

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2024 to November 30, 2024)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,440	1,418	3,228,483	3,300,219	97.8%	2,218,250	2,108,110	105.2%	68.7%	63.9%	2,261,941,931	1,808,084,305	125.1%
JU Group	1,184	1,169	896,327	970,757	92.3%	551,440	555,558	99.3%	61.5%	57.2%	232,772,807	195,706,151	118.9%
Maker & Dealer	914	912	890,100	1,008,428	88.3%	766,330	819,372	93.5%	86.1%	81.3%	562,903,613	550,329,983	102.3%
<b>Total</b>	<b>3,538</b>	<b>3,499</b>	<b>5,014,910</b>	<b>5,279,404</b>	<b>95.0%</b>	<b>3,536,020</b>	<b>3,483,040</b>	<b>101.5%</b>	<b>70.5%</b>	<b>66.0%</b>	<b>3,057,618,351</b>	<b>2,554,120,439</b>	<b>119.7%</b>

(Note: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2024 to November 30, 2024)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
<b>Total of USS Group</b>	<b>594</b>	<b>591</b>	<b>2,080,150</b>	<b>2,063,019</b>	<b>100.8%</b>	<b>1,423,501</b>	<b>1,289,553</b>	<b>110.4%</b>	<b>68.4%</b>	<b>62.5%</b>	<b>1,729,973,744</b>	<b>1,328,746,073</b>	<b>130.2%</b>