



April 5, 2024

To All Stakeholders:

Company	USS Co., Ltd.
Representative	Yukihiro Ando Chairman and Representative Director
Stock Code	4732
Listings	Prime Market, Tokyo Stock Exchange Premier Market, Nagoya Stock Exchange
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Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the fourth quarter (January 1, 2024 to March 31, 2024) and the fiscal year ended March 31, 2024.

From January 1, 2024 to March 31, 2024 (3 months)

Vehicles consigned: down **8.4%** Vehicles contracted: up **10.5%**

(compared with one year earlier)

Contract completion rate: **70.2%** (**58.2%** one year earlier)

January-March

Although a big decline in the number of new vehicle registrations reduced the number of vehicles consigned at auctions, the number of contract completions increased 10.5% year on year. This big increase was attributable to rising demand in Japan for used vehicles due to the limited supply of new vehicles and to the continuation of a large volume of used vehicle exports. The contract completion rate was high at 70.2%.

From April 1, 2023 to March 31, 2024 (12 months)

Vehicles consigned: up **4.3%** Vehicles contracted: up **6.6%**

(compared with one year earlier)

Contract completion rate: **64.4%** (**63.0%** one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Jan. 2024-Mar. 2024)

The Fourth Quarter Results (from January 1, 2024 to March 31, 2024)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	12	191,697	209,164	91.6%	138,573	124,417	111.4%	72.3%	59.5%
Nagoya	12	12	122,165	137,677	88.7%	80,749	71,006	113.7%	66.1%	51.6%
HAA Kobe	12	12	76,380	84,374	90.5%	53,075	43,956	120.7%	69.5%	52.1%
Yokohama	12	12	60,606	64,065	94.6%	41,137	38,962	105.6%	67.9%	60.8%
Kyushu	12	12	61,790	61,425	100.6%	46,716	37,462	124.7%	75.6%	61.0%
Osaka	12	12	52,324	56,027	93.4%	33,810	29,876	113.2%	64.6%	53.3%
Sapporo	12	12	34,571	40,648	85.0%	25,252	25,155	100.4%	73.0%	61.9%
Shizuoka	12	12	27,389	25,861	105.9%	18,885	15,630	120.8%	69.0%	60.4%
R-Nagoya	12	12	25,370	31,535	80.5%	22,172	25,400	87.3%	87.4%	80.5%
Kobe	12	12	23,764	25,116	94.6%	14,963	13,329	112.3%	63.0%	53.1%
JAA	12	12	18,096	20,859	86.8%	8,732	8,897	98.1%	48.3%	42.7%
Okayama	12	12	20,301	22,001	92.3%	16,752	16,176	103.6%	82.5%	73.5%
Tohoku	12	12	16,256	17,287	94.0%	13,108	12,181	107.6%	80.6%	70.5%
Gunma	12	12	16,154	15,477	104.4%	11,334	9,680	117.1%	70.2%	62.5%
Niigata	12	12	12,190	12,933	94.3%	7,239	6,968	103.9%	59.4%	53.9%
Saitama	12	12	13,843	14,989	92.4%	10,319	8,790	117.4%	74.5%	58.6%
Fukuoka	12	12	8,858	12,852	68.9%	5,647	7,568	74.6%	63.8%	58.9%
Hokuriku	12	12	4,252	5,347	79.5%	3,559	4,040	88.1%	83.7%	75.6%
Total in Consolidated	216	216	786,006	857,637	91.6%	552,022	499,493	110.5%	70.2%	58.2%

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2023-Mar. 2024)

Twelve Months Results (from April 1, 2023 to March 31, 2024)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	49	48	744,873	721,989	103.2%	496,412	471,005	105.4%	66.6%	65.2%
Nagoya	48	49	478,372	470,883	101.6%	284,988	272,258	104.7%	59.6%	57.8%
HAA Kobe	49	49	298,111	276,221	107.9%	184,327	163,546	112.7%	61.8%	59.2%
Yokohama	49	49	237,355	207,209	114.5%	151,297	133,862	113.0%	63.7%	64.6%
Kyushu	49	49	225,347	221,247	101.9%	154,942	144,109	107.5%	68.8%	65.1%
Osaka	48	49	202,438	196,760	102.9%	119,014	112,127	106.1%	58.8%	57.0%
Sapporo	49	49	154,667	151,785	101.9%	105,416	103,695	101.7%	68.2%	68.3%
Shizuoka	49	49	103,507	102,090	101.4%	65,677	59,287	110.8%	63.5%	58.1%
R-Nagoya	49	49	98,436	99,651	98.8%	82,410	82,944	99.4%	83.7%	83.2%
Kobe	49	49	98,308	93,351	105.3%	54,733	53,650	102.0%	55.7%	57.5%
JAA	49	49	78,216	73,502	106.4%	34,873	33,197	105.0%	44.6%	45.2%
Okayama	49	49	75,360	70,189	107.4%	59,183	53,465	110.7%	78.5%	76.2%
Tohoku	49	49	65,881	60,111	109.6%	50,415	45,904	109.8%	76.5%	76.4%
Gunma	49	49	63,882	55,631	114.8%	40,906	36,187	113.0%	64.0%	65.0%
Niigata	49	49	51,813	48,634	106.5%	28,494	28,621	99.6%	55.0%	58.8%
Saitama	48	49	49,919	49,229	101.4%	36,042	30,000	120.1%	72.2%	60.9%
Fukuoka	49	49	40,147	40,416	99.3%	23,867	25,455	93.8%	59.4%	63.0%
Hokuriku	49	49	17,897	19,700	90.8%	13,647	14,676	93.0%	76.3%	74.5%
Total in Consolidated	879	881	3,084,529	2,958,598	104.3%	1,986,643	1,863,988	106.6%	64.4%	63.0%