

Announcement of USS Group Used Car Auction Data

FY3/2022(April 1, 2021 - March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%
May	64	63	226,767	180,384	125.7%	145,088	96,174	150.9%	64.0%	53.3%	848	633	133.9%
Jun.	80	74	237,143	196,014	121.0%	151,456	126,384	119.8%	63.9%	64.5%	859	723	118.8%
Jul.													
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	216	216	713,571	631,691	113.0%	449,410	342,202	131.3%	63.0%	54.2%	830	643	129.2%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

Comments on Used Car Auction Data (June 2021)

The number of auctions held in June 2021 increased one auction at each of the six auction sites, including Sapporo and Kobe compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 21.0% (YoY) and number of contract completions was up 19.8% (YoY).

Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in June 2021 compared with the corresponding period of the previous year (June 2, 2020 to July 1, 2020) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	237K	201K	117.5%
Number of contract completions	151K	129K	116.6%
Contract completion rate	63.9%	64.3%	-
Average price of vehicles contracted	¥859K	¥723K	118.8%