Trends in the Used Car Auction Industry (Preliminary Report)

|  | Number of Auctions |  | Number of Consigned Vehicles |  | Y to Y Change (\%) | Contracted Vehicles |  | Y to Y Change (\%) | Contract Completion Ratio |  | Amount of Dealing Money (thousand of yen) |  | Y to Y Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest Tem | Previous Tem | Latest Term | Previous Term |  | Latest Temm | Previous Term |  | Latest Tem | Previous Term | Latest Tem | Previous Term |  |
| Independent Company | 330 | 322 | 847,161 | 740,260 | 114.4\% | 513,454 | 472,221 | 108.7\% | 60.6\% | 63.8\% | 392,004,329 | 382,817,149 | 102.4\% |
| JU Group | 267 | 277 | 243,042 | 213,342 | 113.9\% | 133,617 | 126,247 | 105.8\% | 55.0\% | 59.2\% | 43,605,406 | 42,607,982 | 102.3\% |
| Maker \& Dealer | 206 | 214 | 274,222 | 226,723 | 121.0\% | 212,846 | 189,882 | 112.1\% | 77.6\% | 83.8\% | 135,116,435 | 111,614,860 | 121.1\% |
| Total | 803 | 813 | 1,364,425 | 1,180,325 | 115.6\% | 859,917 | 788,350 | 109.1\% | 63.0\% | 66.8\% | 570,726,170 | 537,039,991 | 106.3\% |

(Note: Above data is based on the data provided by USEDCAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2023 to May 31, 2023)

|  | Number of Auctions |  | Number of Consigned Vehicles |  | Y to Y Change <br> (\%) | Contracted Vehicles |  | Y to Y <br> Change <br> (\%) | Contract Completion Ratio |  | Amount of Dealing Money (thousand of yen) |  | Y to Y Change(\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Latest Term | Previous Term | Latest Term | Previous Term |  | Latest Term | Previous Term |  | Latest Term | Previous Term | Latest Term | Previous Term |  |
| Total of USS Group | 140 | 137 | 520,099 | 473,015 | 110.0\% | 303,848 | 294,226 | 103.3\% | 58.4\% | 62.2\% | 277,879,126 | 281,492,253 | 98.7\% |

