## Announcement of USS Group Used Car Auction Data

FY3/2022(April 1, 2021 - March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY Previo	ous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%
May													
Jun.													
Jul.													
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

## Comments on Used Car Auction Data (Apr. 2021)

The number of auctions held in April 2021 decreased one auction at each of the seven auction sites, including Tokyo and Sapporo compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was down 2.2% (YoY) and number of contract completions was up 27.8% (YoY).

## Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in April 2021 compared with the corresponding period of the previous year (April 2, 2020 to May 1, 2020) were as follows.

However, there was one less auction than in 2021 at each of the four sites, including Tokyo and Nagoya site because of the different timing of holidays during Japan's Golden Week holiday period.

	This month	Prv. year	YoY
Number of consigned vehicles	249K	256K	97.2%
Number of contract completions	152K	118K	128.9%
Contract completion rate	61.2%	46.2%	-
Average price of vehicles contracted	¥785K	¥581K	134.9%