

## Announcement of USS Group Used Car Auction Data

FY3/2023(April 1, 2022 - March 31, 2023)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	81	72	274,614	249,661	110.0%	163,077	152,866	106.7%	59.4%	61.2%	929	785	118.4%
May													
Jun.													
Jul.													
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	81	72	274,614	249,661	110.0%	163,077	152,866	106.7%	59.4%	61.2%	929	785	118.4%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (April 2022)**

The number of auctions held in April 2022 increased one auction at each of the nine auction sites, including Nagoya and HAA Kobe compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 10.0% (YoY) and number of contract completions was up 6.7% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in April 2022 compared with the corresponding period of the previous year (April 2, 2021 to May 1, 2021) were as follows. However, there was one more auction than in 2021 at each of the 10 sites, including Tokyo and Nagoya site because of the different timing of holidays during Japan's Golden Week holiday period.

	This month	Prv. year	YoY
Number of consigned vehicles	274K	235K	116.5%
Number of contract completions	163K	143K	113.4%
Contract completion rate	59.4%	61.0%	-
Average price of vehicles contracted	¥929K	¥776K	119.7%