Announcement of USS Group Used Car Auction Data

FY3/2025(April 1, 2024 - March 31, 2025)

| |) | | | | | | | | | | Average price of vehicles contracted | | |
|-------|--------------------|-----------|------------------------------|-------------|---------|--------------------------------|-------------|---------|--------------------------|-------------|--------------------------------------|-------------|---------|
| | Number of auctions | | Number of consigned vehicles | | | Number of contract completions | | | Contract completion rate | | (thousand yen) | | |
| | Current FY Pro | evious FY | Current FY | Previous FY | Changes | Current FY | Previous FY | Changes | Current FY | Previous FY | Current FY | Previous FY | Changes |
| Apr. | 74 | 78 | 259,384 | 293,022 | 88.5% | 176,964 | 162,121 | 109.2% | 68.2% | 55.3% | 1,122 | 883 | 127.1% |
| May | 64 | 62 | 238,380 | 227,077 | 105.0% | 171,292 | 141,727 | 120.9% | 71.9% | 62.4% | 1,203 | 950 | 126.6% |
| Jun. | 78 | 76 | 255,968 | 274,839 | 93.1% | 181,720 | 171,557 | 105.9% | 71.0% | 62.4% | 1,239 | 1,085 | 114.2% |
| Jul. | 80 | 78 | 248,875 | 250,981 | 99.2% | 175,922 | 158,822 | 110.8% | 70.7% | 63.3% | 1,256 | 1,066 | 117.8% |
| Aug. | 64 | 63 | 227,094 | 210,876 | 107.7% | 156,107 | 136,832 | 114.1% | 68.7% | 64.9% | 1,242 | 1,038 | 119.7% |
| Sep. | 72 | 81 | 258,112 | 276,840 | 93.2% | 176,284 | 179,444 | 98.2% | 68.3% | 64.8% | 1,240 | 1,074 | 115.4% |
| Oct. | 81 | 74 | 291,463 | 252,343 | 115.5% | 194,290 | 162,691 | 119.4% | 66.7% | 64.5% | 1,234 | 1,063 | 116.1% |
| Nov. | 81 | 79 | 300,874 | 277,041 | 108.6% | 190,922 | 176,359 | 108.3% | 63.5% | 63.7% | 1,184 | 1,061 | 111.6% |
| Dec. | 72 | 72 | 246,285 | 235,504 | 104.6% | 147,754 | 145,068 | 101.9% | 60.0% | 61.6% | 1,133 | 1,016 | 111.5% |
| Jan. | 66 | 62 | 255,828 | 212,848 | 120.2% | 165,560 | 144,694 | 114.4% | 64.7% | 68.0% | 1,250 | 1,080 | 115.8% |
| Feb. | 72 | 73 | 285,371 | 266,985 | 106.9% | 188,436 | 188,604 | 99.9% | 66.0% | 70.6% | 1,260 | 1,185 | 106.3% |
| Mar. | 78 | 81 | 334,368 | 306,173 | 109.2% | 219,907 | 218,724 | 100.5% | 65.8% | 71.4% | 1,116 | 1,100 | 101.5% |
| Total | 882 | 879 | 3,202,002 | 3,084,529 | 103.8% | 2,145,158 | 1,986,643 | 108.0% | 67.0% | 64.4% | 1,206 | 1,055 | 114.3% |

Note: Amounts less than the units shown are discarded but percentages are rounded to the hundredths place.

Comments on Used Car Auction Data (March 2025)

The number of auctions held in March decreased one auction at each of three sites, including Nagoya and Osaka compared to the same month in the previous fiscal year because of calendar factors.

As a result, number of consigned vehicles was up 9.2% (YoY) and number of contract completions was up 0.5% (YoY).

Year on year comparison (calendar factor adjusted)

After adjusting for calendar-related factors, the results for USS Group auctions in March 2025 compared with the corresponding period of the previous year (March 2, 2024 to April 1, 2024) were as follows.

| | This month | Prv. year | YoY |
|--------------------------------------|------------|-----------|--------|
| Number of consigned vehicles | 334K | 292K | 114.4% |
| Number of contract completions | 219K | 209K | 104.7% |
| Contract completion rate | 65.8% | 71.8% | - |
| Average price of vehicles contracted | ¥1,116K | ¥1,083K | 103.0% |