

## Announcement of USS Group Used Car Auction Data

FY3/2025(April 1, 2024 - March 31, 2025)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	74	78	259,384	293,022	88.5%	176,964	162,121	109.2%	68.2%	55.3%	1,122	883	127.1%
May													
Jun.													
Jul.													
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
Total	74	78	259,384	293,022	88.5%	176,964	162,121	109.2%	68.2%	55.3%	1,122	883	127.1%

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (April 2024)**

The number of auctions held in April increased one auction at two sites, Yokohama and R-Nagoya and decreased one auction at each of six sites, including HAA Kobe and Kyushu compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was down 11.5% (YoY) and number of contract completions was up 9.2% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in April 2024 compared with the corresponding period of the previous year (April 3, 2023 to May 2, 2023) were as follows. However, there was one more auction than in 2023 at two sites, Yokohama and R-Nagoya because of the different timing of holidays during Japan's Golden Week holiday period.

	This month	Prv. year	YoY
Number of consigned vehicles	259K	275K	94.2%
Number of contract completions	176K	152K	115.7%
Contract completion rate	68.2%	55.5%	-
Average price of vehicles contracted	¥1,122K	¥899K	124.8%