

Announcement of USS Group Used Car Auction Data

FY3/2022(April 1, 2021 - March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%
May	64	63	226,767	180,384	125.7%	145,088	96,174	150.9%	64.0%	53.3%	848	633	133.9%
Jun.	80	74	237,143	196,014	121.0%	151,456	126,384	119.8%	63.9%	64.5%	859	723	118.8%
Jul.	82	82	248,298	217,449	114.2%	156,301	150,887	103.6%	62.9%	69.4%	922	812	113.6%
Aug.	56	59	167,498	166,982	100.3%	113,210	118,526	95.5%	67.6%	71.0%	864	773	111.8%
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	354	357	1,129,367	1,016,122	111.1%	718,921	611,615	117.5%	63.7%	60.2%	856	710	120.6%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

Comments on Used Car Auction Data (August 2021)

The number of auctions held in August 2021 increased one auction at each of the three auction sites, including Yokohama and R-Nagoya and decreased one auction at each of the six auction sites, including HAA Kobe and Kyushu compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 0.3% (YoY) and number of contract completions was down 4.5% (YoY).

Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in August 2021 compared with the corresponding period of the previous year (August 2, 2020 to September 1, 2020) were as follows. Please note that the number of auctions was one more than one year earlier because an auction was canceled at the Saitama Auction Site due to a lightning strike in 2020.

	This month	Prv. year	YoY
Number of consigned vehicles	167K	162K	103.2%
Number of contract completions	113K	115K	97.7%
Contract completion rate	67.6%	71.4%	-
Average price of vehicles contracted	¥864K	¥776K	111.3%