

Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2023 to November 30, 2023)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,418	1,407	3,300,219	2,958,619	111.5%	2,108,110	1,969,875	107.0%	63.9%	66.6%	1,808,084,305	1,792,898,661	100.8%
JU Group	1,169	1,181	970,757	842,955	115.2%	555,558	507,165	109.5%	57.2%	60.2%	195,706,151	192,667,928	101.6%
Maker & Dealer	912	911	1,008,428	808,030	124.8%	819,372	681,989	120.1%	81.3%	84.4%	550,329,983	438,345,369	125.5%
Total	3,499	3,499	5,279,404	4,609,604	114.5%	3,483,040	3,159,029	110.3%	66.0%	68.5%	2,554,120,439	2,423,911,958	105.4%

(Note: Above data is based on the data provided by USED CAR Co., Ltd.)

USS Group Used Car Auction Data

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	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Total of USS Group	591	593	2,063,019	1,871,931	110.2%	1,289,553	1,233,846	104.5%	62.5%	65.9%	1,328,746,073	1,342,745,695	99.0%