



July 5, 2024

To All Stakeholders:

Company	USS Co., Ltd.
Representative	Yukihiro Ando Chairman and Representative Director
Stock Code	4732
Listings	Prime Market, Tokyo Stock Exchange Premier Market, Nagoya Stock Exchange
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Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the first quarter (April 1, 2024 to June 30, 2024) of the current fiscal year, which ends on March 31, 2025.

From April 1, 2024 to June 30, 2024 (3 months)

Vehicles consigned: down **5.2%** Vehicles contracted: up **11.5%**

(compared with one year earlier)

Contract completion rate: **70.3%** (**59.8%** one year earlier)

April - June

Although a decline in the number of new vehicle registrations reduced the number of vehicles consigned at auctions, the number of contract completions increased 11.5% year on year. This big increase was attributable to rising demand in Japan for used vehicles due to the limited supply of new vehicles and to the continuation of a large volume of used vehicle exports. The contract completion rate was high at 70.3%.

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2024-Jun. 2024)

The First Quarter Results (from April 1, 2024 to June 30, 2024)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Latest term	Previous term	Latest term	Previous term	Y to Y change	Latest term	Previous term	Y to Y change	Latest term	Previous term
Tokyo	12	12	187,357	187,919	99.7%	135,825	116,130	117.0%	72.5%	61.8%
Nagoya	12	12	112,532	120,328	93.5%	75,206	66,555	113.0%	66.8%	55.3%
HAA Kobe	12	12	73,385	77,320	94.9%	51,504	42,982	119.8%	70.2%	55.6%
Yokohama	12	12	58,983	59,741	98.7%	40,249	36,548	110.1%	68.2%	61.2%
Kyushu	12	12	53,467	54,751	97.7%	40,930	34,623	118.2%	76.6%	63.2%
Osaka	12	12	50,596	54,846	92.3%	31,883	29,481	108.1%	63.0%	53.8%
Sapporo	12	12	37,339	41,865	89.2%	27,984	26,639	105.0%	74.9%	63.6%
R-Nagoya	12	12	24,503	27,795	88.2%	20,130	21,850	92.1%	82.2%	78.6%
Shizuoka	12	12	23,622	25,734	91.8%	15,739	15,011	104.8%	66.6%	58.3%
Kobe	12	12	23,552	26,036	90.5%	15,186	13,139	115.6%	64.5%	50.5%
JAA	12	12	19,322	21,242	91.0%	9,235	9,296	99.3%	47.8%	43.8%
Tohoku	12	12	16,933	16,641	101.8%	13,693	12,034	113.8%	80.9%	72.3%
Okayama	12	12	16,911	18,897	89.5%	14,056	13,910	101.0%	83.1%	73.6%
Gunma	12	12	16,024	15,700	102.1%	11,198	9,427	118.8%	69.9%	60.0%
Saitama	12	12	12,755	13,307	95.9%	9,240	8,814	104.8%	72.4%	66.2%
Niigata	12	12	12,579	14,154	88.9%	7,821	7,394	105.8%	62.2%	52.2%
Fukuoka	12	12	9,131	13,515	67.6%	6,157	8,061	76.4%	67.4%	59.6%
Hokuriku	12	12	4,741	5,147	92.1%	3,940	3,511	112.2%	83.1%	68.2%
Total in Consolidated	216	216	753,732	794,938	94.8%	529,976	475,405	111.5%	70.3%	59.8%