

## Announcement of USS Group Used Car Auction Data

FY3/2022(April 1, 2021 - March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%
May	64	63	226,767	180,384	125.7%	145,088	96,174	150.9%	64.0%	53.3%	848	633	133.9%
Jun.	80	74	237,143	196,014	121.0%	151,456	126,384	119.8%	63.9%	64.5%	859	723	118.8%
Jul.	82	82	248,298	217,449	114.2%	156,301	150,887	103.6%	62.9%	69.4%	922	812	113.6%
Aug.	56	59	167,498	166,982	100.3%	113,210	118,526	95.5%	67.6%	71.0%	864	773	111.8%
Sep.	79	80	232,175	221,001	105.1%	157,678	153,725	102.6%	67.9%	69.6%	922	792	116.4%
Oct.	81	82	225,057	250,352	89.9%	153,735	166,954	92.1%	68.3%	66.7%	938	842	111.4%
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	514	519	1,586,599	1,487,475	106.7%	1,030,334	932,294	110.5%	64.9%	62.7%	878	747	117.6%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (October 2021)**

The number of auctions held in October 2021 decreased one auction at the Tokyo auction site compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was down 10.1% (YoY) and number of contract completions was down 7.9% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in October 2021 compared with the corresponding period of the previous year (October 2, 2020 to November 1, 2020) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	225K	239K	93.9%
Number of contract completions	153K	159K	96.6%
Contract completion rate	68.3%	66.4%	-
Average price of vehicles contracted	¥938K	¥831K	112.8%