## Announcement of USS Group Used Car Auction Data

FY3/2025(April 1, 2024 - March 31, 2025)

Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate		Average price of vehicles contracted (thousand yen)		
Current FY Pre	evious FY	Current FY	Previous FY	Changes	Current FY	Previous FY	Changes	Current FY	Previous FY	Current FY	Previous FY	Changes
74	78	259,384	293,022	88.5%	176,964	162,121	109.2%	68.2%	55.3%	1,122	883	127.1%
64	62	238,380	227,077	105.0%	171,292	141,727	120.9%	71.9%	62.4%	1,203	950	126.6%
78	76	255,968	274,839	93.1%	181,720	171,557	105.9%	71.0%	62.4%	1,239	1,085	114.2%
80	78	248,875	250,981	99.2%	175,922	158,822	110.8%	70.7%	63.3%	1,256	1,066	117.8%
64	63	227,094	210,876	107.7%	156,107	136,832	114.1%	68.7%	64.9%	1,242	1,038	119.7%
72	81	258,112	276,840	93.2%	176,284	179,444	98.2%	68.3%	64.8%	1,240	1,074	115.4%
81	74	291,463	252,343	115.5%	194,290	162,691	119.4%	66.7%	64.5%	1,234	1,063	116.1%
513	512	1,779,276	1,785,978	99.6%	1,232,579	1,113,194	110.7%	69.3%	62.3%	1,220	1,025	119.0%
	Current FY Pre 74 64 78 80 64 72 81	Current FY Previous FY   74 78   64 62   78 76   80 78   64 63   72 81   81 74	Current FY Previous FY Current FY   74 78 259,384   64 62 238,380   78 76 255,968   80 78 248,875   64 63 227,094   72 81 258,112   81 74 291,463	Current FY Previous FY Current FY Previous FY   74 78 259,384 293,022   64 62 238,380 227,077   78 76 255,968 274,839   80 78 248,875 250,981   64 63 227,094 210,876   72 81 258,112 276,840   81 74 291,463 252,343	Current FY Previous FY Current FY Previous FY Changes   74 78 259,384 293,022 88.5%   64 62 238,380 227,077 105.0%   78 76 255,968 274,839 93.1%   80 78 248,875 250,981 99.2%   64 63 227,094 210,876 107.7%   72 81 258,112 276,840 93.2%   81 74 291,463 252,343 115.5%	Current FY Previous FY Current FY Previous FY Changes Current FY   74 78 259,384 293,022 88.5% 176,964   64 62 238,380 227,077 105.0% 171,292   78 76 255,968 274,839 93.1% 181,720   80 78 248,875 250,981 99.2% 175,922   64 63 227,094 210,876 107.7% 156,107   72 81 258,112 276,840 93.2% 176,284   81 74 291,463 252,343 115.5% 194,290	Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY   74 78 259,384 293,022 88.5% 176,964 162,121   64 62 238,380 227,077 105.0% 171,292 141,727   78 76 255,968 274,839 93.1% 181,720 171,557   80 78 248,875 250,981 99.2% 175,922 158,822   64 63 227,094 210,876 107.7% 156,107 136,832   72 81 258,112 276,840 93.2% 176,284 179,444   81 74 291,463 252,343 115.5% 194,290 162,691	Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY Changes   74 78 259,384 293,022 88.5% 176,964 162,121 109.2%   64 62 238,380 227,077 105.0% 171,292 141,727 120.9%   78 76 255,968 274,839 93.1% 181,720 171,557 105.9%   80 78 248,875 250,981 99.2% 175,922 158,822 110.8%   64 63 227,094 210,876 107.7% 156,107 136,832 114.1%   72 81 258,112 276,840 93.2% 176,284 179,444 98.2%   81 74 291,463 252,343 115.5% 194,290 162,691 119.4%	Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY Changes Current FY   74 78 259,384 293,022 88.5% 176,964 162,121 109.2% 68.2%   64 62 238,380 227,077 105.0% 171,292 141,727 120.9% 71.9%   78 76 255,968 274,839 93.1% 181,720 171,557 105.9% 71.0%   80 78 248,875 250,981 99.2% 175,922 158,822 110.8% 70.7%   64 63 227,094 210,876 107.7% 156,107 136,832 114.1% 68.7%   72 81 258,112 276,840 93.2% 176,284 179,444 98.2% 68.3%   81 74 291,463 252,343 115.5% 194,290 162,691 119.4% 66.7%	Current FY Previous FY Changes Current FY Previous FY Changes Current FY Previous FY   74 78 259,384 293,022 88.5% 176,964 162,121 109.2% 68.2% 55.3%   64 62 238,380 227,077 105.0% 171,292 141,727 120.9% 71.9% 62.4%   78 76 255,968 274,839 93.1% 181,720 171,557 105.9% 71.0% 62.4%   80 78 248,875 250,981 99.2% 175,922 158,822 110.8% 70.7% 63.3%   64 63 227,094 210,876 107.7% 156,107 136,832 114.1% 68.7% 64.9%   72 81 258,112 276,840 93.2% 176,284 179,444 98.2% 68.3% 64.8%   81 74 291,463 252,343 115.5% 194,290 162,691 119.4% 66.7% 64.5%	Number of contract completions Contract completion Contract completion Contract completion Contract completion Current FY Previous FY Changes Current FY Previous FY Classical Field	Number of auctions Number of consigned vehicles Number of confract completions Contract completion rate (thousand yen)   Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY Changes Current FY Previous FY Changes Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY Current FY Previous FY Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY Current FY Previous FY Changes Current FY Previous FY Current FY Previous FY Current FY Prev

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

## Comments on Used Car Auction Data (October 2024)

The number of auctions held in October increased one auction at each of seven sites, including Tokyo and Sapporo compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 15.5% (YoY) and number of contract completions was up 19.4% (YoY).

## Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in October 2024 compared with the corresponding period of the previous year (October 3, 2023 to November 2, 2023) were as follows.

	This month	Prv. year	YoY
Number of consigned vehicles	291K	275K	105.7%
Number of contract completions	194K	177K	109.5%
Contract completion rate	66.7%	64.4%	-
Average price of vehicles contracted	¥1,234K	¥1,069K	115.4%