

## Announcement of USS Group Used Car Auction Data

FY3/2022(April 1, 2021 - March 31, 2022)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	72	79	249,661	255,293	97.8%	152,866	119,644	127.8%	61.2%	46.9%	785	565	139.0%
May	64	63	226,767	180,384	125.7%	145,088	96,174	150.9%	64.0%	53.3%	848	633	133.9%
Jun.	80	74	237,143	196,014	121.0%	151,456	126,384	119.8%	63.9%	64.5%	859	723	118.8%
Jul.	82	82	248,298	217,449	114.2%	156,301	150,887	103.6%	62.9%	69.4%	922	812	113.6%
Aug.	56	59	167,498	166,982	100.3%	113,210	118,526	95.5%	67.6%	71.0%	864	773	111.8%
Sep.	79	80	232,175	221,001	105.1%	157,678	153,725	102.6%	67.9%	69.6%	922	792	116.4%
Oct.	81	82	225,057	250,352	89.9%	153,735	166,954	92.1%	68.3%	66.7%	938	842	111.4%
Nov.	74	72	211,642	228,129	92.8%	147,200	145,090	101.5%	69.6%	63.6%	938	812	115.5%
Dec.	72	72	200,338	207,446	96.6%	130,978	127,329	102.9%	65.4%	61.4%	932	770	121.1%
Jan.													
Feb.													
Mar.													
<b>Total</b>	<b>660</b>	<b>663</b>	<b>1,998,579</b>	<b>1,923,050</b>	<b>103.9%</b>	<b>1,308,512</b>	<b>1,204,713</b>	<b>108.6%</b>	<b>65.5%</b>	<b>62.6%</b>	<b>890</b>	<b>757</b>	<b>117.6%</b>

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (December 2021)**

As a result of auction held in December 2021, the number of consigned vehicles was down 3.4% (YoY) and number of contract completions was up 2.9% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in December 2021 compared with the corresponding period of the previous year (December 2, 2020 to January 1, 2021) were as follows. Please note that number of auctions held at Yokohama and R-Nagoya increased by one compared to the previous year because of the different timing of auctions during New Year holiday period.

	This month	Prv. year	YoY
Number of consigned vehicles	200K	202K	99.2%
Number of contract completions	130K	123K	106.1%
Contract completion rate	65.4%	61.1%	-
Average price of vehicles contracted	¥932K	¥780K	119.5%