

## Announcement of USS Group Used Car Auction Data

FY3/2025(April 1, 2024 - March 31, 2025)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	74	78	259,384	293,022	88.5%	176,964	162,121	109.2%	68.2%	55.3%	1,122	883	127.1%
May	64	62	238,380	227,077	105.0%	171,292	141,727	120.9%	71.9%	62.4%	1,203	950	126.6%
Jun.	78	76	255,968	274,839	93.1%	181,720	171,557	105.9%	71.0%	62.4%	1,239	1,085	114.2%
Jul.	80	78	248,875	250,981	99.2%	175,922	158,822	110.8%	70.7%	63.3%	1,256	1,066	117.8%
Aug.													
Sep.													
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
<b>Total</b>	<b>296</b>	<b>294</b>	<b>1,002,607</b>	<b>1,045,919</b>	<b>95.9%</b>	<b>705,898</b>	<b>634,227</b>	<b>111.3%</b>	<b>70.4%</b>	<b>60.6%</b>	<b>1,205</b>	<b>998</b>	<b>120.7%</b>

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (July 2024)**

The number of auctions held in July increased one auction at each of eight sites, including Yokohama and Sapporo and decreased one auction at each of six sites, including HAA Kobe and Kyushu compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was down 0.8% (YoY) and number of contract completions was up 10.8% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in July 2024 compared with the corresponding period of the previous year (July 3, 2023 to August 2, 2023) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	248K	253K	98.1%
Number of contract completions	175K	160K	109.8%
Contract completion rate	70.7%	63.2%	-
Average price of vehicles contracted	¥1,256K	¥1,057K	118.9%