

Announcement of USS Group Used Car Auction Data

FY3/2022(April 1, 2021 - March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%
May	64	63	226,767	180,384	125.7%	145,088	96,174	150.9%	64.0%	53.3%	848	633	133.9%
Jun.	80	74	237,143	196,014	121.0%	151,456	126,384	119.8%	63.9%	64.5%	859	723	118.8%
Jul.	82	82	248,298	217,449	114.2%	156,301	150,887	103.6%	62.9%	69.4%	922	812	113.6%
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	298	298	961,869	849,140	113.3%	605,711	493,089	122.8%	63.0%	58.1%	854	694	123.0%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

Comments on Used Car Auction Data (July 2021)

The number of auctions held in July 2021 increased one auction at each of the six auction sites, including HAA Kobe and Kyushu and decreased one auction at each of the six auction sites, including Sapporo and Kobe compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 14.2% (YoY) and number of contract completions was up 3.6% (YoY).

Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in July 2021 compared with the corresponding period of the previous year (July 2, 2020 to August 1, 2020) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	248K	221K	112.0%
Number of contract completions	156K	153K	101.6%
Contract completion rate	62.9%	69.4%	-
Average price of vehicles contracted	¥922K	¥810K	113.8%