 12 | 12 | 40,648 | 31,626 | $128.5 \%$ | 25,155 | 22,439 | $112.1 \%$ | $61.9 \%$ | $71.0 \%$ |  |
| Shizuoka | 12 | 12 | 25,861 | 29,772 | $86.9 \%$ | 15,630 | 17,736 | $88.1 \%$ | $60.4 \%$ | $59.6 \%$ |  |
| R- Nagoya | 12 | 12 | 31,535 | 25,279 | $124.7 \%$ | 25,400 | 21,773 | $116.7 \%$ | $80.5 \%$ | $86.1 \%$ |  |
| Kobe | 12 | 12 | 25,116 | 23,060 | $108.9 \%$ | 13,329 | 13,831 | $96.4 \%$ | $53.1 \%$ | $60.0 \%$ |  |
| JAA | 12 | 12 | 20,859 | 19,370 | $107.7 \%$ | 8,897 | 9,726 | $91.5 \%$ | $42.7 \%$ | $50.2 \%$ |  |
| Okayama | 12 | 12 | 22,001 | 17,007 | $129.4 \%$ | 16,176 | 13,314 | $121.5 \%$ | $73.5 \%$ | $78.3 \%$ |  |
| Tohoku | 12 | 12 | 17,287 | 14,657 | $117.9 \%$ | 12,181 | 11,621 | $104.8 \%$ | $70.5 \%$ | $79.3 \%$ |  |
| Gunma | 12 | 12 | 15,477 | 13,391 | $115.6 \%$ | 9,680 | 9,070 | $106.7 \%$ | $62.5 \%$ | $67.7 \%$ |  |
| Saitama | 12 | 12 | 14,989 | 12,151 | $123.4 \%$ | 8,790 | 7,724 | $113.8 \%$ | $58.6 \%$ | $63.6 \%$ |  |
| Niigata | 12 | 12 | 12,933 | 10,237 | $126.3 \%$ | 6,968 | 6,279 | $111.0 \%$ | $53.9 \%$ | $61.3 \%$ |  |
| Fukuoka | 12 | 12 | 12,852 | 9,996 | $128.6 \%$ | 7,568 | 6,044 | $125.2 \%$ | $58.9 \%$ | $60.5 \%$ |  |
| Hokuriku | 12 | 12 | 5,347 | 4,531 | $118.0 \%$ | 4,040 | 3,228 | $125.2 \%$ | $75.6 \%$ | $71.2 \%$ |  |
| Total in Consolidated | 216 | 216 | 857,637 | 733,090 | $117.0 \%$ | 499,493 | 478,790 | $104.3 \%$ | $58.2 \%$ | $65.3 \%$ |  |

## USS Group Used Car Auction Data (Preliminary Report) Apr .2022-Mar .2023)

Twelve Months Results (from A pril 1, 2022 to March 31, 2023)

|  | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | evious tem | Latest term | Previous term | Y tor change | Latest term | Previous term | r to c change | Latest term | Previous term |
| Tokyo | 48 | 49 | 721,989 | 666,861 | 108.3\% | 471,005 | 459,229 | 102.6\% | 65.2\% | 68.9\% |
| Nagoya | 49 | 49 | 470,883 | 453,432 | 103.8\% | 272,258 | 266,162 | 102.3\% | 57.8\% | 58.7\% |
| HAA Kobe | 49 | 49 | 276,221 | 224,703 | 122.9\% | 163,546 | 139,302 | 117.4\% | 59.2\% | 62.0\% |
| Kyushu | 49 | 49 | 221,247 | 201,249 | 109.9\% | 144,109 | 132,213 | 109.0\% | 65.1\% | 65.7\% |
| Yokohama | 49 | 49 | 207,209 | 178,895 | 115.8\% | 133,862 | 121,518 | 110.2\% | 64.6\% | 67.9\% |
| O saka | 49 | 49 | 196,760 | 196,185 | 100.3\% | 112,127 | 113,646 | 98.7\% | 57.0\% | 57.9\% |
| Sapporo | 49 | 48 | 151,785 | 130,874 | 116.0\% | 103,695 | 93,079 | 111.4\% | 68.3\% | 71.1\% |
| Shizuoka | 49 | 49 | 102,090 | 108,780 | 93.8\% | 59,287 | 67,204 | 88.2\% | 58.1\% | 61.8\% |
| R- Nagoya | 49 | 49 | 99,651 | 100,577 | 99.1\% | 82,944 | 86,660 | 95.7\% | 83.2\% | 86.2 |
| Kobe | 49 | 48 | 93,351 | 81,851 | 114.0\% | 53,650 | 48,244 | 111.2\% | 57.5\% | 58.9\% |
| JAA | 49 | 48 | 73,502 | 72,381 | 101.5\% | 33,197 | 38,960 | 85.2\% | 45.2\% | 53.8\% |
| Okayama | 49 | 49 | 70,189 | 64,490 | 108.8\% | 53,465 | 50,556 | 105.8\% | 76.2\% | 78.4\% |
| Tohoku | 49 | 48 | 60,111 | 52,666 | 114.1\% | 45,904 | 42,371 | 108.3\% | 76.4\% | 80.5\% |
| Gunma | 49 | 49 | 55,631 | 51,384 | 108.3\% | 36,187 | 35,841 | 101.0\% | 65.0\% | 69.8\% |
| Saitama | 49 | 49 | 49,229 | 46,379 | 106.1\% | 30,000 | 28,565 | 105.0\% | 60.9\% | 61.6\% |
| Niigata | 49 | 48 | 48,634 | 48,081 | 101.2\% | 28,621 | 28,413 | 100.7\% | 58.8\% | 59.1\% |
| Fukuoka | 49 | 48 | 40,416 | 35,007 | 115.5\% | 25,455 | 22,476 | 113.3\% | 63.0\% | 64.2\% |
| Hokuriku | 49 | 49 | 19,700 | 17,874 | 110.2\% | 14,676 | 12,863 | 114.1\% | 74.5\% | 72.0\% |
| Total in Consolidated | 881 | 876 | 2,958,598 | 2,731,669 | 108.3\% | 1,863,988 | 1,787,302 | 104.3\% | 63.0\% | 65.4\% |

