

## Announcement of USS Group Used Car Auction Data

FY3/2025(April 1, 2024 - March 31, 2025)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
	Current FY	Previous FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
Apr.	74	78	259,384	293,022	88.5%	176,964	162,121	109.2%	68.2%	55.3%	1,122	883	127.1%
May	64	62	238,380	227,077	105.0%	171,292	141,727	120.9%	71.9%	62.4%	1,203	950	126.6%
Jun.	78	76	255,968	274,839	93.1%	181,720	171,557	105.9%	71.0%	62.4%	1,239	1,085	114.2%
Jul.	80	78	248,875	250,981	99.2%	175,922	158,822	110.8%	70.7%	63.3%	1,256	1,066	117.8%
Aug.	64	63	227,094	210,876	107.7%	156,107	136,832	114.1%	68.7%	64.9%	1,242	1,038	119.7%
Sep.	72	81	258,112	276,840	93.2%	176,284	179,444	98.2%	68.3%	64.8%	1,240	1,074	115.4%
Oct.													
Nov.													
Dec.													
Jan.													
Feb.													
Mar.													
<b>Total</b>	<b>432</b>	<b>438</b>	<b>1,487,813</b>	<b>1,533,635</b>	<b>97.0%</b>	<b>1,038,289</b>	<b>950,503</b>	<b>109.2%</b>	<b>69.8%</b>	<b>62.0%</b>	<b>1,217</b>	<b>1,018</b>	<b>119.5%</b>

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

**Comments on Used Car Auction Data (September 2024)**

The number of auctions held in September decreased one auction at each of nine sites, including Nagoya and HAA Kobe compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was down 6.8% (YoY) and number of contract completions was down 1.8% (YoY).

**Year on year comparison (calendar factor adjusted)**

After adjusting for calendar-related factors, the results for USS Group auctions in September 2024 compared with the corresponding period of the previous year (September 3, 2023 to October 2, 2023) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	258K	249K	103.5%
Number of contract completions	176K	162K	108.2%
Contract completion rate	68.3%	65.3%	-
Average price of vehicles contracted	¥1,240K	¥1,074K	115.5%