

## Announcement of USS Group Used Car Auction Data

FY3/2023(April 1, 2022 - March 31, 2023)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	81	72	274,614	249,661	110.0%	163,077	152,866	106.7%	59.4%	61.2%	929	785	118.4%
May	56	64	198,401	226,767	87.5%	131,149	145,088	90.4%	66.1%	64.0%	990	848	116.7%
Jun.													
Jul.													
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	137	136	473,015	476,428	99.3%	294,226	297,954	98.7%	62.2%	62.5%	956	816	117.2%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (May 2022)**

The number of auctions held in May 2022 increased one auction at Yokohama and R-Nagoya sites and decreased one auction at each of the 10 auction sites, including Tokyo and Nagoya compared to the same month in the previous fiscal year because of the different timing of holidays during Japan's Golden Week holiday period. As a result, number of consigned vehicles was down 12.5% (YoY) and number of contract completions was down 9.6% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in May 2022 compared with the corresponding period of the previous year (May 2, 2021 to June 1, 2021) were as follows. However, there was one less auction than in 2021 at each of the 10 sites, including Tokyo and Nagoya site because of the different timing of holidays during Japan's Golden Week holiday period.

	This month	Prv. year	YoY
Number of consigned vehicles	198K	232K	85.5%
Number of contract completions	131K	149K	88.0%
Contract completion rate	66.1%	64.2%	-
Average price of vehicles contracted	¥990K	¥841K	117.7%